

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family New Homes

January 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	1	0	0	1	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	0
\$180,000 - \$199,999	0	1	0	0	1	8
\$200,000 - \$249,999	0	1	3	0	4	41
\$250,000 - \$299,999	0	5	5	0	10	59
\$300,000 - \$399,999	0	5	10	1	16	189
\$400,000 - \$499,999	0	1	10	0	11	89
\$500,000 - \$749,999	0	4	7	0	11	18
\$750,000 - \$999,999	0	0	1	0	1	2
\$1,000,000 +	0	0	0	0	0	5
<b>Total Units</b>	<b>0</b>	<b>18</b>	<b>36</b>	<b>1</b>	<b>55</b>	<b>411</b>
<b>Average Price</b>	<b>\$0</b>	<b>\$359,260</b>	<b>\$418,606</b>	<b>\$336,155</b>	<b>\$397,684</b>	<b>\$369,021</b>

**Total Dollar Volume Sgl Fam**  
\$21,536,483

**Total Dollar Volume Condo/Lft**  
\$336,155

**Total Dollar Volume**  
\$21,872,638

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	22	1	23
<b>31-60</b>	9	0	9
<b>61-90</b>	3	0	3
<b>91-120</b>	3	0	3
<b>121+</b>	17	0	17

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	6	0	6
<b>VA</b>	8	0	8
<b>Conv</b>	32	1	33
<b>Assume</b>	0	0	0
<b>Cash</b>	6	0	6
<b>Owner</b>	0	0	0
<b>Other</b>	2	0	2

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Resales

January 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	5	8	1	0	14	5
\$20,000 - \$29,999	7	15	0	0	22	13
\$30,000 - \$39,999	5	9	1	0	15	29
\$40,000 - \$49,999	8	9	3	0	20	32
\$50,000 - \$59,999	0	4	1	0	5	24
\$60,000 - \$69,999	9	10	3	0	22	42
\$70,000 - \$79,999	11	6	2	0	19	29
\$80,000 - \$89,999	6	9	2	1	18	49
\$90,000 - \$99,999	5	17	1	2	25	41
\$100,000 - \$119,999	17	19	3	4	43	76
\$120,000 - \$139,999	2	50	12	8	72	107
\$140,000 - \$159,999	6	33	7	4	50	54
\$160,000 - \$179,999	3	30	7	3	43	65
\$180,000 - \$199,999	4	28	7	2	41	54
\$200,000 - \$249,999	6	41	21	5	73	95
\$250,000 - \$299,999	2	13	29	1	45	101
\$300,000 - \$399,999	3	15	33	3	54	123
\$400,000 - \$499,999	1	6	7	1	15	82
\$500,000 - \$749,999	0	3	5	0	8	74
\$750,000 - \$999,999	0	0	1	1	2	22
\$1,000,000 +	0	0	1	0	1	31
<b>Total Units</b>	<b>100</b>	<b>325</b>	<b>147</b>	<b>35</b>	<b>607</b>	<b>1,148</b>
<b>Average Price</b>	<b>\$106,571</b>	<b>\$155,904</b>	<b>\$258,267</b>	<b>\$197,785</b>	<b>\$174,981</b>	<b>\$282,227</b>

**Total Dollar Volume Sgl Fam**  
\$99,291,102

**Total Dollar Volume Condo/Lft**  
\$6,922,470

**Total Dollar Volume**  
\$106,213,572

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	256	9	265
<b>31-60</b>	135	7	142
<b>61-90</b>	90	2	92
<b>91-120</b>	37	8	45
<b>121+</b>	49	8	57

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	110	1	111
<b>VA</b>	35	1	36
<b>Conv</b>	251	21	272
<b>Assume</b>	0	0	0
<b>Cash</b>	152	12	164
<b>Owner</b>	0	0	0
<b>Other</b>	12	0	12

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Total

January 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	5	8	1	0	14	5
\$20,000 - \$29,999	7	15	0	0	22	13
\$30,000 - \$39,999	5	9	1	0	15	29
\$40,000 - \$49,999	8	9	3	0	20	32
\$50,000 - \$59,999	0	4	1	0	5	24
\$60,000 - \$69,999	9	10	3	0	22	42
\$70,000 - \$79,999	11	6	2	0	19	29
\$80,000 - \$89,999	6	9	2	1	18	49
\$90,000 - \$99,999	5	17	1	2	25	41
\$100,000 - \$119,999	17	20	3	4	44	76
\$120,000 - \$139,999	2	50	12	8	72	107
\$140,000 - \$159,999	6	33	7	4	50	54
\$160,000 - \$179,999	3	30	7	3	43	65
\$180,000 - \$199,999	4	29	7	2	42	62
\$200,000 - \$249,999	6	42	24	5	77	136
\$250,000 - \$299,999	2	18	34	1	55	160
\$300,000 - \$399,999	3	20	43	4	70	312
\$400,000 - \$499,999	1	7	17	1	26	171
\$500,000 - \$749,999	0	7	12	0	19	92
\$750,000 - \$999,999	0	0	2	1	3	24
\$1,000,000 +	0	0	1	0	1	36
<b>Total Units</b>	<b>100</b>	<b>343</b>	<b>183</b>	<b>36</b>	<b>662</b>	<b>1,559</b>
<b>Average Price</b>	<b>\$106,571</b>	<b>\$166,576</b>	<b>\$289,809</b>	<b>\$201,628</b>	<b>\$193,484</b>	<b>\$305,109</b>

**Total Dollar Volume Sgl Fam**  
\$120,827,585

**Total Dollar Volume Condo/Lft**  
\$7,258,625

**Total Dollar Volume**  
\$128,086,210

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	278	10	288
<b>31-60</b>	144	7	151
<b>61-90</b>	93	2	95
<b>91-120</b>	40	8	48
<b>121+</b>	66	8	74

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	116	1	117
<b>VA</b>	43	1	44
<b>Conv</b>	283	22	305
<b>Assume</b>	0	0	0
<b>Cash</b>	158	12	170
<b>Owner</b>	0	0	0
<b>Other</b>	14	0	14