

Heartland Multiple Listing Service

Activity Report September 2009

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	31	6	\$125,624	2	4	\$125,249	96.3%	75	0	2	3
Area 102	116	38	\$219,455	15	20	\$96,387	93.9%	99	3	9	6
Area 103	467	118	\$136,924	55	83	\$123,384	98.3%	86	3	17	19
Area 104	506	132	\$208,443	48	78	\$209,988	98.3%	105	3	17	7
Area 105	141	49	\$99,879	25	30	\$102,427	98.7%	73	2	11	6
Area 106	279	75	\$200,396	38	51	\$158,356	97.8%	107	4	69	16
Area 107	286	63	\$148,404	22	46	\$113,778	96.4%	107	3	22	18
Area 108	68	18	\$99,058	4	7	\$67,366	96.4%	51	1	9	5
Area 109	192	48	\$171,747	14	27	\$110,300	95.8%	112	5	23	8
Area 110	211	48	\$189,001	20	21	\$209,245	97.4%	145	3	12	5
Area 111	244	42	\$155,250	9	16	\$132,955	88.3%	141	3	18	13
Area 112	227	54	\$165,796	26	42	\$130,541	97.0%	128	4	10	8
Area 113	57	14	\$206,003	7	3	\$136,500	93.9%	121	0	4	2
Area 114	173	26	\$243,021	17	32	\$179,312	96.8%	119	3	4	5
Area 115	611	139	\$232,265	57	62	\$188,334	96.9%	119	4	29	20
Area 202	2,295	407	\$186,218	105	187	\$107,063	93.0%	112	9	177	115
Area 203	892	268	\$113,763	84	138	\$100,898	95.6%	105	1	57	41
Area 204	1,126	232	\$247,037	75	135	\$197,570	96.2%	119	12	60	37
Area 205	495	116	\$103,514	57	75	\$84,884	96.0%	83	2	41	25
Area 206	924	261	\$102,147	111	134	\$94,048	97.3%	95	5	43	39
Area 207	741	199	\$165,250	84	99	\$143,614	98.2%	119	3	41	37
Area 208	910	199	\$201,686	66	131	\$143,487	96.5%	148	6	73	32
Area 210	242	50	\$143,055	25	16	\$108,905	92.2%	192	3	24	6
Area 220	141	28	\$133,507	8	16	\$110,371	97.9%	108	2	15	5
Area 230	121	21	\$151,661	6	10	\$92,705	89.2%	66	0	11	6
Area 310	463	164	\$247,151	52	101	\$218,994	93.8%	86	5	25	16
Area 315	432	109	\$218,170	36	78	\$203,193	96.9%	106	7	16	18
Area 320	627	218	\$228,595	69	113	\$182,720	96.3%	93	9	32	26
Area 325	364	77	\$282,419	24	38	\$260,708	96.0%	101	5	22	10
Area 330	536	148	\$231,402	56	98	\$220,719	97.1%	95	4	24	23
Area 335	485	143	\$216,739	57	84	\$199,305	97.9%	130	5	25	18
Area 340	399	117	\$334,365	42	67	\$301,257	94.7%	107	6	20	16
Area 345	685	129	\$442,824	42	102	\$398,961	95.9%	152	5	36	28
Area 350	47	14	\$180,371	2	4	\$153,750	98.7%	135	3	4	1
Area 355	19	3	\$1,165,666	0	1	\$275,000	94.8%		0	3	3
Area 360	204	51	\$184,263	36	50	\$149,861	98.3%	133	3	10	8
Area 370	83	19	\$224,631	4	3	\$102,350	101.4%	105	1	7	5
Area 380	353	71	\$213,733	20	35	\$134,052	96.7%	151	5	39	21
Area 385	214	32	\$126,850	16	29	\$98,874	95.7%	158	0	13	9
Area 390	117	24	\$122,264	3	5	\$89,823	93.2%	120	0	11	3
Area 401	45	7	\$42,971	1	4	\$12,037	70.8%	103	0	4	0
Area 403	101	25	\$51,798	8	11	\$39,564	99.9%	108	2	12	2
Area 405	69	15	\$83,053	6	11	\$73,306	94.0%	170	0	3	1
Area 407	61	18	\$82,725	7	5	\$65,650	97.3%	73	2	2	3
Area 409	125	24	\$46,706	5	13	\$41,973	93.1%	111	2	7	7
Area 411	98	32	\$57,286	2	9	\$60,511	92.2%	64	0	10	5
Area 413	89	23	\$125,886	7	16	\$85,568	96.3%	89	0	6	5
Area 415	28	7	\$90,714	1	5	\$63,200	93.0%	102	0	0	0
Area 417	77	20	\$101,227	7	13	\$80,207	99.3%	106	0	4	11
Area 419	145	57	\$113,392	11	16	\$93,103	97.3%	73	0	9	4
Area 421	175	68	\$243,032	9	17	\$147,869	94.6%	126	0	10	7

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Area 423	95	21	\$141,515	6	15	\$109,643	97.0%	143	2	2	5
Area 425	236	60	\$212,544	12	30	\$203,060	96.1%	106	2	23	9
Area 427	284	72	\$172,824	28	39	\$140,531	95.5%	126	7	33	12
Area 440	82	18	\$154,283	7	6	\$88,550	97.2%	90	0	11	1
Area 450	209	57	\$207,888	14	21	\$145,328	95.0%	101	0	20	11
Area 997	0	0		0	0				0	0	0
Area 998	268	56	\$116,326	17	20	\$113,975	93.4%	94	1	23	16
Area 999	128	61	\$103,735	29	29	\$80,769	92.1%	105	0	8	4
	18,839	4,611	\$184,766	1,616	2,551	\$136,243	95.4%	110	160	1,272	792

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Commercial	681	75	\$469,874	11	8	\$380,062	95.8%	234	1	73	23
Lots & Land	6,393	495	\$168,433	55	71	\$72,006	86.1%	209	6	493	121
Multi-dwelling	634	100	\$206,659	27	28	\$106,528	87.3%	83	3	62	35
Total	7,708	670	\$281,655	93	107	\$186,199	89.7%	175	10	628	179
Grand Total	25,036	5,281	\$192,292	1,699	2,658	\$158,846	96.0%	113	170	1,900	971