

# Heartland Multiple Listing Service

## Activity Report September 2010

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	26	8	\$151,024	0	5	\$117,510	92.8%	40	1	3	0
Area 102	144	31	\$122,769	6	13	\$87,569	96.0%	66	1	12	0
Area 103	588	125	\$139,892	45	69	\$145,144	97.4%	92	3	42	16
Area 104	491	102	\$233,149	33	63	\$222,052	98.4%	80	5	32	11
Area 105	168	30	\$102,254	8	15	\$82,302	96.0%	82	3	12	5
Area 106	350	67	\$170,841	14	25	\$160,048	98.0%	87	3	18	11
Area 107	284	50	\$148,350	16	37	\$124,734	94.6%	140	2	21	11
Area 108	74	20	\$83,197	4	5	\$129,280	93.0%	113	0	4	3
Area 109	244	35	\$120,094	16	15	\$103,370	95.0%	78	2	24	9
Area 110	183	40	\$220,182	15	24	\$208,954	95.8%	109	4	10	8
Area 111	228	32	\$153,948	8	21	\$116,982	93.9%	111	4	35	8
Area 112	262	46	\$115,613	14	28	\$137,171	96.3%	97	0	16	7
Area 113	55	10	\$177,580	1	2	\$130,450	103.1%	91	0	6	3
Area 114	190	34	\$299,520	15	21	\$231,913	94.5%	168	1	5	6
Area 115	673	121	\$253,950	32	74	\$193,100	96.0%	110	5	35	28
Area 202	1,975	447	\$148,724	80	170	\$125,494	95.9%	104	19	133	69
Area 203	985	192	\$105,081	58	70	\$74,440	94.2%	81	5	63	47
Area 204	1,173	220	\$249,917	48	99	\$196,713	95.8%	109	8	71	43
Area 205	523	103	\$90,789	31	46	\$80,091	94.5%	106	6	52	20
Area 206	1,020	222	\$95,533	54	90	\$70,839	95.1%	84	6	61	37
Area 207	766	169	\$156,436	48	71	\$113,744	96.0%	82	6	47	27
Area 208	915	168	\$170,932	41	102	\$139,735	93.0%	99	11	64	32
Area 210	270	72	\$172,854	15	20	\$91,136	93.5%	74	2	20	19
Area 220	140	23	\$186,118	9	15	\$118,574	95.9%	82	1	9	11
Area 230	132	14	\$141,335	4	7	\$108,361	89.4%	146	0	6	1
Area 310	582	133	\$245,235	16	57	\$288,399	94.0%	64	9	42	16
Area 315	485	107	\$245,253	23	45	\$208,937	96.4%	97	5	34	13
Area 320	690	159	\$231,594	40	74	\$183,645	95.8%	58	12	37	27
Area 325	377	78	\$299,924	17	40	\$349,957	96.4%	151	7	16	9
Area 330	533	97	\$240,453	37	63	\$216,633	98.4%	94	7	29	12
Area 335	566	147	\$229,703	31	55	\$208,221	97.3%	85	7	28	12
Area 340	438	105	\$345,241	26	46	\$286,038	94.3%	83	9	22	13
Area 345	688	147	\$423,628	49	82	\$394,152	96.0%	102	6	29	20
Area 350	46	13	\$237,853	0	3	\$207,633	99.5%	25	3	3	1
Area 355	18	3	\$303,300	0	1	\$306,000	76.7%		0	4	0
Area 360	256	67	\$173,412	8	27	\$145,966	96.3%	110	2	13	9
Area 370	90	16	\$236,368	4	6	\$129,666	96.2%	91	0	4	2
Area 380	396	66	\$203,813	15	23	\$152,721	94.4%	68	7	41	17
Area 385	213	37	\$136,267	14	19	\$94,829	95.3%	71	2	31	14
Area 390	122	17	\$194,838	13	6	\$81,795	87.8%	167	2	10	3
Area 401	30	9	\$47,188	3	6	\$15,616	87.0%	34	0	1	1
Area 403	82	19	\$45,694	1	6	\$25,783	92.6%	62	1	9	0
Area 405	110	15	\$74,915	4	10	\$45,650	96.0%	116	1	9	3
Area 407	54	8	\$83,618	2	10	\$47,660	95.1%	84	1	6	1
Area 409	123	39	\$48,332	5	12	\$35,385	91.7%	95	3	9	1
Area 411	88	19	\$59,194	6	13	\$31,953	92.8%	85	1	9	2
Area 413	106	24	\$83,250	6	7	\$52,240	97.9%	76	1	7	4
Area 415	33	10	\$84,205	0	1	\$52,000	91.2%	47	0	2	1
Area 417	95	17	\$82,011	3	10	\$41,630	83.7%	93	2	6	4
Area 419	149	33	\$92,348	7	18	\$72,728	95.0%	80	1	6	7
Area 421	133	27	\$221,291	6	12	\$227,588	95.9%	115	2	13	3

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Area 423	103	20	\$242,249	7	10	\$107,715	95.2%	87	2	7	3
Area 425	261	35	\$206,987	14	17	\$211,822	96.0%	88	0	17	11
Area 427	339	66	\$158,556	35	29	\$172,374	96.1%	118	2	23	14
Area 440	92	16	\$179,034	4	8	\$108,612	93.8%	75	6	9	4
Area 450	214	62	\$195,849	12	23	\$149,421	96.3%	51	2	16	8
Area 997	1	0		0	0				0	0	0
Area 998	266	37	\$111,936	9	18	\$80,238	93.9%	82	4	24	12
Area 999	150	36	\$127,410	60	29	\$53,906	88.3%	83	2	6	5
	<b>19,788</b>	<b>4,065</b>	<b>\$170,707</b>	<b>1,092</b>	<b>1,893</b>	<b>\$139,597</b>	<b>94.4%</b>	<b>91</b>	<b>207</b>	<b>1,323</b>	<b>684</b>

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	717	66	\$306,673	5	11	\$165,818	76.5%	153	2	53	26
Lots & Land	6,240	479	\$128,363	24	40	\$151,495	96.8%	175	9	395	288
Multi-dwelling	631	104	\$136,945	25	34	\$115,620	92.0%	156	1	52	28
<b>Total</b>	<b>7,588</b>	<b>649</b>	<b>\$190,660</b>	<b>54</b>	<b>85</b>	<b>\$144,311</b>	<b>88.4%</b>	<b>161</b>	<b>12</b>	<b>500</b>	<b>342</b>
<b>Grand Total</b>	<b>26,262</b>	<b>4,714</b>	<b>\$182,146</b>	<b>1,151</b>	<b>1,978</b>	<b>\$163,013</b>	<b>95.5%</b>	<b>97</b>	<b>219</b>	<b>1,823</b>	<b>1,026</b>