

Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family New Homes

June 2019

| | | SF Homes Sold # Bedrooms | | | Cnd/Lft | Total | Active |
|-----------------------|--|--------------------------|-----------|-----------|---------|-----------|-----------|
| Price Class | | 0-2 | 3 | 4+ | | | |
| Under \$19,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000 - \$29,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$30,000 - \$39,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$40,000 - \$49,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50,000 - \$59,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$60,000 - \$69,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$70,000 - \$79,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$80,000 - \$89,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$90,000 - \$99,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100,000 - \$119,999 | | 0 | 1 | 0 | 0 | 1 | 2 |
| \$120,000 - \$139,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$140,000 - \$159,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$160,000 - \$179,999 | | 0 | 0 | 0 | 0 | 0 | 3 |
| \$180,000 - \$199,999 | | 1 | 1 | 0 | 0 | 2 | 12 |
| \$200,000 - \$249,999 | | 4 | 8 | 5 | 0 | 17 | 40 |
| \$250,000 - \$299,999 | | 0 | 4 | 2 | 0 | 6 | 62 |
| \$300,000 - \$399,999 | | 1 | 5 | 23 | 0 | 29 | 158 |
| \$400,000 - \$499,999 | | 0 | 2 | 10 | 0 | 12 | 85 |
| \$500,000 - \$749,999 | | 0 | 0 | 4 | 0 | 4 | 18 |
| \$750,000 - \$999,999 | | 1 | 0 | 0 | 0 | 1 | 2 |
| \$1,000,000 + | | 0 | 0 | 0 | 0 | 0 | 2 |
| Total Units | | 7 | 21 | 44 | 0 | 72 | 384 |
| Average Price | | \$342,337 | \$284,967 | \$370,926 | \$0 | \$343,075 | \$358,789 |

Total Dollar Volume Sgl Fam
\$24,701,405

Total Dollar Volume Condo/Lft

Total Dollar Volume
\$24,701,405

| # Sold by Days on Market | | | |
|--------------------------|--------|-------------|-------|
| | Houses | Condos/Loft | Total |
| 0-30 | 14 | 0 | 14 |
| 31-60 | 7 | 0 | 7 |
| 61-90 | 5 | 0 | 5 |
| 91-120 | 3 | 0 | 3 |
| 121+ | 42 | 0 | 42 |

| # Sold by Financing | | | |
|---------------------|--------|-------------|-------|
| | Houses | Condos/Loft | Total |
| FHA | 12 | 0 | 12 |
| VA | 8 | 0 | 8 |
| Conv | 45 | 0 | 45 |
| Assume | 0 | 0 | 0 |
| Cash | 6 | 0 | 6 |
| Owner | 0 | 0 | 0 |
| Other | 0 | 0 | 0 |

Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Resales

June 2019

| Price Class | SF Homes Sold # Bedrooms | | | Cnd/Lft | Total | Active |
|-----------------------|--------------------------|------------------|------------------|------------------|------------------|------------------|
| | 0-2 | 3 | 4+ | | | |
| Under \$19,999 | 12 | 10 | 2 | 0 | 24 | 13 |
| \$20,000 - \$29,999 | 10 | 14 | 1 | 0 | 25 | 33 |
| \$30,000 - \$39,999 | 13 | 8 | 4 | 0 | 25 | 54 |
| \$40,000 - \$49,999 | 5 | 6 | 3 | 0 | 14 | 45 |
| \$50,000 - \$59,999 | 7 | 6 | 4 | 0 | 17 | 56 |
| \$60,000 - \$69,999 | 8 | 5 | 4 | 0 | 17 | 45 |
| \$70,000 - \$79,999 | 11 | 13 | 2 | 0 | 26 | 50 |
| \$80,000 - \$89,999 | 8 | 8 | 2 | 1 | 19 | 50 |
| \$90,000 - \$99,999 | 11 | 18 | 0 | 2 | 31 | 53 |
| \$100,000 - \$119,999 | 12 | 36 | 6 | 2 | 56 | 86 |
| \$120,000 - \$139,999 | 18 | 56 | 10 | 14 | 98 | 101 |
| \$140,000 - \$159,999 | 11 | 66 | 12 | 8 | 97 | 95 |
| \$160,000 - \$179,999 | 9 | 51 | 12 | 6 | 78 | 76 |
| \$180,000 - \$199,999 | 10 | 62 | 19 | 4 | 95 | 61 |
| \$200,000 - \$249,999 | 9 | 93 | 44 | 9 | 155 | 145 |
| \$250,000 - \$299,999 | 2 | 46 | 62 | 5 | 115 | 170 |
| \$300,000 - \$399,999 | 4 | 40 | 72 | 2 | 118 | 203 |
| \$400,000 - \$499,999 | 0 | 8 | 21 | 3 | 32 | 119 |
| \$500,000 - \$749,999 | 0 | 4 | 20 | 1 | 25 | 95 |
| \$750,000 - \$999,999 | 0 | 3 | 3 | 1 | 7 | 40 |
| \$1,000,000 + | 0 | 0 | 1 | 0 | 1 | 32 |
| Total Units | 160 | 553 | 304 | 58 | 1,075 | 1,622 |
| Average Price | \$107,772 | \$183,135 | \$283,869 | \$209,188 | \$201,810 | \$274,369 |

Total Dollar Volume Sgl Fam
\$204,813,029

Total Dollar Volume Condo/Lft
\$12,132,880

Total Dollar Volume
\$216,945,909

| | # Sold by Days on Market | | |
|---------------|--------------------------|-------------|-------|
| | Houses | Condos/Loft | Total |
| 0-30 | 691 | 32 | 723 |
| 31-60 | 178 | 8 | 186 |
| 61-90 | 62 | 4 | 66 |
| 91-120 | 22 | 5 | 27 |
| 121+ | 54 | 9 | 63 |

| | # Sold by Financing | | |
|---------------|---------------------|-------------|-------|
| | Houses | Condos/Loft | Total |
| FHA | 179 | 0 | 179 |
| VA | 55 | 0 | 55 |
| Conv | 523 | 43 | 566 |
| Assume | 0 | 0 | 0 |
| Cash | 222 | 12 | 234 |
| Owner | 0 | 0 | 0 |
| Other | 15 | 2 | 17 |

Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Total

June 2019

| | | SF Homes Sold # Bedrooms | | | Cnd/Lft | Total | Active |
|-----------------------|--|--------------------------|------------------|------------------|------------------|------------------|------------------|
| Price Class | | 0-2 | 3 | 4+ | | | |
| Under \$19,999 | | 12 | 10 | 2 | 0 | 24 | 13 |
| \$20,000 - \$29,999 | | 10 | 14 | 1 | 0 | 25 | 33 |
| \$30,000 - \$39,999 | | 13 | 8 | 4 | 0 | 25 | 54 |
| \$40,000 - \$49,999 | | 5 | 6 | 3 | 0 | 14 | 45 |
| \$50,000 - \$59,999 | | 7 | 6 | 4 | 0 | 17 | 56 |
| \$60,000 - \$69,999 | | 8 | 5 | 4 | 0 | 17 | 45 |
| \$70,000 - \$79,999 | | 11 | 13 | 2 | 0 | 26 | 50 |
| \$80,000 - \$89,999 | | 8 | 8 | 2 | 1 | 19 | 50 |
| \$90,000 - \$99,999 | | 11 | 18 | 0 | 2 | 31 | 53 |
| \$100,000 - \$119,999 | | 12 | 37 | 6 | 2 | 57 | 88 |
| \$120,000 - \$139,999 | | 18 | 56 | 10 | 14 | 98 | 101 |
| \$140,000 - \$159,999 | | 11 | 66 | 12 | 8 | 97 | 95 |
| \$160,000 - \$179,999 | | 9 | 51 | 12 | 6 | 78 | 79 |
| \$180,000 - \$199,999 | | 11 | 63 | 19 | 4 | 97 | 73 |
| \$200,000 - \$249,999 | | 13 | 101 | 49 | 9 | 172 | 185 |
| \$250,000 - \$299,999 | | 2 | 50 | 64 | 5 | 121 | 232 |
| \$300,000 - \$399,999 | | 5 | 45 | 95 | 2 | 147 | 361 |
| \$400,000 - \$499,999 | | 0 | 10 | 31 | 3 | 44 | 204 |
| \$500,000 - \$749,999 | | 0 | 4 | 24 | 1 | 29 | 113 |
| \$750,000 - \$999,999 | | 1 | 3 | 3 | 1 | 8 | 42 |
| \$1,000,000 + | | 0 | 0 | 1 | 0 | 1 | 34 |
| Total Units | | 167 | 574 | 348 | 58 | 1,147 | 2,006 |
| Average Price | | \$117,604 | \$186,860 | \$294,876 | \$209,188 | \$210,678 | \$290,529 |

Total Dollar Volume Sgl Fam
\$229,514,434

Total Dollar Volume Condo/Lft
\$12,132,880

Total Dollar Volume
\$241,647,314

| # Sold by Days on Market | | | |
|--------------------------|--------|-------------|-------|
| | Houses | Condos/Loft | Total |
| 0-30 | 705 | 32 | 737 |
| 31-60 | 185 | 8 | 193 |
| 61-90 | 67 | 4 | 71 |
| 91-120 | 25 | 5 | 30 |
| 121+ | 96 | 9 | 105 |

| # Sold by Financing | | | |
|---------------------|--------|-------------|-------|
| | Houses | Condos/Loft | Total |
| FHA | 191 | 0 | 191 |
| VA | 63 | 0 | 63 |
| Conv | 568 | 43 | 611 |
| Assume | 0 | 0 | 0 |
| Cash | 228 | 12 | 240 |
| Owner | 0 | 0 | 0 |
| Other | 15 | 2 | 17 |