

# Heartland Multiple Listing Service

Cass

Home Sales Report - Single Family New Homes

November 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	0
\$180,000 - \$199,999	0	0	2	0	2	0
\$200,000 - \$249,999	0	0	2	0	2	2
\$250,000 - \$299,999	0	0	2	0	2	11
\$300,000 - \$399,999	0	1	6	0	7	23
\$400,000 - \$499,999	0	0	1	0	1	7
\$500,000 - \$749,999	0	0	3	0	3	5
\$750,000 - \$999,999	0	0	0	0	0	1
\$1,000,000 +	0	0	1	0	1	0
<b>Total Units</b>	<b>0</b>	<b>1</b>	<b>17</b>	<b>0</b>	<b>18</b>	<b>49</b>
<b>Average Price</b>	<b>\$0</b>	<b>\$369,000</b>	<b>\$423,414</b>	<b>\$0</b>	<b>\$420,391</b>	<b>\$396,513</b>

Total Dollar Volume Sgl Fam  
\$7,567,034

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$7,567,034

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	7	0	7
31-60	4	0	4
61-90	3	0	3
91-120	2	0	2
121+	2	0	2

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	3	0	3
VA	3	0	3
Conv	10	0	10
Assume	0	0	0
Cash	2	0	2
Owner	0	0	0
Other	0	0	0

# Heartland Multiple Listing Service

Cass

## Home Sales Report - Single Family Resales

November 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	1
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	1	0	0	1	1
\$60,000 - \$69,999	2	0	0	0	2	1
\$70,000 - \$79,999	0	0	0	0	0	3
\$80,000 - \$89,999	0	0	0	0	0	3
\$90,000 - \$99,999	1	0	0	0	1	3
\$100,000 - \$119,999	0	1	1	0	2	6
\$120,000 - \$139,999	4	4	0	0	8	5
\$140,000 - \$159,999	1	6	0	0	7	5
\$160,000 - \$179,999	0	9	2	0	11	5
\$180,000 - \$199,999	1	4	5	0	10	6
\$200,000 - \$249,999	1	23	10	0	34	11
\$250,000 - \$299,999	0	17	16	0	33	5
\$300,000 - \$399,999	0	5	12	0	17	15
\$400,000 - \$499,999	0	0	4	0	4	5
\$500,000 - \$749,999	0	0	3	0	3	7
\$750,000 - \$999,999	0	0	3	0	3	7
\$1,000,000 +	0	0	1	0	1	6
<b>Total Units</b>	<b>10</b>	<b>70</b>	<b>57</b>	<b>0</b>	<b>137</b>	<b>95</b>
<b>Average Price</b>	<b>\$131,615</b>	<b>\$218,449</b>	<b>\$346,599</b>	<b>\$0</b>	<b>\$265,428</b>	<b>\$517,241</b>

**Total Dollar Volume Sgl Fam**  
\$36,363,674

**Total Dollar Volume Condo/Lft**

**Total Dollar Volume**  
\$36,363,674

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	98	0	98
<b>31-60</b>	25	0	25
<b>61-90</b>	9	0	9
<b>91-120</b>	3	0	3
<b>121+</b>	2	0	2

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	20	0	20
<b>VA</b>	12	0	12
<b>Conv</b>	80	0	80
<b>Assume</b>	0	0	0
<b>Cash</b>	20	0	20
<b>Owner</b>	0	0	0
<b>Other</b>	0	0	0

# Heartland Multiple Listing Service

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Home Sales Report - Single Family Total

November 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	1
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	1	0	0	1	1
\$60,000 - \$69,999	2	0	0	0	2	1
\$70,000 - \$79,999	0	0	0	0	0	3
\$80,000 - \$89,999	0	0	0	0	0	3
\$90,000 - \$99,999	1	0	0	0	1	3
\$100,000 - \$119,999	0	1	1	0	2	6
\$120,000 - \$139,999	4	4	0	0	8	5
\$140,000 - \$159,999	1	6	0	0	7	5
\$160,000 - \$179,999	0	9	2	0	11	5
\$180,000 - \$199,999	1	4	7	0	12	6
\$200,000 - \$249,999	1	23	12	0	36	13
\$250,000 - \$299,999	0	17	18	0	35	16
\$300,000 - \$399,999	0	6	18	0	24	38
\$400,000 - \$499,999	0	0	5	0	5	12
\$500,000 - \$749,999	0	0	6	0	6	12
\$750,000 - \$999,999	0	0	3	0	3	8
\$1,000,000 +	0	0	2	0	2	6
<b>Total Units</b>	<b>10</b>	<b>71</b>	<b>74</b>	<b>0</b>	<b>155</b>	<b>144</b>
<b>Average Price</b>	<b>\$131,615</b>	<b>\$220,569</b>	<b>\$364,245</b>	<b>\$0</b>	<b>\$283,424</b>	<b>\$476,160</b>

Total Dollar Volume Sgl Fam  
\$43,930,708

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$43,930,708

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	105	0	105
31-60	29	0	29
61-90	12	0	12
91-120	5	0	5
121+	4	0	4

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	23	0	23
VA	15	0	15
Conv	90	0	90
Assume	0	0	0
Cash	22	0	22
Owner	0	0	0
Other	0	0	0