

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family New Homes

August 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	1
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	0
\$180,000 - \$199,999	1	1	0	0	2	1
\$200,000 - \$249,999	2	2	1	0	5	20
\$250,000 - \$299,999	2	5	4	0	11	50
\$300,000 - \$399,999	2	16	30	0	48	118
\$400,000 - \$499,999	1	2	17	0	20	63
\$500,000 - \$749,999	0	4	8	0	12	31
\$750,000 - \$999,999	0	0	2	0	2	3
\$1,000,000 +	0	0	0	0	0	3
<b>Total Units</b>	<b>8</b>	<b>30</b>	<b>62</b>	<b>0</b>	<b>100</b>	<b>290</b>
<b>Average Price</b>	<b>\$275,600</b>	<b>\$362,284</b>	<b>\$414,312</b>	<b>\$0</b>	<b>\$387,606</b>	<b>\$390,203</b>

Total Dollar Volume Sgl Fam  
\$38,760,638

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$38,760,638

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	33	0	33
<b>31-60</b>	11	0	11
<b>61-90</b>	12	0	12
<b>91-120</b>	1	0	1
<b>121+</b>	43	0	43

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	9	0	9
<b>VA</b>	14	0	14
<b>Conv</b>	65	0	65
<b>Assume</b>	0	0	0
<b>Cash</b>	11	0	11
<b>Owner</b>	0	0	0
<b>Other</b>	1	0	1

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Resales

August 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	6	1	1	0	8	2
\$20,000 - \$29,999	9	4	0	0	13	2
\$30,000 - \$39,999	2	7	4	0	13	3
\$40,000 - \$49,999	5	6	0	0	11	10
\$50,000 - \$59,999	4	4	1	0	9	11
\$60,000 - \$69,999	8	6	4	2	20	26
\$70,000 - \$79,999	7	8	3	0	18	33
\$80,000 - \$89,999	11	18	3	4	36	32
\$90,000 - \$99,999	9	14	3	2	28	28
\$100,000 - \$119,999	16	25	7	5	53	45
\$120,000 - \$139,999	24	50	6	10	90	67
\$140,000 - \$159,999	15	48	13	2	78	47
\$160,000 - \$179,999	8	70	10	6	94	68
\$180,000 - \$199,999	6	54	13	6	79	34
\$200,000 - \$249,999	16	115	41	9	181	81
\$250,000 - \$299,999	9	66	53	3	131	63
\$300,000 - \$399,999	1	47	72	5	125	119
\$400,000 - \$499,999	2	15	29	4	50	56
\$500,000 - \$749,999	0	7	30	1	38	66
\$750,000 - \$999,999	0	3	3	0	6	37
\$1,000,000 +	0	1	4	0	5	44
<b>Total Units</b>	<b>158</b>	<b>569</b>	<b>300</b>	<b>59</b>	<b>1,086</b>	<b>874</b>
<b>Average Price</b>	<b>\$129,958</b>	<b>\$204,580</b>	<b>\$322,755</b>	<b>\$201,684</b>	<b>\$226,211</b>	<b>\$354,880</b>

**Total Dollar Volume Sgl Fam**  
\$233,765,973

**Total Dollar Volume Condo/Lft**  
\$11,899,340

**Total Dollar Volume**  
\$245,665,313

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	774	30	804
<b>31-60</b>	145	18	163
<b>61-90</b>	41	3	44
<b>91-120</b>	24	0	24
<b>121+</b>	40	8	48

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	173	3	176
<b>VA</b>	58	2	60
<b>Conv</b>	589	35	624
<b>Assume</b>	0	0	0
<b>Cash</b>	184	19	203
<b>Owner</b>	2	0	2
<b>Other</b>	9	0	9

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Total

August 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	6	1	1	0	8	2
\$20,000 - \$29,999	9	4	0	0	13	2
\$30,000 - \$39,999	2	7	4	0	13	3
\$40,000 - \$49,999	5	6	0	0	11	10
\$50,000 - \$59,999	4	4	1	0	9	11
\$60,000 - \$69,999	8	6	4	2	20	26
\$70,000 - \$79,999	7	8	3	0	18	33
\$80,000 - \$89,999	11	18	3	4	36	32
\$90,000 - \$99,999	9	14	3	2	28	28
\$100,000 - \$119,999	16	25	7	5	53	45
\$120,000 - \$139,999	24	50	6	10	90	68
\$140,000 - \$159,999	15	48	13	2	78	47
\$160,000 - \$179,999	8	70	10	6	94	68
\$180,000 - \$199,999	7	55	13	6	81	35
\$200,000 - \$249,999	18	117	42	9	186	101
\$250,000 - \$299,999	11	71	57	3	142	113
\$300,000 - \$399,999	3	63	102	5	173	237
\$400,000 - \$499,999	3	17	46	4	70	119
\$500,000 - \$749,999	0	11	38	1	50	97
\$750,000 - \$999,999	0	3	5	0	8	40
\$1,000,000 +	0	1	4	0	5	47
<b>Total Units</b>	<b>166</b>	<b>599</b>	<b>362</b>	<b>59</b>	<b>1,186</b>	<b>1,164</b>
<b>Average Price</b>	<b>\$136,977</b>	<b>\$212,479</b>	<b>\$338,436</b>	<b>\$201,684</b>	<b>\$239,820</b>	<b>\$363,680</b>

**Total Dollar Volume Sgl Fam**  
\$272,526,611

**Total Dollar Volume Condo/Lft**  
\$11,899,340

**Total Dollar Volume**  
\$284,425,951

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	807	30	837
<b>31-60</b>	156	18	174
<b>61-90</b>	53	3	56
<b>91-120</b>	25	0	25
<b>121+</b>	83	8	91

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	182	3	185
<b>VA</b>	72	2	74
<b>Conv</b>	654	35	689
<b>Assume</b>	0	0	0
<b>Cash</b>	195	19	214
<b>Owner</b>	2	0	2
<b>Other</b>	10	0	10