# **Heartland Multiple Listing Service**

Jackson

Home Sales Report - Single Family New Homes

### May 2020

|                       | SF Hor    | nes Sold # Bed | drooms    |         |           |           |
|-----------------------|-----------|----------------|-----------|---------|-----------|-----------|
| Price Class           | 0-2       | 3              | 4+        | Cnd/Lft | Total     | Active    |
| Under \$19,999        | 0         | 0              | 0         | 0       | 0         | 0         |
| \$20,000 - \$29,999   | 0         | 0              | 0         | 0       | 0         | 0         |
| \$30,000 - \$39,999   | 0         | 0              | 0         | 0       | 0         | 0         |
| \$40,000 - \$49,999   | 0         | 0              | 0         | 0       | 0         | 0         |
| \$50,000 - \$59,999   | 0         | 0              | 0         | 0       | 0         | 0         |
| \$60,000 - \$69,999   | 0         | 0              | 0         | 0       | 0         | 0         |
| \$70,000 - \$79,999   | 0         | 0              | 0         | 0       | 0         | 0         |
| \$80,000 - \$89,999   | 0         | 0              | 0         | 0       | 0         | 0         |
| \$90,000 - \$99,999   | 0         | 0              | 0         | 0       | 0         | 0         |
| \$100,000 - \$119,999 | 0         | 0              | 0         | 0       | 0         | 0         |
| \$120,000 - \$139,999 | 0         | 0              | 0         | 0       | 0         | 0         |
| \$140,000 - \$159,999 | 0         | 0              | 0         | 0       | 0         | 0         |
| \$160,000 - \$179,999 | 0         | 0              | 0         | 0       | 0         | 3         |
| \$180,000 - \$199,999 | 0         | 0              | 0         | 0       | 0         | 1         |
| \$200,000 - \$249,999 | 0         | 2              | 5         | 0       | 7         | 34        |
| \$250,000 - \$299,999 | 4         | 3              | 8         | 0       | 15        | 46        |
| \$300,000 - \$399,999 | 0         | 12             | 27        | 0       | 39        | 160       |
| \$400,000 - \$499,999 | 1         | 2              | 11        | 0       | 14        | 77        |
| \$500,000 - \$749,999 | 0         | 2              | 8         | 0       | 10        | 22        |
| \$750,000 - \$999,999 | 0         | 0              | 0         | 0       | 0         | 2         |
| \$1,000,000 +         | 0         | 0              | 0         | 0       | 0         | 5         |
| Total Units           | 5         | 21             | 59        | 0       | 85        | 350       |
| Average Price         | \$295,996 | \$347,687      | \$371,601 | \$0     | \$361,246 | \$380,698 |

Total Dollar Volume Sgl Fam \$30,705,891 Total Dollar Volume Condo/Lft

Total Dollar Volume \$30,705,891

|        | # Sold by Days on Market |             |       |        | #      | Sold by Financing | 9     |
|--------|--------------------------|-------------|-------|--------|--------|-------------------|-------|
|        | Houses                   | Condos/Loft | Total |        | Houses | Condos/Loft       | Total |
| 0-30   | 23                       | 0           | 23    | FHA    | 4      | 0                 | 4     |
| 31-60  | 7                        | 0           | 7     | VA     | 6      | 0                 | 6     |
| 61-90  | 7                        | 0           | 7     | Conv   | 68     | 0                 | 68    |
| 91-120 | 8                        | 0           | 8     | Assume | 0      | 0                 | 0     |
| 121+   | 40                       | 0           | 40    | Cash   | 7      | 0                 | 7     |
|        |                          |             | Owner | 0      | 0      | 0                 |       |
|        |                          |             |       | Other  | 0      | 0                 | 0     |

# **Heartland Multiple Listing Service**

Jackson

Home Sales Report - Single Family Resales

### May 2020

|                       | SF Hor       | nes Sold # Bed | drooms                |              |           |              |
|-----------------------|--------------|----------------|-----------------------|--------------|-----------|--------------|
| Price Class           | 0-2          | 3              | 4+                    | Cnd/Lft      | Total     | Active       |
| Under \$19,999        | 7            | 1              | 0                     | 0            | 8         | 5            |
| \$20,000 - \$29,999   | 6            | 9              | 0                     | 0            | 15        | 13           |
| \$30,000 - \$39,999   | 7            | 10             | 1                     | 2            | 20        | 14           |
| \$40,000 - \$49,999   | 7            | 11             | 3                     | 0            | 21        | 12           |
| \$50,000 - \$59,999   | 3            | 6              | 2                     | 0            | 11        | 23           |
| \$60,000 - \$69,999   | 12           | 7              | 1                     | 1            | 21        | 25           |
| \$70,000 - \$79,999   | 7            | 8              | 2                     | 0            | 17        | 22           |
| \$80,000 - \$89,999   | 7            | 7              | 0                     | 1            | 15        | 30           |
| \$90,000 - \$99,999   | 4            | 12             | 4                     | 1            | 21        | 24           |
| \$100,000 - \$119,999 | 10           | 26             | 5                     | 3            | 44        | 43           |
| \$120,000 - \$139,999 | 14           | 39             | 9                     | 9            | 71        | 56           |
| \$140,000 - \$159,999 | 7            | 52             | 10                    | 3            | 72        | 35           |
| \$160,000 - \$179,999 | 8            | 48             | 18                    | 3            | 77        | 34           |
| \$180,000 - \$199,999 | 3            | 65             | 10                    | 4            | 82        | 36           |
| \$200,000 - \$249,999 | 5            | 100            | 31                    | 3            | 139       | 85           |
| \$250,000 - \$299,999 | 4            | 38             | 31                    | 3            | 76        | 74           |
| \$300,000 - \$399,999 | 2            | 48             | 57                    | 3            | 110       | 131          |
| \$400,000 - \$499,999 | 1            | 7              | 14                    | 2            | 24        | 95           |
| \$500,000 - \$749,999 | 0            | 2              | 19                    | 0            | 21        | 70           |
| \$750,000 - \$999,999 | 0            | 3              | 3                     | 1            | 7         | 32           |
| \$1,000,000 +         | 0            | 0              | 3                     | 0            | 3         | 35           |
| Total Units           | 114          | 499            | 223                   | 39           | 875       | 894          |
| Average Price         | \$108,073    | \$191,585      | \$306,728             | \$198,902    | \$210,376 | \$351,241    |
| Total Dollar Vo       | lume Sgl Fam | Тс             | otal Dollar Volun     | ne Condo/Lft | Total D   | ollar Volume |
| \$176                 | 6,321,477    |                | \$7,757, <sup>2</sup> | 175          | \$18      | 4,078,652    |

|        | # Sold by Days on Market |             |       |        | #      | Sold by Financing | 9     |
|--------|--------------------------|-------------|-------|--------|--------|-------------------|-------|
|        | Houses                   | Condos/Loft | Total |        | Houses | Condos/Loft       | Total |
| 0-30   | 568                      | 16          | 584   | FHA    | 139    | 2                 | 141   |
| 31-60  | 145                      | 7           | 152   | VA     | 58     | 0                 | 58    |
| 61-90  | 47                       | 5           | 52    | Conv   | 483    | 26                | 509   |
| 91-120 | 20                       | 1           | 21    | Assume | 0      | 0                 | 0     |
| 121+   | 52                       | 10          | 62    | Cash   | 135    | 10                | 145   |
|        |                          |             |       | Owner  | 0      | 0                 | 0     |
|        |                          |             |       | Other  | 17     | 1                 | 18    |

# **Heartland Multiple Listing Service**

Jackson

Home Sales Report - Single Family Total

## May 2020

|                       | SF Homes Sold # Bedrooms |           |           |           |           |           |  |
|-----------------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Price Class           | 0-2                      | 3         | 4+        | Cnd/Lft   | Total     | Active    |  |
| Under \$19,999        | 7                        | 1         | 0         | 0         | 8         | 5         |  |
| \$20,000 - \$29,999   | 6                        | 9         | 0         | 0         | 15        | 13        |  |
| \$30,000 - \$39,999   | 7                        | 10        | 1         | 2         | 20        | 14        |  |
| \$40,000 - \$49,999   | 7                        | 11        | 3         | 0         | 21        | 12        |  |
| \$50,000 - \$59,999   | 3                        | 6         | 2         | 0         | 11        | 23        |  |
| \$60,000 - \$69,999   | 12                       | 7         | 1         | 1         | 21        | 25        |  |
| \$70,000 - \$79,999   | 7                        | 8         | 2         | 0         | 17        | 22        |  |
| \$80,000 - \$89,999   | 7                        | 7         | 0         | 1         | 15        | 31        |  |
| \$90,000 - \$99,999   | 4                        | 12        | 4         | 1         | 21        | 24        |  |
| \$100,000 - \$119,999 | 10                       | 26        | 5         | 3         | 44        | 43        |  |
| \$120,000 - \$139,999 | 14                       | 39        | 9         | 9         | 71        | 56        |  |
| \$140,000 - \$159,999 | 7                        | 52        | 10        | 3         | 72        | 35        |  |
| \$160,000 - \$179,999 | 8                        | 48        | 18        | 3         | 77        | 37        |  |
| \$180,000 - \$199,999 | 3                        | 65        | 10        | 4         | 82        | 37        |  |
| \$200,000 - \$249,999 | 5                        | 102       | 36        | 3         | 146       | 119       |  |
| \$250,000 - \$299,999 | 8                        | 41        | 39        | 3         | 91        | 120       |  |
| \$300,000 - \$399,999 | 2                        | 60        | 84        | 3         | 149       | 291       |  |
| \$400,000 - \$499,999 | 2                        | 9         | 25        | 2         | 38        | 172       |  |
| \$500,000 - \$749,999 | 0                        | 4         | 27        | 0         | 31        | 92        |  |
| \$750,000 - \$999,999 | 0                        | 3         | 3         | 1         | 7         | 34        |  |
| \$1,000,000 +         | 0                        | 0         | 3         | 0         | 3         | 40        |  |
| Total Units           | 119                      | 520       | 282       | 39        | 960       | 1,245     |  |
| Average Price         | \$115,969                | \$197,889 | \$320,301 | \$198,902 | \$223,734 | \$359,309 |  |

Total Dollar Volume Sgl Fam \$207,027,368 Total Dollar Volume Condo/Lft \$7,757,175 Total Dollar Volume \$214,784,543

|        | # Sold by Days on Market |             |       |        | # Sold by Financing |             |       |
|--------|--------------------------|-------------|-------|--------|---------------------|-------------|-------|
|        | Houses                   | Condos/Loft | Total |        | Houses              | Condos/Loft | Total |
| 0-30   | 591                      | 16          | 607   | FHA    | 143                 | 2           | 145   |
| 31-60  | 152                      | 7           | 159   | VA     | 64                  | 0           | 64    |
| 61-90  | 54                       | 5           | 59    | Conv   | 551                 | 26          | 577   |
| 91-120 | 28                       | 1           | 29    | Assume | 0                   | 0           | 0     |
| 121+   | 92                       | 10          | 102   | Cash   | 142                 | 10          | 152   |
|        |                          |             | Owner | 0      | 0                   | 0           |       |
|        |                          |             | Other | 17     | 1                   | 18          |       |