

Heartland Multiple Listing Service

Cass

Home Sales Report - Single Family New Homes

August 2020

| | | SF Homes Sold # Bedrooms | | | Cnd/Lft | Total | Active |
|-----------------------------|--|--------------------------|-----------|-------------------------------|---------|---------------------|-----------|
| Price Class | | 0-2 | 3 | 4+ | | | |
| Under \$19,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000 - \$29,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50,000 - \$59,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$60,000 - \$69,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$70,000 - \$79,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$80,000 - \$89,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$90,000 - \$99,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100,000 - \$119,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$120,000 - \$139,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$140,000 - \$159,999 | | 0 | 0 | 0 | 0 | 0 | 1 |
| \$160,000 - \$179,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$180,000 - \$199,999 | | 0 | 0 | 1 | 0 | 1 | 1 |
| \$200,000 - \$249,999 | | 1 | 1 | 5 | 0 | 7 | 2 |
| \$250,000 - \$299,999 | | 0 | 4 | 2 | 0 | 6 | 7 |
| \$300,000 - \$399,999 | | 1 | 2 | 8 | 0 | 11 | 17 |
| \$400,000 - \$499,999 | | 0 | 0 | 3 | 0 | 3 | 9 |
| \$500,000 - \$749,999 | | 0 | 1 | 2 | 0 | 3 | 7 |
| \$750,000 - \$999,999 | | 0 | 0 | 1 | 0 | 1 | 3 |
| \$1,000,000 + | | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Units | | 2 | 8 | 22 | 0 | 32 | 47 |
| Average Price | | \$279,952 | \$323,611 | \$367,001 | \$0 | \$350,713 | \$430,095 |
| Total Dollar Volume Sgl Fam | | | | Total Dollar Volume Condo/Lft | | Total Dollar Volume | |
| \$11,222,807 | | | | | | \$11,222,807 | |

| # Sold by Days on Market | | | |
|--------------------------|--------|-------------|-------|
| | Houses | Condos/Loft | Total |
| 0-30 | 18 | 0 | 18 |
| 31-60 | 5 | 0 | 5 |
| 61-90 | 4 | 0 | 4 |
| 91-120 | 0 | 0 | 0 |
| 121+ | 5 | 0 | 5 |

| # Sold by Financing | | | |
|---------------------|--------|-------------|-------|
| | Houses | Condos/Loft | Total |
| FHA | 1 | 0 | 1 |
| VA | 3 | 0 | 3 |
| Conv | 24 | 0 | 24 |
| Assume | 0 | 0 | 0 |
| Cash | 4 | 0 | 4 |
| Owner | 0 | 0 | 0 |
| Other | 0 | 0 | 0 |

Heartland Multiple Listing Service

Cass

Home Sales Report - Single Family Resales

August 2020

| Price Class | SF Homes Sold # Bedrooms | | | Cnd/Lft | Total | Active |
|-----------------------|--------------------------|------------------|------------------|------------|------------------|------------------|
| | 0-2 | 3 | 4+ | | | |
| Under \$19,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$40,000 - \$49,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50,000 - \$59,999 | 1 | 2 | 0 | 0 | 3 | 0 |
| \$60,000 - \$69,999 | 0 | 1 | 0 | 0 | 1 | 0 |
| \$70,000 - \$79,999 | 0 | 1 | 0 | 0 | 1 | 4 |
| \$80,000 - \$89,999 | 0 | 0 | 0 | 0 | 0 | 2 |
| \$90,000 - \$99,999 | 3 | 0 | 0 | 0 | 3 | 4 |
| \$100,000 - \$119,999 | 1 | 2 | 0 | 0 | 3 | 0 |
| \$120,000 - \$139,999 | 0 | 8 | 1 | 0 | 9 | 8 |
| \$140,000 - \$159,999 | 5 | 6 | 3 | 0 | 14 | 5 |
| \$160,000 - \$179,999 | 2 | 11 | 2 | 0 | 15 | 4 |
| \$180,000 - \$199,999 | 0 | 14 | 0 | 0 | 14 | 6 |
| \$200,000 - \$249,999 | 0 | 25 | 8 | 0 | 33 | 9 |
| \$250,000 - \$299,999 | 0 | 9 | 11 | 0 | 20 | 13 |
| \$300,000 - \$399,999 | 1 | 2 | 15 | 0 | 18 | 15 |
| \$400,000 - \$499,999 | 0 | 2 | 3 | 0 | 5 | 7 |
| \$500,000 - \$749,999 | 0 | 2 | 4 | 0 | 6 | 10 |
| \$750,000 - \$999,999 | 0 | 0 | 1 | 0 | 1 | 3 |
| \$1,000,000 + | 0 | 0 | 0 | 0 | 0 | 11 |
| Total Units | 13 | 85 | 48 | 0 | 146 | 102 |
| Average Price | \$141,706 | \$204,921 | \$323,919 | \$0 | \$238,415 | \$567,709 |

Total Dollar Volume Sgl Fam
\$34,808,530

Total Dollar Volume Condo/Lft

Total Dollar Volume
\$34,808,530

| | # Sold by Days on Market | | |
|---------------|--------------------------|-------------|-------|
| | Houses | Condos/Loft | Total |
| 0-30 | 106 | 0 | 106 |
| 31-60 | 23 | 0 | 23 |
| 61-90 | 10 | 0 | 10 |
| 91-120 | 3 | 0 | 3 |
| 121+ | 4 | 0 | 4 |

| | # Sold by Financing | | |
|---------------|---------------------|-------------|-------|
| | Houses | Condos/Loft | Total |
| FHA | 25 | 0 | 25 |
| VA | 19 | 0 | 19 |
| Conv | 76 | 0 | 76 |
| Assume | 0 | 0 | 0 |
| Cash | 15 | 0 | 15 |
| Owner | 0 | 0 | 0 |
| Other | 0 | 0 | 0 |

Heartland Multiple Listing Service

Cass

Home Sales Report - Single Family Total

August 2020

| | | SF Homes Sold # Bedrooms | | | Cnd/Lft | Total | Active |
|-----------------------|--|--------------------------|------------------|------------------|------------|------------------|------------------|
| Price Class | | 0-2 | 3 | 4+ | | | |
| Under \$19,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000 - \$29,999 | | 0 | 0 | 0 | 0 | 0 | 1 |
| \$30,000 - \$39,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$40,000 - \$49,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50,000 - \$59,999 | | 1 | 2 | 0 | 0 | 3 | 0 |
| \$60,000 - \$69,999 | | 0 | 1 | 0 | 0 | 1 | 0 |
| \$70,000 - \$79,999 | | 0 | 1 | 0 | 0 | 1 | 4 |
| \$80,000 - \$89,999 | | 0 | 0 | 0 | 0 | 0 | 2 |
| \$90,000 - \$99,999 | | 3 | 0 | 0 | 0 | 3 | 4 |
| \$100,000 - \$119,999 | | 1 | 2 | 0 | 0 | 3 | 0 |
| \$120,000 - \$139,999 | | 0 | 8 | 1 | 0 | 9 | 8 |
| \$140,000 - \$159,999 | | 5 | 6 | 3 | 0 | 14 | 6 |
| \$160,000 - \$179,999 | | 2 | 11 | 2 | 0 | 15 | 4 |
| \$180,000 - \$199,999 | | 0 | 14 | 1 | 0 | 15 | 7 |
| \$200,000 - \$249,999 | | 1 | 26 | 13 | 0 | 40 | 11 |
| \$250,000 - \$299,999 | | 0 | 13 | 13 | 0 | 26 | 20 |
| \$300,000 - \$399,999 | | 2 | 4 | 23 | 0 | 29 | 32 |
| \$400,000 - \$499,999 | | 0 | 2 | 6 | 0 | 8 | 16 |
| \$500,000 - \$749,999 | | 0 | 3 | 6 | 0 | 9 | 17 |
| \$750,000 - \$999,999 | | 0 | 0 | 2 | 0 | 2 | 6 |
| \$1,000,000 + | | 0 | 0 | 0 | 0 | 0 | 11 |
| Total Units | | 15 | 93 | 70 | 0 | 178 | 149 |
| Average Price | | \$160,139 | \$215,130 | \$337,459 | \$0 | \$258,603 | \$524,300 |

Total Dollar Volume Sgl Fam
\$46,031,337

Total Dollar Volume Condo/Lft

Total Dollar Volume
\$46,031,337

| # Sold by Days on Market | | | |
|--------------------------|--------|-------------|-------|
| | Houses | Condos/Loft | Total |
| 0-30 | 124 | 0 | 124 |
| 31-60 | 28 | 0 | 28 |
| 61-90 | 14 | 0 | 14 |
| 91-120 | 3 | 0 | 3 |
| 121+ | 9 | 0 | 9 |

| # Sold by Financing | | | |
|---------------------|--------|-------------|-------|
| | Houses | Condos/Loft | Total |
| FHA | 26 | 0 | 26 |
| VA | 22 | 0 | 22 |
| Conv | 100 | 0 | 100 |
| Assume | 0 | 0 | 0 |
| Cash | 19 | 0 | 19 |
| Owner | 0 | 0 | 0 |
| Other | 0 | 0 | 0 |