

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family New Homes

May 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	1	0	0	1	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	3
\$180,000 - \$199,999	0	1	0	0	1	14
\$200,000 - \$249,999	0	7	2	0	9	32
\$250,000 - \$299,999	3	5	4	0	12	64
\$300,000 - \$399,999	1	8	15	0	24	165
\$400,000 - \$499,999	1	2	11	0	14	98
\$500,000 - \$749,999	0	2	3	0	5	16
\$750,000 - \$999,999	0	0	0	0	0	2
\$1,000,000 +	0	0	0	0	0	2
<b>Total Units</b>	<b>5</b>	<b>26</b>	<b>35</b>	<b>0</b>	<b>66</b>	<b>396</b>
<b>Average Price</b>	<b>\$328,547</b>	<b>\$308,963</b>	<b>\$378,090</b>	<b>\$0</b>	<b>\$347,105</b>	<b>\$362,696</b>

Total Dollar Volume Sgl Fam  
\$22,908,933

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$22,908,933

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	16	0	16
31-60	5	0	5
61-90	7	0	7
91-120	4	0	4
121+	33	0	33

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	8	0	8
VA	7	0	7
Conv	40	0	40
Assume	0	0	0
Cash	10	0	10
Owner	0	0	0
Other	0	0	0

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Resales

May 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	8	4	1	0	13	14
\$20,000 - \$29,999	6	7	1	0	14	18
\$30,000 - \$39,999	12	10	1	1	24	33
\$40,000 - \$49,999	6	10	0	0	16	34
\$50,000 - \$59,999	12	9	0	1	22	56
\$60,000 - \$69,999	4	10	4	0	18	48
\$70,000 - \$79,999	10	18	1	0	29	43
\$80,000 - \$89,999	8	8	2	3	21	56
\$90,000 - \$99,999	14	14	2	4	34	42
\$100,000 - \$119,999	17	39	5	6	67	74
\$120,000 - \$139,999	16	65	9	7	97	98
\$140,000 - \$159,999	13	63	17	6	99	79
\$160,000 - \$179,999	7	67	13	10	97	81
\$180,000 - \$199,999	6	60	21	1	88	63
\$200,000 - \$249,999	19	95	52	9	175	147
\$250,000 - \$299,999	4	48	53	5	110	153
\$300,000 - \$399,999	1	38	74	9	122	211
\$400,000 - \$499,999	0	10	23	1	34	107
\$500,000 - \$749,999	0	5	21	2	28	104
\$750,000 - \$999,999	0	1	2	1	4	35
\$1,000,000 +	0	0	1	1	2	34
<b>Total Units</b>	<b>163</b>	<b>581</b>	<b>303</b>	<b>67</b>	<b>1,114</b>	<b>1,530</b>
<b>Average Price</b>	<b>\$113,333</b>	<b>\$182,599</b>	<b>\$292,993</b>	<b>\$225,579</b>	<b>\$205,075</b>	<b>\$287,076</b>

**Total Dollar Volume Sgl Fam**  
\$213,339,969

**Total Dollar Volume Condo/Lft**  
\$15,113,775

**Total Dollar Volume**  
\$228,453,744

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	684	27	711
<b>31-60</b>	193	13	206
<b>61-90</b>	68	9	77
<b>91-120</b>	30	4	34
<b>121+</b>	67	14	81

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	213	1	214
<b>VA</b>	61	0	61
<b>Conv</b>	551	41	592
<b>Assume</b>	0	0	0
<b>Cash</b>	193	23	216
<b>Owner</b>	0	0	0
<b>Other</b>	18	2	20

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Total

May 2019

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		8	4	1	0	13	14
\$20,000 - \$29,999		6	7	1	0	14	18
\$30,000 - \$39,999		12	10	1	1	24	33
\$40,000 - \$49,999		6	10	0	0	16	34
\$50,000 - \$59,999		12	9	0	1	22	56
\$60,000 - \$69,999		4	10	4	0	18	48
\$70,000 - \$79,999		10	18	1	0	29	43
\$80,000 - \$89,999		8	8	2	3	21	56
\$90,000 - \$99,999		14	14	2	4	34	42
\$100,000 - \$119,999		17	40	5	6	68	74
\$120,000 - \$139,999		16	65	9	7	97	98
\$140,000 - \$159,999		13	63	17	6	99	79
\$160,000 - \$179,999		7	67	13	10	97	84
\$180,000 - \$199,999		6	61	21	1	89	77
\$200,000 - \$249,999		19	102	54	9	184	179
\$250,000 - \$299,999		7	53	57	5	122	217
\$300,000 - \$399,999		2	46	89	9	146	376
\$400,000 - \$499,999		1	12	34	1	48	205
\$500,000 - \$749,999		0	7	24	2	33	120
\$750,000 - \$999,999		0	1	2	1	4	37
\$1,000,000 +		0	0	1	1	2	36
<b>Total Units</b>		<b>168</b>	<b>607</b>	<b>338</b>	<b>67</b>	<b>1,180</b>	<b>1,926</b>
<b>Average Price</b>		<b>\$119,739</b>	<b>\$188,011</b>	<b>\$301,804</b>	<b>\$225,579</b>	<b>\$213,019</b>	<b>\$302,624</b>

**Total Dollar Volume Sgl Fam**  
\$236,248,902

**Total Dollar Volume Condo/Lft**  
\$15,113,775

**Total Dollar Volume**  
\$251,362,677

# Sold by Days on Market			
	Houses	Condos/Loft	Total
<b>0-30</b>	700	27	727
<b>31-60</b>	198	13	211
<b>61-90</b>	75	9	84
<b>91-120</b>	34	4	38
<b>121+</b>	100	14	114

# Sold by Financing			
	Houses	Condos/Loft	Total
<b>FHA</b>	221	1	222
<b>VA</b>	68	0	68
<b>Conv</b>	591	41	632
<b>Assume</b>	0	0	0
<b>Cash</b>	203	23	226
<b>Owner</b>	0	0	0
<b>Other</b>	18	2	20