

# Heartland Multiple Listing Service

Cass

Home Sales Report - Single Family New Homes

January 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$20,000 - \$29,999		0	0	0	0	0	0
\$50,000 - \$59,999		0	0	0	0	0	0
\$60,000 - \$69,999		0	0	0	0	0	0
\$70,000 - \$79,999		0	0	0	0	0	0
\$80,000 - \$89,999		0	0	0	0	0	0
\$90,000 - \$99,999		0	0	0	0	0	0
\$100,000 - \$119,999		0	0	0	0	0	0
\$120,000 - \$139,999		0	0	0	0	0	0
\$140,000 - \$159,999		1	0	0	0	1	5
\$160,000 - \$179,999		0	0	0	0	0	0
\$180,000 - \$199,999		0	1	1	0	2	3
\$200,000 - \$249,999		0	1	0	0	1	9
\$250,000 - \$299,999		1	1	3	0	5	14
\$300,000 - \$399,999		0	0	1	0	1	39
\$400,000 - \$499,999		1	0	1	0	2	8
\$500,000 - \$749,999		0	0	0	0	0	9
\$750,000 - \$999,999		0	0	0	0	0	5
\$1,000,000 +		0	0	1	0	1	2
Total Units		3	3	7	0	13	94
Average Price		\$280,342	\$220,833	\$448,121	\$0	\$356,952	\$387,718
Total Dollar Volume Sgl Fam				Total Dollar Volume Condo/Lft		Total Dollar Volume	
\$4,640,370						\$4,640,370	

# Sold by Days on Market			
	Houses	Condos/Loft	Total
0-30	4	0	4
31-60	1	0	1
61-90	0	0	0
91-120	2	0	2
121+	6	0	6

# Sold by Financing			
	Houses	Condos/Loft	Total
FHA	1	0	1
VA	1	0	1
Conv	9	0	9
Assume	0	0	0
Cash	2	0	2
Owner	0	0	0
Other	0	0	0

# Heartland Multiple Listing Service

Cass

## Home Sales Report - Single Family Resales

January 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	2
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	2
\$50,000 - \$59,999	0	0	0	0	0	1
\$60,000 - \$69,999	0	2	0	0	2	2
\$70,000 - \$79,999	0	0	0	0	0	5
\$80,000 - \$89,999	3	1	0	0	4	4
\$90,000 - \$99,999	2	0	0	0	2	2
\$100,000 - \$119,999	0	1	0	0	1	7
\$120,000 - \$139,999	0	5	0	0	5	10
\$140,000 - \$159,999	0	3	2	0	5	9
\$160,000 - \$179,999	1	8	0	0	9	13
\$180,000 - \$199,999	0	5	4	0	9	12
\$200,000 - \$249,999	0	8	3	0	11	22
\$250,000 - \$299,999	0	6	4	0	10	22
\$300,000 - \$399,999	0	1	7	0	8	19
\$400,000 - \$499,999	0	0	0	0	0	14
\$500,000 - \$749,999	0	0	0	0	0	16
\$750,000 - \$999,999	0	0	0	0	0	6
\$1,000,000 +	0	0	0	0	0	11
<b>Total Units</b>	<b>6</b>	<b>40</b>	<b>20</b>	<b>0</b>	<b>66</b>	<b>179</b>
<b>Average Price</b>	<b>\$101,083</b>	<b>\$184,545</b>	<b>\$260,840</b>	<b>\$0</b>	<b>\$200,077</b>	<b>\$444,623</b>

**Total Dollar Volume Sgl Fam**  
\$13,205,101

**Total Dollar Volume Condo/Lft**

**Total Dollar Volume**  
\$13,205,101

# Sold by Days on Market			
	Houses	Condos/Loft	Total
<b>0-30</b>	30	0	30
<b>31-60</b>	15	0	15
<b>61-90</b>	5	0	5
<b>91-120</b>	7	0	7
<b>121+</b>	7	0	7

# Sold by Financing			
	Houses	Condos/Loft	Total
<b>FHA</b>	12	0	12
<b>VA</b>	9	0	9
<b>Conv</b>	25	0	25
<b>Assume</b>	0	0	0
<b>Cash</b>	12	0	12
<b>Owner</b>	0	0	0
<b>Other</b>	0	0	0

# Heartland Multiple Listing Service

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Home Sales Report - Single Family Total

January 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$20,000 - \$29,999		0	0	0	0	0	2
\$30,000 - \$39,999		0	0	0	0	0	0
\$40,000 - \$49,999		0	0	0	0	0	2
\$50,000 - \$59,999		0	0	0	0	0	1
\$60,000 - \$69,999		0	2	0	0	2	2
\$70,000 - \$79,999		0	0	0	0	0	5
\$80,000 - \$89,999		3	1	0	0	4	4
\$90,000 - \$99,999		2	0	0	0	2	2
\$100,000 - \$119,999		0	1	0	0	1	7
\$120,000 - \$139,999		0	5	0	0	5	10
\$140,000 - \$159,999		1	3	2	0	6	14
\$160,000 - \$179,999		1	8	0	0	9	13
\$180,000 - \$199,999		0	6	5	0	11	15
\$200,000 - \$249,999		0	9	3	0	12	31
\$250,000 - \$299,999		1	7	7	0	15	36
\$300,000 - \$399,999		0	1	8	0	9	58
\$400,000 - \$499,999		1	0	1	0	2	22
\$500,000 - \$749,999		0	0	0	0	0	25
\$750,000 - \$999,999		0	0	0	0	0	11
\$1,000,000 +		0	0	1	0	1	13
<b>Total Units</b>		<b>9</b>	<b>43</b>	<b>27</b>	<b>0</b>	<b>79</b>	<b>273</b>
<b>Average Price</b>		<b>\$160,836</b>	<b>\$187,077</b>	<b>\$309,394</b>	<b>\$0</b>	<b>\$225,892</b>	<b>\$425,029</b>

Total Dollar Volume Sgl Fam  
\$17,845,471

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$17,845,471

# Sold by Days on Market			
	Houses	Condos/Loft	Total
0-30	34	0	34
31-60	16	0	16
61-90	5	0	5
91-120	9	0	9
121+	13	0	13

# Sold by Financing			
	Houses	Condos/Loft	Total
FHA	13	0	13
VA	10	0	10
Conv	34	0	34
Assume	0	0	0
Cash	14	0	14
Owner	0	0	0
Other	0	0	0