

# Heartland Multiple Listing Service

Cass

Home Sales Report - Single Family New Homes

March 2019

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$20,000 - \$29,999		0	0	0	0	0	0
\$50,000 - \$59,999		0	0	0	0	0	0
\$60,000 - \$69,999		0	0	0	0	0	0
\$70,000 - \$79,999		0	0	0	0	0	0
\$80,000 - \$89,999		0	0	0	0	0	0
\$90,000 - \$99,999		0	0	0	0	0	0
\$100,000 - \$119,999		0	0	0	0	0	0
\$120,000 - \$139,999		0	0	0	0	0	0
\$140,000 - \$159,999		1	1	0	0	2	0
\$160,000 - \$179,999		0	0	0	0	0	0
\$180,000 - \$199,999		0	0	0	0	0	2
\$200,000 - \$249,999		0	6	3	0	9	14
\$250,000 - \$299,999		0	2	5	0	7	26
\$300,000 - \$399,999		0	1	4	0	5	46
\$400,000 - \$499,999		0	0	0	0	0	5
\$500,000 - \$749,999		0	1	1	0	2	5
\$750,000 - \$999,999		0	0	0	0	0	0
\$1,000,000 +		0	0	0	0	0	2
Total Units		1	11	13	0	25	100
Average Price		\$140,500	\$270,058	\$311,777	\$0	\$286,570	\$348,776
Total Dollar Volume Sgl Fam				Total Dollar Volume Condo/Lft		Total Dollar Volume	
\$7,164,239						\$7,164,239	

# Sold by Days on Market			
	Houses	Condos/Loft	Total
0-30	8	0	8
31-60	1	0	1
61-90	4	0	4
91-120	1	0	1
121+	11	0	11

# Sold by Financing			
	Houses	Condos/Loft	Total
FHA	6	0	6
VA	4	0	4
Conv	11	0	11
Assume	0	0	0
Cash	2	0	2
Owner	0	0	0
Other	0	0	0

# Heartland Multiple Listing Service

Cass

Home Sales Report - Single Family Resales

March 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	1	0	0	0	1	0
\$20,000 - \$29,999	0	0	0	0	0	1
\$30,000 - \$39,999	0	0	0	0	0	1
\$40,000 - \$49,999	0	1	0	0	1	0
\$50,000 - \$59,999	0	0	0	0	0	1
\$60,000 - \$69,999	1	0	1	0	2	1
\$70,000 - \$79,999	1	3	1	0	5	4
\$80,000 - \$89,999	0	0	0	0	0	4
\$90,000 - \$99,999	0	0	0	0	0	2
\$100,000 - \$119,999	3	8	0	0	11	4
\$120,000 - \$139,999	1	4	0	0	5	10
\$140,000 - \$159,999	2	8	2	0	12	3
\$160,000 - \$179,999	0	12	1	0	13	7
\$180,000 - \$199,999	0	14	4	0	18	10
\$200,000 - \$249,999	0	10	5	0	15	21
\$250,000 - \$299,999	1	4	4	0	9	26
\$300,000 - \$399,999	0	3	5	0	8	38
\$400,000 - \$499,999	0	1	3	0	4	6
\$500,000 - \$749,999	0	0	1	0	1	14
\$750,000 - \$999,999	0	0	0	0	0	7
\$1,000,000 +	0	0	0	0	0	8
<b>Total Units</b>	<b>10</b>	<b>68</b>	<b>27</b>	<b>0</b>	<b>105</b>	<b>168</b>
<b>Average Price</b>	<b>\$118,480</b>	<b>\$182,658</b>	<b>\$270,254</b>	<b>\$0</b>	<b>\$199,071</b>	<b>\$445,722</b>

**Total Dollar Volume Sgl Fam**  
\$20,902,421

**Total Dollar Volume Condo/Lft**

**Total Dollar Volume**  
\$20,902,421

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	49	0	49
<b>31-60</b>	22	0	22
<b>61-90</b>	11	0	11
<b>91-120</b>	5	0	5
<b>121+</b>	18	0	18

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	19	0	19
<b>VA</b>	9	0	9
<b>Conv</b>	52	0	52
<b>Assume</b>	0	0	0
<b>Cash</b>	18	0	18
<b>Owner</b>	0	0	0
<b>Other</b>	2	0	2

# Heartland Multiple Listing Service

Cass

Home Sales Report - Single Family Total

March 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	1	0	0	0	1	0
\$20,000 - \$29,999	0	0	0	0	0	1
\$30,000 - \$39,999	0	0	0	0	0	1
\$40,000 - \$49,999	0	1	0	0	1	0
\$50,000 - \$59,999	0	0	0	0	0	1
\$60,000 - \$69,999	1	0	1	0	2	1
\$70,000 - \$79,999	1	3	1	0	5	4
\$80,000 - \$89,999	0	0	0	0	0	4
\$90,000 - \$99,999	0	0	0	0	0	2
\$100,000 - \$119,999	3	8	0	0	11	4
\$120,000 - \$139,999	1	4	0	0	5	10
\$140,000 - \$159,999	3	9	2	0	14	3
\$160,000 - \$179,999	0	12	1	0	13	7
\$180,000 - \$199,999	0	14	4	0	18	12
\$200,000 - \$249,999	0	16	8	0	24	35
\$250,000 - \$299,999	1	6	9	0	16	52
\$300,000 - \$399,999	0	4	9	0	13	84
\$400,000 - \$499,999	0	1	3	0	4	11
\$500,000 - \$749,999	0	1	2	0	3	19
\$750,000 - \$999,999	0	0	0	0	0	7
\$1,000,000 +	0	0	0	0	0	10
<b>Total Units</b>	<b>11</b>	<b>79</b>	<b>40</b>	<b>0</b>	<b>130</b>	<b>268</b>
<b>Average Price</b>	<b>\$120,482</b>	<b>\$194,828</b>	<b>\$283,749</b>	<b>\$0</b>	<b>\$215,897</b>	<b>\$409,548</b>

Total Dollar Volume Sgl Fam  
\$28,066,660

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$28,066,660

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	57	0	57
31-60	23	0	23
61-90	15	0	15
91-120	6	0	6
121+	29	0	29

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	25	0	25
VA	13	0	13
Conv	63	0	63
Assume	0	0	0
Cash	20	0	20
Owner	0	0	0
Other	2	0	2