

Heartland Multiple Listing Service

Activity Report September 2014

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	23	5	\$102,680	2	6	\$147,925	98.4%	68	1	2	4
Area 102	92	24	\$163,303	6	17	\$140,920	97.6%	77	1	4	7
Area 103	393	103	\$143,228	43	94	\$140,935	97.2%	75	5	18	20
Area 104	395	134	\$248,354	43	100	\$247,109	99.2%	87	2	10	22
Area 105	128	40	\$100,178	14	23	\$90,756	98.5%	85	1	9	7
Area 106	221	48	\$189,228	26	66	\$163,837	97.8%	86	1	7	12
Area 107	223	53	\$141,593	23	38	\$138,405	96.2%	96	0	11	10
Area 108	50	9	\$92,891	3	8	\$72,795	92.8%	105	0	2	2
Area 109	186	36	\$170,343	8	24	\$148,760	96.1%	144	1	23	8
Area 110	184	37	\$230,025	15	17	\$189,359	97.3%	101	1	4	6
Area 111	162	25	\$152,716	10	21	\$102,241	96.3%	116	2	9	11
Area 112	195	40	\$147,867	21	28	\$130,525	97.2%	73	0	8	1
Area 113	48	8	\$146,906	0	8	\$146,562	97.6%	100	1	5	0
Area 114	140	59	\$230,896	15	26	\$193,600	98.3%	114	2	3	7
Area 115	526	127	\$272,915	43	92	\$237,033	97.9%	78	4	19	20
Area 202	1,086	287	\$193,490	78	184	\$196,605	94.8%	98	8	59	46
Area 203	598	181	\$113,219	54	130	\$115,093	96.8%	76	6	36	29
Area 204	873	221	\$255,740	74	171	\$223,476	98.2%	84	5	38	35
Area 205	369	103	\$99,496	36	65	\$97,264	97.4%	89	2	22	23
Area 206	750	188	\$100,651	68	102	\$85,601	97.3%	84	6	37	35
Area 207	594	160	\$175,497	53	108	\$153,383	98.4%	87	3	24	26
Area 208	678	165	\$181,642	61	111	\$163,078	98.1%	100	5	41	30
Area 210	199	42	\$153,673	22	33	\$108,831	94.0%	160	0	13	6
Area 220	382	73	\$175,177	24	48	\$139,410	96.9%	78	8	34	12
Area 221	46	4	\$176,475	2	6	\$96,566	94.9%	110	0	11	2
Area 222	4	1	\$191,900	0	0				0	0	0
Area 223	38	6	\$72,133	0	3	\$92,666	95.9%	19	1	3	0
Area 224	2	2	\$53,800	0	0				0	1	0
Area 230	88	15	\$115,853	2	6	\$107,741	94.5%	104	1	2	0
Area 310	318	122	\$291,624	28	89	\$220,173	96.5%	54	4	18	23
Area 315	339	102	\$258,921	28	75	\$233,631	98.1%	61	2	14	9
Area 320	385	170	\$231,312	60	140	\$204,146	97.8%	49	0	24	26
Area 325	270	103	\$318,659	24	60	\$309,359	99.1%	74	2	4	20
Area 330	327	83	\$272,683	31	98	\$260,716	96.9%	48	4	7	16
Area 335	337	122	\$225,525	51	106	\$229,271	99.0%	43	2	10	14
Area 340	274	101	\$347,132	37	80	\$342,690	96.6%	41	0	14	17
Area 345	554	162	\$535,155	64	113	\$433,809	98.8%	64	2	22	30
Area 350	24	12	\$192,157	4	7	\$230,557	98.3%	44	0	0	1
Area 355	9	2	\$636,500	1	0				0	0	0
Area 360	139	35	\$184,376	17	43	\$167,457	99.9%	60	1	6	3
Area 370	68	21	\$237,221	9	10	\$219,977	99.6%	108	0	4	1
Area 380	272	70	\$262,893	14	33	\$162,000	97.1%	81	5	10	21
Area 385	149	35	\$170,840	13	23	\$97,956	97.3%	66	1	9	5
Area 390	100	13	\$111,903	2	6	\$79,166	90.0%	127	0	10	2
Area 401	46	7	\$37,968	1	3	\$23,500	75.2%	138	0	0	3
Area 403	41	11	\$44,867	1	6	\$62,008	94.2%	61	0	8	2
Area 405	51	21	\$82,413	8	12	\$80,533	97.3%	57	0	4	2
Area 407	33	7	\$61,700	1	5	\$64,120	97.2%	36	0	1	1
Area 409	64	15	\$47,419	4	8	\$44,013	97.5%	75	0	11	2
Area 411	62	23	\$49,720	4	8	\$51,437	94.9%	108	0	7	5
Area 413	59	21	\$113,016	9	13	\$83,274	96.3%	59	1	3	3

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Area 415	16	7	\$82,357	4	6	\$73,541	96.5%	70	0	2	0
Area 417	41	21	\$99,552	5	10	\$78,543	95.2%	85	0	5	4
Area 419	87	23	\$103,484	10	25	\$109,872	96.2%	62	0	3	3
Area 421	100	23	\$255,023	11	16	\$209,162	96.5%	68	0	1	1
Area 423	71	13	\$164,707	5	12	\$145,200	97.7%	53	0	4	4
Area 425	221	47	\$246,403	19	42	\$198,719	98.3%	93	1	13	5
Area 427	268	68	\$177,196	19	39	\$134,807	96.5%	92	2	33	13
Area 440	70	8	\$167,312	1	9	\$74,988	94.4%	53	1	4	3
Area 450	201	47	\$180,385	11	24	\$180,609	97.0%	52	1	18	5
Area 997	0	0		0	0				0	0	0
Area 998	314	49	\$172,579	17	18	\$114,334	95.3%	90	5	26	19
Area 999	70	13	\$179,819	6	8	\$71,643	97.5%	102	0	12	1
	14,053	3,773	\$179,592	1,265	2,682	\$150,198	96.5%	81	101	762	645

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	723	51	\$409,824	11	15	\$104,650	77.5%	316	6	52	25
Lots & Land	5,075	461	\$148,900	40	92	\$87,303	88.4%	258	29	172	120
Multi-dwelling	421	79	\$194,305	21	45	\$136,702	94.5%	133	2	25	19
Total	6,219	591	\$251,010	72	152	\$109,552	86.8%	236	37	249	164
Grand Total	18,436	4,364	\$207,592	1,336	2,834	\$187,269	97.3%	85	138	1,011	809