Heartland Multiple Listing Service

Cass

Home Sales Report - Single Family New Homes July 2020

| SF | Homes | Sold # | Bedrooms |
|----|-------|--------|----------|
|----|-------|--------|----------|

| Price Class | 0-2 | 3 | 4+ | Cnd/Lft | Total | Active |
|--|-----------|-----------|-----------|----------|-----------|-----------|
| Under \$19,999 | 0-2 | 0 | 0 | 01147211 | | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50,000 - \$59,999 \$60,000 - \$60,000 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$60,000 - \$69,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$70,000 - \$79,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$80,000 - \$89,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$90,000 - \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100,000 - \$119,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$120,000 - \$139,999 | 0 | 1 | 0 | 0 | 1 | 0 |
| \$140,000 - \$159,999 | 0 | 1 | 0 | 0 | 1 | 1 |
| \$160,000 - \$179,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$180,000 - \$199,999 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$200,000 - \$249,999 | 1 | 0 | 0 | 0 | 1 | 1 |
| \$250,000 - \$299,999 | 0 | 4 | 4 | 0 | 8 | 5 |
| \$300,000 - \$399,999 | 1 | 4 | 5 | 0 | 10 | 12 |
| \$400,000 - \$499,999 | 0 | 2 | 2 | 0 | 4 | 3 |
| \$500,000 - \$749,999 | 0 | 1 | 5 | 0 | 6 | 7 |
| \$750,000 - \$999,999 | 0 | 0 | 2 | 0 | 2 | 3 |
| \$1,000,000 + | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Units | 2 | 13 | 18 | 0 | 33 | 33 |
| Average Price | \$277,161 | \$332,190 | \$467,063 | \$0 | \$402,422 | \$466,164 |

Total Dollar Volume Sgl Fam \$13,279,937

Total Dollar Volume Condo/Lft

Total Dollar Volume \$13,279,937

| # Sold by Days on Ma |
|----------------------|
|----------------------|

| | Houses | Condos/Loft | Total |
|--------|--------|-------------|-------|
| 0-30 | 15 | 0 | 15 |
| 31-60 | 2 | 0 | 2 |
| 61-90 | 4 | 0 | 4 |
| 91-120 | 0 | 0 | 0 |
| 121+ | 12 | 0 | 12 |

| | # Sold by Financing | | | | | |
|--------|---------------------|-------------|-------|--|--|--|
| | Houses | Condos/Loft | Total | | | |
| FHA | 2 | 0 | 2 | | | |
| VA | 3 | 0 | 3 | | | |
| Conv | 19 | 0 | 19 | | | |
| Assume | 0 | 0 | 0 | | | |
| Cash | 6 | 0 | 6 | | | |
| Owner | 0 | 0 | 0 | | | |
| Other | 1 | 0 | 1 | | | |

Heartland Multiple Listing Service

Cass

Home Sales Report - Single Family Resales July 2020

| SF Ho | omes | Sold | # | Bedr | ooms |
|-------|------|------|---|------|------|
|-------|------|------|---|------|------|

| Price Class | 0-2 | 3 | 4+ | Cnd/Lft | Total | Active |
|-----------------------|-----------|-----------|-----------|---------|-----------|-----------|
| Under \$19,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$40,000 - \$49,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50,000 - \$59,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$60,000 - \$69,999 | 1 | 0 | 0 | 0 | 1 | 1 |
| \$70,000 - \$79,999 | 0 | 0 | 0 | 0 | 0 | 2 |
| \$80,000 - \$89,999 | 0 | 3 | 0 | 0 | 3 | 3 |
| \$90,000 - \$99,999 | 1 | 0 | 0 | 0 | 1 | 3 |
| \$100,000 - \$119,999 | 1 | 5 | 0 | 0 | 6 | 3 |
| \$120,000 - \$139,999 | 3 | 7 | 0 | 0 | 10 | 6 |
| \$140,000 - \$159,999 | 2 | 11 | 2 | 0 | 15 | 6 |
| \$160,000 - \$179,999 | 1 | 11 | 4 | 0 | 16 | 4 |
| \$180,000 - \$199,999 | 2 | 6 | 8 | 0 | 16 | 2 |
| \$200,000 - \$249,999 | 0 | 25 | 12 | 0 | 37 | 10 |
| \$250,000 - \$299,999 | 0 | 10 | 11 | 0 | 21 | 7 |
| \$300,000 - \$399,999 | 1 | 9 | 9 | 0 | 19 | 23 |
| \$400,000 - \$499,999 | 0 | 5 | 11 | 0 | 16 | 13 |
| \$500,000 - \$749,999 | 0 | 0 | 4 | 0 | 4 | 11 |
| \$750,000 - \$999,999 | 0 | 0 | 1 | 0 | 1 | 4 |
| \$1,000,000 + | 0 | 0 | 2 | 0 | 2 | 10 |
| Total Units | 12 | 92 | 64 | 0 | 168 | 108 |
| Average Price | \$152,298 | \$215,454 | \$348,331 | \$0 | \$261,563 | \$598,528 |

Total Dollar Volume Sgl Fam \$43,942,575

Total Dollar Volume Condo/Lft

Total Dollar Volume \$43,942,575

| # Sold | by | Days | on | Market |
|--------|----|------|----|--------|
| | | | | |

| | Houses | Condos/Loft | Total |
|--------|--------|-------------|-------|
| 0-30 | 124 | 0 | 124 |
| 31-60 | 22 | 0 | 22 |
| 61-90 | 11 | 0 | 11 |
| 91-120 | 2 | 0 | 2 |
| 121+ | 8 | 0 | 8 |

Sold by Financing

| | Houses | Condos/Loft | Total |
|--------|--------|-------------|-------|
| FHA | 27 | 0 | 27 |
| VA | 12 | 0 | 12 |
| Conv | 93 | 0 | 93 |
| Assume | 0 | 0 | 0 |
| Cash | 15 | 0 | 15 |
| Owner | 0 | 0 | 0 |
| Other | 0 | 0 | 0 |

Heartland Multiple Listing Service

Cass

Home Sales Report - Single Family Total July 2020

| SF Homes Sol | d # Bedrooms |
|--------------|--------------|
|--------------|--------------|

| Price Class | 0-2 | 3 | 4+ | Cnd/Lft | Total | Active |
|-----------------------|-----------|-----------|-----------|---------|-----------|-----------|
| Under \$19,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$40,000 - \$49,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50,000 - \$59,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$60,000 - \$69,999 | 1 | 0 | 0 | 0 | 1 | 1 |
| \$70,000 - \$79,999 | 0 | 0 | 0 | 0 | 0 | 2 |
| \$80,000 - \$89,999 | 0 | 3 | 0 | 0 | 3 | 3 |
| \$90,000 - \$99,999 | 1 | 0 | 0 | 0 | 1 | 3 |
| \$100,000 - \$119,999 | 1 | 5 | 0 | 0 | 6 | 3 |
| \$120,000 - \$139,999 | 3 | 8 | 0 | 0 | 11 | 6 |
| \$140,000 - \$159,999 | 2 | 12 | 2 | 0 | 16 | 7 |
| \$160,000 - \$179,999 | 1 | 11 | 4 | 0 | 16 | 4 |
| \$180,000 - \$199,999 | 2 | 6 | 8 | 0 | 16 | 3 |
| \$200,000 - \$249,999 | 1 | 25 | 12 | 0 | 38 | 11 |
| \$250,000 - \$299,999 | 0 | 14 | 15 | 0 | 29 | 12 |
| \$300,000 - \$399,999 | 2 | 13 | 14 | 0 | 29 | 35 |
| \$400,000 - \$499,999 | 0 | 7 | 13 | 0 | 20 | 16 |
| \$500,000 - \$749,999 | 0 | 1 | 9 | 0 | 10 | 18 |
| \$750,000 - \$999,999 | 0 | 0 | 3 | 0 | 3 | 7 |
| \$1,000,000 + | 0 | 0 | 2 | 0 | 2 | 10 |
| Total Units | 14 | 105 | 82 | 0 | 201 | 141 |
| Average Price | \$170,136 | \$229,907 | \$374,394 | \$0 | \$284,689 | \$567,549 |

Total Dollar Volume Sgl Fam \$57,222,512

Total Dollar Volume Condo/Lft

Total Dollar Volume \$57,222,512

| | # Sold by Days on Market | | | | # Sold by Financing | | |
|--------|--------------------------|-------------|-------|--------|---------------------|-------------|-------|
| | Houses | Condos/Loft | Total | | Houses | Condos/Loft | Total |
| 0-30 | 139 | 0 | 139 | FHA | 29 | 0 | 29 |
| 31-60 | 24 | 0 | 24 | VA | 15 | 0 | 15 |
| 61-90 | 15 | 0 | 15 | Conv | 112 | 0 | 112 |
| 91-120 | 2 | 0 | 2 | Assume | 0 | 0 | 0 |
| 121+ | 20 | 0 | 20 | Cash | 21 | 0 | 21 |
| | | | | Owner | 0 | 0 | 0 |
| | | | | Other | 1 | 0 | 1 |