

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family New Homes

July 2019

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$20,000 - \$29,999		0	0	0	0	0	0
\$30,000 - \$39,999		0	0	0	0	0	0
\$40,000 - \$49,999		0	0	0	0	0	0
\$50,000 - \$59,999		0	0	0	0	0	0
\$60,000 - \$69,999		0	0	0	0	0	0
\$70,000 - \$79,999		0	0	0	0	0	0
\$80,000 - \$89,999		0	0	0	0	0	0
\$90,000 - \$99,999		0	0	0	0	0	0
\$100,000 - \$119,999		0	0	0	0	0	2
\$120,000 - \$139,999		0	0	0	0	0	0
\$140,000 - \$159,999		0	0	0	0	0	0
\$160,000 - \$179,999		0	0	0	0	0	3
\$180,000 - \$199,999		0	0	0	0	0	10
\$200,000 - \$249,999		1	4	0	0	5	36
\$250,000 - \$299,999		0	4	4	0	8	57
\$300,000 - \$399,999		1	4	10	0	15	153
\$400,000 - \$499,999		0	3	9	0	12	80
\$500,000 - \$749,999		0	0	1	0	1	16
\$750,000 - \$999,999		0	0	0	0	0	4
\$1,000,000 +		0	0	0	0	0	3
Total Units		2	15	24	0	41	364
Average Price		\$317,950	\$314,092	\$380,464	\$0	\$353,132	\$365,938

Total Dollar Volume Sgl Fam  
\$14,478,405

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$14,478,405

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	7	0	7
31-60	4	0	4
61-90	4	0	4
91-120	1	0	1
121+	25	0	25

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	5	0	5
VA	5	0	5
Conv	25	0	25
Assume	0	0	0
Cash	4	0	4
Owner	0	0	0
Other	0	0	0

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Resales

July 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	3	9	0	0	12	17
\$20,000 - \$29,999	9	3	1	0	13	37
\$30,000 - \$39,999	6	7	0	2	15	49
\$40,000 - \$49,999	7	8	1	1	17	64
\$50,000 - \$59,999	5	8	2	0	15	64
\$60,000 - \$69,999	11	9	5	0	25	50
\$70,000 - \$79,999	5	15	3	0	23	49
\$80,000 - \$89,999	9	16	4	2	31	59
\$90,000 - \$99,999	9	20	0	0	29	58
\$100,000 - \$119,999	16	41	8	5	70	90
\$120,000 - \$139,999	14	65	12	13	104	139
\$140,000 - \$159,999	11	71	12	6	100	120
\$160,000 - \$179,999	8	72	9	10	99	113
\$180,000 - \$199,999	7	59	11	4	81	86
\$200,000 - \$249,999	11	109	43	7	170	177
\$250,000 - \$299,999	3	49	41	4	97	154
\$300,000 - \$399,999	3	42	52	9	106	200
\$400,000 - \$499,999	0	9	25	5	39	101
\$500,000 - \$749,999	0	4	21	0	25	92
\$750,000 - \$999,999	1	1	2	0	4	36
\$1,000,000 +	0	2	2	0	4	36
<b>Total Units</b>	<b>138</b>	<b>619</b>	<b>254</b>	<b>68</b>	<b>1,079</b>	<b>1,791</b>
<b>Average Price</b>	<b>\$121,477</b>	<b>\$185,691</b>	<b>\$298,240</b>	<b>\$206,027</b>	<b>\$205,254</b>	<b>\$256,744</b>

**Total Dollar Volume Sgl Fam**  
\$207,459,652

**Total Dollar Volume Condo/Lft**  
\$14,009,850

**Total Dollar Volume**  
\$221,469,502

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	665	33	698
<b>31-60</b>	187	10	197
<b>61-90</b>	78	8	86
<b>91-120</b>	31	5	36
<b>121+</b>	41	10	51

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	195	2	197
<b>VA</b>	68	1	69
<b>Conv</b>	517	46	563
<b>Assume</b>	0	0	0
<b>Cash</b>	193	18	211
<b>Owner</b>	2	0	2
<b>Other</b>	16	0	16

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Total

July 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	3	9	0	0	12	17
\$20,000 - \$29,999	9	3	1	0	13	37
\$30,000 - \$39,999	6	7	0	2	15	49
\$40,000 - \$49,999	7	8	1	1	17	64
\$50,000 - \$59,999	5	8	2	0	15	64
\$60,000 - \$69,999	11	9	5	0	25	50
\$70,000 - \$79,999	5	15	3	0	23	49
\$80,000 - \$89,999	9	16	4	2	31	59
\$90,000 - \$99,999	9	20	0	0	29	58
\$100,000 - \$119,999	16	41	8	5	70	92
\$120,000 - \$139,999	14	65	12	13	104	139
\$140,000 - \$159,999	11	71	12	6	100	120
\$160,000 - \$179,999	8	72	9	10	99	116
\$180,000 - \$199,999	7	59	11	4	81	96
\$200,000 - \$249,999	12	113	43	7	175	213
\$250,000 - \$299,999	3	53	45	4	105	211
\$300,000 - \$399,999	4	46	62	9	121	353
\$400,000 - \$499,999	0	12	34	5	51	181
\$500,000 - \$749,999	0	4	22	0	26	108
\$750,000 - \$999,999	1	1	2	0	4	40
\$1,000,000 +	0	2	2	0	4	39
<b>Total Units</b>	<b>140</b>	<b>634</b>	<b>278</b>	<b>68</b>	<b>1,120</b>	<b>2,155</b>
<b>Average Price</b>	<b>\$124,284</b>	<b>\$188,729</b>	<b>\$305,338</b>	<b>\$206,027</b>	<b>\$210,668</b>	<b>\$275,188</b>

**Total Dollar Volume Sgl Fam**  
\$221,938,057

**Total Dollar Volume Condo/Lft**  
\$14,009,850

**Total Dollar Volume**  
\$235,947,907

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	672	33	705
<b>31-60</b>	191	10	201
<b>61-90</b>	82	8	90
<b>91-120</b>	32	5	37
<b>121+</b>	66	10	76

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	200	2	202
<b>VA</b>	73	1	74
<b>Conv</b>	542	46	588
<b>Assume</b>	0	0	0
<b>Cash</b>	197	18	215
<b>Owner</b>	2	0	2
<b>Other</b>	16	0	16