# **Heartland Multiple Listing Service**

Cass

Home Sales Report - Single Family New Homes

#### June 2020

	SF Hor	nes Sold # Bed	drooms			
Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	3	0	0	0	3	0
\$160,000 - \$179,999	0	0	0	0	0	0
\$180,000 - \$199,999	1	0	1	0	2	2
\$200,000 - \$249,999	1	0	1	0	2	4
\$250,000 - \$299,999	1	3	0	0	4	5
\$300,000 - \$399,999	0	7	6	0	13	13
\$400,000 - \$499,999	0	2	2	0	4	3
\$500,000 - \$749,999	0	0	2	0	2	5
\$750,000 - \$999,999	0	0	0	0	0	3
\$1,000,000 +	0	0	0	0	0	0
Total Units	6	12	12	0	30	35
Average Price	\$189,133	\$340,237	\$396,669	\$0	\$332,589	\$425,408

\$9,977,675

**Total Dollar Volume** \$9,977,675

	# Sold by Days on Market				# Sold by Financing			
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total	
0-30	11	0	11	FHA	5	0	5	
31-60	2	0	2	VA	2	0	2	
61-90	0	0	0	Conv	20	0	20	
91-120	2	0	2	Assume	0	0	0	
121+	15	0	15	Cash	2	0	2	
				Owner	0	0	0	
				Other	0	0	0	

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### Home Sales Report - Single Family Resales

### June 2020

0-2 0 0 0 0 0 0 0 3 2 0 1 3 1 2	3 0 0 1 1 1 0 0 1 2 8 9	4+ 0 0 0 0 0 0 0 0 0 0 0 1 0 0 0	Cnd/Lft 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Total 0 0 0 1 1 1 3 2 1 4 11	Active 0 0 1 1 1 3 1 5 2 7
0 0 0 0 0	0 0 1 1 0 0 1 2 8	0 0 0 0 0	0 0 0 0 0 0 0 0 0 0		0 0 1 1 3 1 5 2 7
0 0 0 3 2 0 1 3 1 2	-	0	0 0 0 0 0 0 0 0 0		0 0 1 1 3 1 5 2 7
0 0 0 3 2 0 1 3 1 2	-	0	0 0 0 0 0 0 0 0 0		0 1 1 3 1 5 2 7
0 0 3 2 0 1 3 1 2	-	0	0 0 0 0 0 0 0		1 1 3 1 5 2 7
0 0 3 2 0 1 3 1 2	-	0	0 0 0 0 0 0		1 1 3 1 5 2 7
0 3 2 0 1 3 1 2	-	0	0 0 0 0 0		1 3 1 5 2 7
3 2 0 1 3 1 2	-	0 0 1 0	0 0 0 0		3 1 5 2 7
2 0 1 3 1 2	-	0 0 1 0 0	0 0 0		1 5 2 7
0 1 3 1 2	-	0 1 0 0	0 0 0		5 2 7
1 3 1 2	-	1 0 0	0 0		2 7
3 1 2	-	0 0	0		7
1	9	0	0		
2			0	10	8
2	7	1	0	10	4
1	9	3	0	13	2
0	28	16	0	44	17
0	10	7	0	17	13
0	6	27	0	33	14
0	2	11	0	13	12
0	1	1	0	2	11
0	0	0	0	0	7
0	0	0	0	0	10
13	85	67	0	165	119
\$122,015	\$210,443	\$318,304	\$0	\$247,274	\$562,279
	\$122,015	0 2 0 1 0 0 0 0 13 85 \$122,015 \$210,443	0       2       11         0       1       1         0       0       0         0       0       0         13       85       67         \$122,015       \$210,443       \$318,304	0       2       11       0         0       1       1       0         0       0       0       0         0       0       0       0         13       85       67       0         \$122,015       \$210,443       \$318,304       \$0	0       2       11       0       13         0       1       1       0       2         0       0       0       0       0         0       0       0       0       0         0       0       0       0       0         13       85       67       0       165

\$40,800,249

\$40,800,249

	# So	ld by Days on Ma	rket		#	Sold by Financing	g
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	100	0	100	FHA	31	0	31
31-60	24	0	24	VA	25	0	25
61-90	19	0	19	Conv	88	0	88
91-120	10	0	10	Assume	0	0	0
121+	10	0	10	Cash	9	0	9
				Owner	1	0	1
				Other	2	0	2

# **Heartland Multiple Listing Service**

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Home Sales Report - Single Family Total

June 2020

	SF Homes Sold # Bedrooms							
Price Class	0-2	3	4+	Cnd/Lft	Total	Active		
Under \$19,999	0	0	0	0	0	0		
\$20,000 - \$29,999	0	0	0	0	0	0		
\$30,000 - \$39,999	0	0	0	0	0	0		
<b>540,000 - \$49,999</b>	0	0	0	0	0	1		
\$50,000 - \$59,999	0	1	0	0	1	1		
\$60,000 - \$69,999	0	1	0	0	1	1		
\$70,000 - \$79,999	3	0	0	0	3	3		
\$80,000 - \$89,999	2	0	0	0	2	1		
\$90,000 - \$99,999	0	1	0	0	1	5		
5100,000 - \$119,999	1	2	1	0	4	2		
<b>\$120,000 - \$139,999</b>	3	8	0	0	11	7		
<b>\$140,000 - \$159,999</b>	4	9	0	0	13	8		
5160,000 - \$179,999	2	7	1	0	10	4		
<b>5180,000 - \$199,999</b>	2	9	4	0	15	4		
\$200,000 - \$249,999	1	28	17	0	46	21		
250,000 - \$299,999	1	13	7	0	21	18		
300,000 - \$399,999	0	13	33	0	46	27		
<b>400,000 - \$499,999</b>	0	4	13	0	17	15		
500,000 - \$749,999	0	1	3	0	4	16		
5750,000 - \$999,999	0	0	0	0	0	10		
\$1,000,000 +	0	0	0	0	0	10		
Total Units	19	97	79	0	195	154		
Average Price	\$143,211	\$226,500	\$330,208	\$0	\$260,400	\$531,172		

Total Dollar Volume Sgl Fam \$50,777,924 Total Dollar Volume Condo/Lft

Total Dollar Volume \$50,777,924

	# Sol	ld by Days on Ma	rket		# Sold by Financing		
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	111	0	111	FHA	36	0	36
31-60	26	0	26	VA	27	0	27
61-90	19	0	19	Conv	108	0	108
91-120	12	0	12	Assume	0	0	0
121+	25	0	25	Cash	11	0	11
				Owner	1	0	1
				Other	2	0	2