

# Heartland Multiple Listing Service

Cass

Home Sales Report - Single Family New Homes

October 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	2	0	0	2	5
\$160,000 - \$179,999	0	0	0	0	0	0
\$180,000 - \$199,999	0	0	1	0	1	6
\$200,000 - \$249,999	0	0	4	0	4	20
\$250,000 - \$299,999	0	2	5	0	7	16
\$300,000 - \$399,999	0	1	5	0	6	48
\$400,000 - \$499,999	0	0	1	0	1	7
\$500,000 - \$749,999	0	0	1	0	1	12
\$750,000 - \$999,999	0	0	0	0	0	4
\$1,000,000 +	0	0	0	0	0	4
<b>Total Units</b>	<b>0</b>	<b>5</b>	<b>17</b>	<b>0</b>	<b>22</b>	<b>122</b>
<b>Average Price</b>	<b>\$0</b>	<b>\$241,616</b>	<b>\$313,470</b>	<b>\$0</b>	<b>\$297,140</b>	<b>\$385,443</b>

Total Dollar Volume Sgl Fam  
\$6,537,074

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$6,537,074

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	8	0	8
31-60	2	0	2
61-90	2	0	2
91-120	3	0	3
121+	7	0	7

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	6	0	6
VA	0	0	0
Conv	13	0	13
Assume	0	0	0
Cash	3	0	3
Owner	0	0	0
Other	0	0	0

# Heartland Multiple Listing Service

Cass

Home Sales Report - Single Family Resales

October 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	1
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	3
\$50,000 - \$59,999	0	1	0	0	1	1
\$60,000 - \$69,999	1	0	0	0	1	1
\$70,000 - \$79,999	0	2	0	0	2	7
\$80,000 - \$89,999	0	2	1	0	3	5
\$90,000 - \$99,999	0	2	0	0	2	8
\$100,000 - \$119,999	4	1	0	0	5	6
\$120,000 - \$139,999	1	10	0	0	11	16
\$140,000 - \$159,999	2	7	2	0	11	12
\$160,000 - \$179,999	0	9	1	0	10	11
\$180,000 - \$199,999	0	9	4	0	13	16
\$200,000 - \$249,999	1	12	10	0	23	29
\$250,000 - \$299,999	1	5	9	0	15	30
\$300,000 - \$399,999	0	4	15	0	19	31
\$400,000 - \$499,999	0	1	3	0	4	19
\$500,000 - \$749,999	0	0	1	0	1	15
\$750,000 - \$999,999	0	0	0	0	0	9
\$1,000,000 +	0	0	0	0	0	12
<b>Total Units</b>	<b>10</b>	<b>65</b>	<b>46</b>	<b>0</b>	<b>121</b>	<b>232</b>
<b>Average Price</b>	<b>\$140,180</b>	<b>\$184,445</b>	<b>\$288,460</b>	<b>\$0</b>	<b>\$220,330</b>	<b>\$408,652</b>

**Total Dollar Volume Sgl Fam**  
\$26,659,876

**Total Dollar Volume Condo/Lft**

**Total Dollar Volume**  
\$26,659,876

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	62	0	62
<b>31-60</b>	32	0	32
<b>61-90</b>	12	0	12
<b>91-120</b>	5	0	5
<b>121+</b>	9	0	9

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	15	0	15
<b>VA</b>	12	0	12
<b>Conv</b>	49	0	49
<b>Assume</b>	0	0	0
<b>Cash</b>	35	0	35
<b>Owner</b>	0	0	0
<b>Other</b>	0	0	0

# Heartland Multiple Listing Service

Cass

Home Sales Report - Single Family Total

October 2019

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$20,000 - \$29,999		0	0	0	0	0	1
\$30,000 - \$39,999		0	0	0	0	0	0
\$40,000 - \$49,999		0	0	0	0	0	3
\$50,000 - \$59,999		0	1	0	0	1	1
\$60,000 - \$69,999		1	0	0	0	1	1
\$70,000 - \$79,999		0	2	0	0	2	7
\$80,000 - \$89,999		0	2	1	0	3	5
\$90,000 - \$99,999		0	2	0	0	2	8
\$100,000 - \$119,999		4	1	0	0	5	6
\$120,000 - \$139,999		1	10	0	0	11	16
\$140,000 - \$159,999		2	9	2	0	13	17
\$160,000 - \$179,999		0	9	1	0	10	11
\$180,000 - \$199,999		0	9	5	0	14	22
\$200,000 - \$249,999		1	12	14	0	27	49
\$250,000 - \$299,999		1	7	14	0	22	46
\$300,000 - \$399,999		0	5	20	0	25	79
\$400,000 - \$499,999		0	1	4	0	5	26
\$500,000 - \$749,999		0	0	2	0	2	27
\$750,000 - \$999,999		0	0	0	0	0	13
\$1,000,000 +		0	0	0	0	0	16
<b>Total Units</b>		<b>10</b>	<b>70</b>	<b>63</b>	<b>0</b>	<b>143</b>	<b>354</b>
<b>Average Price</b>		<b>\$140,180</b>	<b>\$188,529</b>	<b>\$295,209</b>	<b>\$0</b>	<b>\$232,147</b>	<b>\$400,653</b>

**Total Dollar Volume Sgl Fam**  
\$33,196,950

**Total Dollar Volume Condo/Lft**

**Total Dollar Volume**  
\$33,196,950

# Sold by Days on Market			
	Houses	Condos/Loft	Total
<b>0-30</b>	70	0	70
<b>31-60</b>	34	0	34
<b>61-90</b>	14	0	14
<b>91-120</b>	8	0	8
<b>121+</b>	16	0	16

# Sold by Financing			
	Houses	Condos/Loft	Total
<b>FHA</b>	21	0	21
<b>VA</b>	12	0	12
<b>Conv</b>	62	0	62
<b>Assume</b>	0	0	0
<b>Cash</b>	38	0	38
<b>Owner</b>	0	0	0
<b>Other</b>	0	0	0