

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family New Homes

March 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$20,000 - \$29,999		0	0	0	0	0	0
\$30,000 - \$39,999		0	0	0	0	0	0
\$40,000 - \$49,999		0	0	0	0	0	0
\$50,000 - \$59,999		0	0	0	0	0	0
\$60,000 - \$69,999		0	0	0	0	0	0
\$70,000 - \$79,999		0	0	0	0	0	0
\$80,000 - \$89,999		0	0	0	0	0	0
\$90,000 - \$99,999		0	0	0	0	0	0
\$100,000 - \$119,999		0	0	0	0	0	0
\$120,000 - \$139,999		0	0	0	0	0	0
\$140,000 - \$159,999		0	0	0	0	0	0
\$160,000 - \$179,999		0	0	0	0	0	1
\$180,000 - \$199,999		0	2	0	0	2	5
\$200,000 - \$249,999		1	4	2	0	7	35
\$250,000 - \$299,999		2	8	4	0	14	50
\$300,000 - \$399,999		0	7	25	0	32	144
\$400,000 - \$499,999		0	1	15	0	16	84
\$500,000 - \$749,999		0	0	3	0	3	21
\$750,000 - \$999,999		0	0	1	0	1	2
\$1,000,000 +		0	1	0	0	1	5
Total Units		3	23	50	0	76	347
Average Price		\$267,083	\$336,055	\$389,928	\$0	\$368,775	\$378,336

Total Dollar Volume Sgl Fam  
\$28,026,894

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$28,026,894

# Sold by Days on Market			
	Houses	Condos/Loft	Total
0-30	21	0	21
31-60	4	0	4
61-90	2	0	2
91-120	6	0	6
121+	43	0	43

# Sold by Financing			
	Houses	Condos/Loft	Total
FHA	9	0	9
VA	8	0	8
Conv	49	0	49
Assume	0	0	0
Cash	10	0	10
Owner	0	0	0
Other	0	0	0

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Resales

March 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	4	2	1	0	7	10
\$20,000 - \$29,999	7	5	0	0	12	13
\$30,000 - \$39,999	4	2	1	1	8	31
\$40,000 - \$49,999	4	7	1	1	13	24
\$50,000 - \$59,999	7	5	1	0	13	23
\$60,000 - \$69,999	5	11	0	2	18	38
\$70,000 - \$79,999	9	13	4	1	27	27
\$80,000 - \$89,999	6	7	1	1	15	38
\$90,000 - \$99,999	6	6	1	0	13	34
\$100,000 - \$119,999	11	44	10	2	67	56
\$120,000 - \$139,999	9	47	12	9	77	78
\$140,000 - \$159,999	7	44	7	1	59	47
\$160,000 - \$179,999	6	53	14	3	76	48
\$180,000 - \$199,999	2	38	11	6	57	58
\$200,000 - \$249,999	13	60	39	7	119	109
\$250,000 - \$299,999	2	25	45	6	78	93
\$300,000 - \$399,999	2	29	53	4	88	120
\$400,000 - \$499,999	0	5	22	0	27	78
\$500,000 - \$749,999	1	5	9	3	18	77
\$750,000 - \$999,999	0	0	2	0	2	23
\$1,000,000 +	0	0	2	0	2	32
<b>Total Units</b>	<b>105</b>	<b>408</b>	<b>236</b>	<b>47</b>	<b>796</b>	<b>1,057</b>
<b>Average Price</b>	<b>\$120,418</b>	<b>\$177,200</b>	<b>\$286,203</b>	<b>\$215,923</b>	<b>\$204,314</b>	<b>\$302,289</b>

**Total Dollar Volume Sgl Fam**  
\$152,485,232

**Total Dollar Volume Condo/Lft**  
\$10,148,377

**Total Dollar Volume**  
\$162,633,609

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	444	19	463
<b>31-60</b>	116	7	123
<b>61-90</b>	69	6	75
<b>91-120</b>	44	3	47
<b>121+</b>	72	11	83

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	162	2	164
<b>VA</b>	46	1	47
<b>Conv</b>	377	27	404
<b>Assume</b>	0	0	0
<b>Cash</b>	143	17	160
<b>Owner</b>	0	0	0
<b>Other</b>	3	0	3

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Total

March 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	4	2	1	0	7	10
\$20,000 - \$29,999	7	5	0	0	12	13
\$30,000 - \$39,999	4	2	1	1	8	31
\$40,000 - \$49,999	4	7	1	1	13	24
\$50,000 - \$59,999	7	5	1	0	13	23
\$60,000 - \$69,999	5	11	0	2	18	38
\$70,000 - \$79,999	9	13	4	1	27	27
\$80,000 - \$89,999	6	7	1	1	15	38
\$90,000 - \$99,999	6	6	1	0	13	34
\$100,000 - \$119,999	11	44	10	2	67	56
\$120,000 - \$139,999	9	47	12	9	77	78
\$140,000 - \$159,999	7	44	7	1	59	47
\$160,000 - \$179,999	6	53	14	3	76	49
\$180,000 - \$199,999	2	40	11	6	59	63
\$200,000 - \$249,999	14	64	41	7	126	144
\$250,000 - \$299,999	4	33	49	6	92	143
\$300,000 - \$399,999	2	36	78	4	120	264
\$400,000 - \$499,999	0	6	37	0	43	162
\$500,000 - \$749,999	1	5	12	3	21	98
\$750,000 - \$999,999	0	0	3	0	3	25
\$1,000,000 +	0	1	2	0	3	37
<b>Total Units</b>	<b>108</b>	<b>431</b>	<b>286</b>	<b>47</b>	<b>872</b>	<b>1,404</b>
<b>Average Price</b>	<b>\$124,492</b>	<b>\$185,677</b>	<b>\$304,336</b>	<b>\$215,923</b>	<b>\$218,647</b>	<b>\$321,084</b>

**Total Dollar Volume Sgl Fam**  
\$180,512,126

**Total Dollar Volume Condo/Lft**  
\$10,148,377

**Total Dollar Volume**  
\$190,660,503

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	465	19	484
<b>31-60</b>	120	7	127
<b>61-90</b>	71	6	77
<b>91-120</b>	50	3	53
<b>121+</b>	115	11	126

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	171	2	173
<b>VA</b>	54	1	55
<b>Conv</b>	426	27	453
<b>Assume</b>	0	0	0
<b>Cash</b>	153	17	170
<b>Owner</b>	0	0	0
<b>Other</b>	3	0	3