

Heartland Multiple Listing Service

Activity Report September 2015

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	16	6	\$121,300	0	2	\$159,695	99.5%	21	0	1	0
Area 102	85	27	\$162,694	11	23	\$112,020	97.2%	61	2	4	9
Area 103	296	122	\$169,546	53	112	\$139,223	97.9%	60	5	11	21
Area 104	356	105	\$265,169	54	100	\$219,804	99.6%	70	3	10	11
Area 105	113	37	\$99,687	17	34	\$89,367	96.9%	67	0	1	6
Area 106	177	52	\$186,134	18	54	\$210,335	98.7%	57	1	7	12
Area 107	166	45	\$165,991	20	44	\$145,371	97.4%	64	0	10	9
Area 108	55	6	\$79,466	5	8	\$94,612	97.2%	131	0	1	4
Area 109	133	39	\$224,144	10	27	\$142,005	96.7%	113	3	8	9
Area 110	145	45	\$276,426	20	38	\$203,760	98.8%	65	0	9	4
Area 111	148	34	\$145,941	8	25	\$154,546	97.0%	139	0	8	6
Area 112	197	70	\$188,027	16	41	\$144,151	97.2%	71	2	7	4
Area 113	65	26	\$141,961	2	7	\$125,685	94.7%	88	0	4	2
Area 114	113	33	\$289,793	16	31	\$259,523	97.5%	48	0	5	4
Area 115	410	126	\$300,898	53	95	\$241,808	97.5%	65	5	15	19
Area 202	980	280	\$236,678	91	215	\$167,144	96.3%	75	7	69	47
Area 203	443	162	\$129,077	59	158	\$110,387	96.8%	65	2	35	19
Area 204	751	230	\$284,600	83	185	\$252,401	97.5%	70	6	26	32
Area 205	302	101	\$100,643	36	62	\$92,721	96.2%	80	3	11	22
Area 206	653	184	\$116,078	53	166	\$97,042	96.1%	76	3	38	28
Area 207	513	162	\$196,850	49	156	\$182,062	95.9%	85	0	18	20
Area 208	589	158	\$195,259	52	154	\$174,877	97.4%	70	2	23	26
Area 210	184	33	\$173,887	14	26	\$137,705	96.8%	122	1	20	4
Area 220	295	50	\$149,918	28	50	\$139,653	97.5%	84	3	22	7
Area 221	67	6	\$120,133	3	0				0	8	0
Area 222	8	1	\$220,000	0	1	\$106,000	101.0%	17	0	1	0
Area 223	53	9	\$135,522	1	1	\$48,000	96.2%	143	1	7	4
Area 224	5	0		1	1	\$5,215	38.9%	57	0	0	0
Area 230	67	6	\$128,566	1	10	\$108,040	98.4%	92	0	4	4
Area 310	229	127	\$262,667	46	107	\$276,588	98.2%	35	2	7	12
Area 315	297	111	\$281,595	46	89	\$238,835	99.0%	44	4	9	13
Area 320	327	184	\$267,646	79	133	\$252,844	97.7%	42	7	7	20
Area 325	242	86	\$361,374	37	64	\$302,947	99.4%	47	0	9	7
Area 330	267	103	\$291,867	44	87	\$262,947	99.6%	40	2	7	9
Area 335	279	108	\$254,794	44	119	\$237,639	99.2%	63	2	2	16
Area 340	217	121	\$361,680	44	92	\$374,943	96.7%	51	3	1	16
Area 345	541	171	\$487,246	63	124	\$485,593	99.9%	71	7	13	21
Area 350	14	5	\$124,780	5	5	\$172,400	97.2%	77	1	0	0
Area 355	13	3	\$559,666	0	0				0	0	1
Area 360	112	54	\$184,161	25	49	\$202,881	98.5%	75	1	4	6
Area 370	64	18	\$246,940	10	24	\$271,981	99.6%	81	0	1	3
Area 380	205	55	\$271,879	16	52	\$203,130	99.2%	77	2	12	8
Area 385	130	33	\$138,010	12	36	\$124,862	95.7%	117	2	6	9
Area 390	93	18	\$151,694	5	8	\$126,812	95.8%	107	1	8	6
Area 401	27	5	\$38,680	4	4	\$66,250	105.2%	214	1	1	0
Area 403	34	11	\$65,050	2	10	\$35,683	87.0%	130	0	0	1
Area 405	28	9	\$79,421	3	13	\$108,163	97.1%	37	0	1	0
Area 407	32	16	\$82,803	4	5	\$55,420	93.7%	53	0	3	1
Area 409	56	19	\$55,831	5	12	\$51,024	95.3%	160	1	4	1
Area 411	42	15	\$76,573	4	17	\$47,445	93.1%	76	0	8	2
Area 413	60	16	\$122,068	2	13	\$91,746	93.4%	65	0	2	2

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Area 415	22	10	\$112,965	2	4	\$62,757	87.7%	36	0	0	4
Area 417	33	11	\$81,445	4	14	\$87,535	95.5%	80	0	1	0
Area 419	82	24	\$94,227	8	23	\$100,832	98.6%	79	1	3	5
Area 421	103	21	\$261,633	13	25	\$234,360	98.2%	86	0	4	6
Area 423	55	19	\$166,789	8	11	\$170,197	99.8%	31	0	0	6
Area 425	150	32	\$229,317	13	49	\$206,185	98.3%	95	2	6	4
Area 427	289	61	\$137,265	26	55	\$164,605	94.7%	103	6	23	17
Area 440	65	17	\$206,994	4	4	\$222,250	96.8%	143	0	3	1
Area 450	159	51	\$202,103	17	30	\$199,755	97.0%	92	1	18	13
Area 997	0	0		0	0				0	0	0
Area 998	262	57	\$170,029	15	34	\$105,216	93.3%	106	2	15	15
Area 999	64	31	\$162,690	7	6	\$99,294	95.2%	132	0	2	3
	11,978	3,777	\$190,103	1,391	3,144	\$161,771	96.1%	80	97	563	561

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	716	74	\$410,176	6	16	\$186,381	94.9%	295	2	40	21
Lots & Land	4,746	320	\$203,300	49	135	\$94,216	89.6%	113	4	194	97
Multi-dwelling	347	99	\$177,997	24	42	\$141,975	92.7%	51	1	23	17
Total	5,809	493	\$263,824	79	193	\$140,857	92.4%	153	7	257	135
Grand Total	15,772	4,270	\$228,026	1,471	3,337	\$196,519	97.6%	73	104	820	696