

Heartland Multiple Listing Service

Activity Report September 2013

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	19	6	\$135,466	4	6	\$211,876	99.5%	78	0	0	2
Area 102	100	26	\$150,711	6	16	\$118,996	95.3%	72	0	1	3
Area 103	428	125	\$138,935	31	91	\$120,717	97.0%	91	4	20	22
Area 104	398	113	\$255,911	44	85	\$216,550	99.8%	73	4	7	16
Area 105	131	37	\$87,282	12	22	\$69,752	94.1%	70	0	2	5
Area 106	265	69	\$200,073	21	55	\$164,733	96.9%	68	1	10	15
Area 107	243	60	\$161,439	16	33	\$138,226	97.1%	68	3	16	10
Area 108	47	16	\$69,254	7	7	\$121,928	97.1%	82	0	4	2
Area 109	185	29	\$210,422	12	16	\$115,021	96.3%	140	2	15	6
Area 110	199	42	\$251,061	17	21	\$295,747	95.8%	90	2	6	5
Area 111	189	41	\$139,936	13	15	\$134,320	95.6%	75	2	12	13
Area 112	188	47	\$194,526	15	30	\$121,571	96.8%	87	0	3	3
Area 113	50	10	\$168,440	6	8	\$73,375	91.6%	115	0	0	1
Area 114	141	29	\$268,867	17	26	\$231,246	99.2%	72	1	7	3
Area 115	506	121	\$293,029	41	79	\$220,233	98.4%	87	1	21	20
Area 202	1,210	302	\$186,885	77	176	\$172,777	95.3%	73	5	97	73
Area 203	632	166	\$109,660	66	128	\$103,915	97.0%	57	3	37	35
Area 204	910	204	\$233,441	75	192	\$214,196	98.1%	78	3	41	40
Area 205	411	91	\$90,982	33	53	\$85,607	95.9%	88	2	24	19
Area 206	810	211	\$92,395	52	152	\$80,761	95.1%	86	2	39	21
Area 207	625	166	\$165,412	55	106	\$154,707	98.8%	79	1	17	29
Area 208	747	164	\$175,829	54	129	\$153,158	97.1%	95	6	34	36
Area 210	224	43	\$158,617	17	22	\$80,722	94.6%	151	1	7	6
Area 220	130	17	\$152,652	8	16	\$179,462	95.8%	146	1	13	5
Area 230	92	14	\$116,971	3	6	\$90,433	85.6%	130	0	9	2
Area 310	372	132	\$258,935	34	92	\$237,442	96.4%	57	6	18	23
Area 315	291	95	\$290,763	35	83	\$222,006	98.8%	80	2	11	11
Area 320	436	159	\$261,959	47	137	\$216,731	97.5%	51	9	16	25
Area 325	254	78	\$305,574	27	66	\$284,281	98.6%	67	6	7	13
Area 330	324	105	\$246,427	44	117	\$226,290	99.6%	54	3	12	9
Area 335	341	121	\$210,267	50	111	\$204,251	98.6%	59	4	8	17
Area 340	237	84	\$342,182	38	82	\$316,041	96.4%	55	3	9	14
Area 345	436	125	\$435,274	41	117	\$430,249	97.4%	62	1	19	17
Area 350	19	6	\$190,950	3	7	\$241,500	96.2%	112	0	0	0
Area 355	7	1	\$1,750,000	0	2	\$332,775	99.2%		0	0	0
Area 360	179	50	\$159,497	16	32	\$148,358	98.6%	74	1	1	9
Area 370	76	17	\$441,113	8	9	\$157,953	98.7%	139	0	1	6
Area 380	255	62	\$236,406	21	37	\$150,454	96.1%	71	0	27	8
Area 385	222	44	\$131,268	14	30	\$131,563	95.3%	138	0	20	8
Area 390	106	14	\$149,796	8	14	\$135,571	89.6%	132	1	9	6
Area 401	44	6	\$58,691	0	8	\$51,625	87.7%	66	1	3	1
Area 403	54	9	\$58,933	3	7	\$57,500	93.9%	72	0	0	1
Area 405	55	17	\$77,670	3	5	\$71,980	96.6%	37	0	5	2
Area 407	40	13	\$88,788	1	5	\$63,700	94.3%	85	0	1	1
Area 409	50	15	\$50,885	8	13	\$26,740	94.7%	66	0	2	3
Area 411	62	17	\$62,917	6	10	\$42,771	95.7%	36	1	0	1
Area 413	60	20	\$70,990	10	21	\$72,888	96.5%	77	0	4	3
Area 415	25	5	\$72,520	2	1	\$355,000	102.9%	50	0	1	1
Area 417	61	22	\$99,168	8	12	\$75,230	94.9%	90	1	3	1
Area 419	91	22	\$87,625	15	18	\$77,744	96.8%	77	2	7	7
Area 421	104	28	\$232,049	10	15	\$183,459	97.6%	85	1	4	3

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Area 423	77	20	\$160,853	6	13	\$138,909	96.2%	118	0	5	7
Area 425	209	35	\$227,554	16	33	\$211,079	96.6%	77	1	8	4
Area 427	334	70	\$148,599	21	41	\$135,499	95.6%	71	10	19	14
Area 440	77	16	\$129,762	6	5	\$85,600	97.6%	29	0	6	5
Area 450	211	56	\$172,525	9	18	\$190,669	95.8%	67	0	14	8
Area 997	0	0		0	0				0	0	0
Area 998	305	53	\$107,427	15	31	\$88,858	93.0%	177	1	21	18
Area 999	112	26	\$185,680	8	12	\$84,005	96.0%	61	1	8	6
	14,406	3,692	\$201,918	1,235	2,694	\$157,220	96.3%	83	99	711	644
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	715	76	\$285,497	8	12	\$120,875	84.9%	138	0	38	44
Lots & Land	5,025	289	\$161,632	66	102	\$95,430	91.0%	275	8	209	152
Multi-dwelling	443	98	\$202,978	20	29	\$170,803	93.5%	99	1	24	17
Total	6,183	463	\$216,702	94	143	\$129,036	89.8%	171	9	271	213
Grand Total	18,961	4,155	\$198,428	1,335	2,837	\$179,994	97.1%	84	108	982	857