# Heartland Multiple Listing Service 

Cass

Home Sales Report - Single Family New Homes
September 2019

|  |  | Sold \# B | ms |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Price Class | 0-2 | 3 | 4+ | Cnd/Lft | Total | Active |
| Under \$19,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000-\$29,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50,000-\$59,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$60,000-\$69,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$70,000-\$79,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$80,000-\$89,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$90,000-\$99,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100,000-\$119,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$120,000-\$139,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$140,000-\$159,999 | 0 | 2 | 0 | 0 | 2 | 7 |
| \$160,000-\$179,999 | 0 | 1 | 0 | 0 | 1 | 0 |
| \$180,000-\$199,999 | 0 | 0 | 1 | 0 | 1 | 7 |
| \$200,000-\$249,999 | 0 | 0 | 1 | 0 | 1 | 16 |
| \$250,000-\$299,999 | 0 | 1 | 1 | 0 | 2 | 24 |
| \$300,000-\$399,999 | 0 | 0 | 4 | 0 | 4 | 47 |
| \$400,000-\$499,999 | 0 | 0 | 0 | 0 | 0 | 5 |
| \$500,000-\$749,999 | 0 | 0 | 0 | 0 | 0 | 12 |
| \$750,000-\$999,999 | 0 | 0 | 0 | 0 | 0 | 4 |
| \$1,000,000 + | 0 | 0 | 0 | 0 | 0 | 4 |
| Total Units | 0 | 4 | 7 | 0 | 11 | 126 |
| Average Price | \$0 | \$188,698 | \$293,494 | \$0 | \$255,386 | \$379,138 |
| Total Dollar Volume Sgl Fam$\$ 2,809,245$ |  | Total Dollar Volume Condo/Lft |  |  | Total Dollar Volume |  |
|  |  | \$2,809,245 |


|  | \# Sold by Days on Market |  |  |
| :--- | :---: | :---: | :---: |
|  | Houses | Condos/Loft | Total |
| $\mathbf{0 - 3 0}$ | 3 | 0 | 3 |
| $\mathbf{3 1 - 6 0}$ | 1 | 0 | 1 |
| $\mathbf{6 1 - 9 0}$ | 0 | 0 | 0 |
| $\mathbf{9 1 - 1 2 0}$ | 1 | 0 | 1 |
| $\mathbf{1 2 1 +}$ | 5 | 0 | 5 |


|  | \# Sold by Financing |  |  |
| :--- | :---: | :---: | :---: |
|  | Houses | Condos/Loft | Total |
| FHA | 2 | 0 | 2 |
| VA | 0 | 0 | 0 |
| Conv | 8 | 0 | 8 |
| Assume | 0 | 0 | 0 |
| Cash | 1 | 0 | 1 |
| Owner | 0 | 0 | 0 |
| Other | 0 | 0 | 0 |

# Heartland Multiple Listing Service 

Cass

## Home Sales Report - Single Family Resales

September 2019

|  | SF H | s Sold \# B | oms |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Price Class | 0-2 | 3 | 4+ | Cnd/Lft | Total | Active |
| Under \$19,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000-\$29,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$40,000-\$49,999 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$50,000-\$59,999 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$60,000-\$69,999 | 2 | 1 | 1 | 0 | 4 | 3 |
| \$70,000-\$79,999 | 0 | 3 | 0 | 0 | 3 | 5 |
| \$80,000-\$89,999 | 1 | 0 | 0 | 0 | 1 | 4 |
| \$90,000-\$99,999 | 0 | 0 | 1 | 0 | 1 | 4 |
| \$100,000-\$119,999 | 2 | 3 | 1 | 0 | 6 | 9 |
| \$120,000-\$139,999 | 1 | 3 | 0 | 0 | 4 | 13 |
| \$140,000-\$159,999 | 1 | 5 | 2 | 0 | 8 | 8 |
| \$160,000-\$179,999 | 2 | 8 | 1 | 0 | 11 | 11 |
| \$180,000-\$199,999 | 1 | 9 | 2 | 0 | 12 | 13 |
| \$200,000-\$249,999 | 0 | 19 | 11 | 0 | 30 | 41 |
| \$250,000-\$299,999 | 0 | 6 | 6 | 0 | 12 | 21 |
| \$300,000-\$399,999 | 1 | 5 | 8 | 0 | 14 | 28 |
| \$400,000-\$499,999 | 0 | 2 | 3 | 0 | 5 | 16 |
| \$500,000-\$749,999 | 0 | 1 | 1 | 0 | 2 | 18 |
| \$750,000-\$999,999 | 0 | 0 | 0 | 0 | 0 | 8 |
| \$1,000,000 + | 0 | 0 | 0 | 0 | 0 | 10 |
| Total Units | 11 | 65 | 37 | 0 | 113 | 215 |
| Average Price | \$146,695 | \$211,309 | \$265,585 | \$0 | \$222,791 | \$409,210 |
| Total Dollar Volume Sgl Fam |  | Total Dollar Volume Condo/Lft |  |  |  | Volume |
| \$25,175,366 |  |  |  |  |  |  |


|  | \# Sold by Days on Market |  |  |
| :--- | :---: | :---: | :---: |
|  | Houses | Condos/Loft | Total |
| $\mathbf{0 - 3 0}$ | 70 | 0 | 70 |
| $\mathbf{3 1 - 6 0}$ | 21 | 0 | 21 |
| $\mathbf{6 1 - 9 0}$ | 13 | 0 | 13 |
| $\mathbf{9 1 - 1 2 0}$ | 4 | 0 | 4 |
| $\mathbf{1 2 1 +}$ | 5 | 0 | 5 |


|  | \# Sold by Financing |  |  |
| :--- | :---: | :---: | :---: |
|  | Houses | Condos/Loft | Total |
| FHA | 20 | 0 | 20 |
| VA | 12 | 0 | 12 |
| Conv | 49 | 0 | 49 |
| Assume | 0 | 0 | 0 |
| Cash | 22 | 0 | 22 |
| Owner | 1 | 0 | 1 |
| Other | 0 | 0 | 0 |

# Heartland Multiple Listing Service 

Cass<br>Home Sales Report - Single Family Total<br>September 2019

|  | SF H | s Sold \# B | oms |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Price Class | 0-2 | 3 | 4+ | Cnd/Lft | Total | Active |
| Under \$19,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000-\$29,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$30,000-\$39,999 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$40,000-\$49,999 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$50,000-\$59,999 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$60,000-\$69,999 | 2 | 1 | 1 | 0 | 4 | 3 |
| \$70,000-\$79,999 | 0 | 3 | 0 | 0 | 3 | 5 |
| \$80,000-\$89,999 | 1 | 0 | 0 | 0 | 1 | 4 |
| \$90,000-\$99,999 | 0 | 0 | 1 | 0 | 1 | 4 |
| \$100,000-\$119,999 | 2 | 3 | 1 | 0 | 6 | 9 |
| \$120,000-\$139,999 | 1 | 3 | 0 | 0 | 4 | 13 |
| \$140,000-\$159,999 | 1 | 7 | 2 | 0 | 10 | 15 |
| \$160,000-\$179,999 | 2 | 9 | 1 | 0 | 12 | 11 |
| \$180,000-\$199,999 | 1 | 9 | 3 | 0 | 13 | 20 |
| \$200,000-\$249,999 | 0 | 19 | 12 | 0 | 31 | 57 |
| \$250,000-\$299,999 | 0 | 7 | 7 | 0 | 14 | 45 |
| \$300,000-\$399,999 | 1 | 5 | 12 | 0 | 18 | 75 |
| \$400,000-\$499,999 | 0 | 2 | 3 | 0 | 5 | 21 |
| \$500,000-\$749,999 | 0 | 1 | 1 | 0 | 2 | 30 |
| \$750,000-\$999,999 | 0 | 0 | 0 | 0 | 0 | 12 |
| \$1,000,000 + | 0 | 0 | 0 | 0 | 0 | 14 |
| Total Units | 11 | 69 | 44 | 0 | 124 | 341 |
| Average Price | \$146,695 | \$209,998 | \$270,025 | \$0 | \$225,682 | \$398,098 |
| Total Dollar Volume Sgl Fam \$27,984,611 |  | Total Dollar Volume Condo/Lft |  |  | Total Dollar Volume |  |


|  | \# Sold by Days on Market |  |  |
| :--- | :---: | :---: | :---: |
|  | Houses | Condos/Loft | Total |
| $\mathbf{0 - 3 0}$ | 73 | 0 | 73 |
| $\mathbf{3 1 - 6 0}$ | 22 | 0 | 22 |
| $\mathbf{6 1 - 9 0}$ | 13 | 0 | 13 |
| $\mathbf{9 1 - 1 2 0}$ | 5 | 0 | 5 |
| $\mathbf{1 2 1 +}$ | 10 | 0 | 10 |


|  | \# Sold by Financing |  |  |
| :--- | :---: | :---: | :---: |
|  | Houses | Condos/Loft | Total |
| FHA | 22 | 0 | 22 |
| VA | 12 | 0 | 12 |
| Conv | 57 | 0 | 57 |
| Assume | 0 | 0 | 0 |
| Cash | 23 | 0 | 23 |
| Owner | 1 | 0 | 1 |
| Other | 0 | 0 | 0 |

