

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family New Homes

September 2018

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	2
\$120,000 - \$139,999	0	0	0	0	0	2
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	1	0	0	1	0
\$180,000 - \$199,999	0	2	0	0	2	12
\$200,000 - \$249,999	0	2	0	0	2	39
\$250,000 - \$299,999	3	3	4	0	10	85
\$300,000 - \$399,999	1	3	11	0	15	146
\$400,000 - \$499,999	0	1	6	0	7	92
\$500,000 - \$749,999	0	0	3	0	3	11
\$750,000 - \$999,999	0	0	0	0	0	2
\$1,000,000 +	0	0	0	0	0	0
<b>Total Units</b>	<b>4</b>	<b>12</b>	<b>24</b>	<b>0</b>	<b>40</b>	<b>391</b>
<b>Average Price</b>	<b>\$286,999</b>	<b>\$270,257</b>	<b>\$395,406</b>	<b>\$0</b>	<b>\$347,021</b>	<b>\$346,596</b>

Total Dollar Volume Sgl Fam  
\$13,880,837

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$13,880,837

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	9	0	9
31-60	2	0	2
61-90	1	0	1
91-120	1	0	1
121+	26	0	26

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	1	0	1
VA	2	0	2
Conv	31	0	31
Assume	0	0	0
Cash	4	0	4
Owner	0	0	0
Other	1	0	1

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Resales

September 2018

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	14	1	0	0	15	10
\$20,000 - \$29,999	7	3	1	0	11	38
\$30,000 - \$39,999	10	3	1	0	14	51
\$40,000 - \$49,999	3	6	4	0	13	64
\$50,000 - \$59,999	3	9	4	0	16	64
\$60,000 - \$69,999	9	10	2	1	22	71
\$70,000 - \$79,999	3	13	2	0	18	69
\$80,000 - \$89,999	8	19	0	1	28	54
\$90,000 - \$99,999	8	18	4	2	32	64
\$100,000 - \$119,999	12	54	8	6	80	131
\$120,000 - \$139,999	9	58	10	7	84	120
\$140,000 - \$159,999	10	61	21	5	97	89
\$160,000 - \$179,999	5	64	14	7	90	107
\$180,000 - \$199,999	5	57	16	1	79	96
\$200,000 - \$249,999	9	54	33	6	102	208
\$250,000 - \$299,999	2	26	44	4	76	171
\$300,000 - \$399,999	2	24	47	1	74	211
\$400,000 - \$499,999	0	2	14	3	19	95
\$500,000 - \$749,999	0	3	9	2	14	96
\$750,000 - \$999,999	0	1	6	1	8	46
\$1,000,000 +	0	0	1	0	1	37
<b>Total Units</b>	<b>119</b>	<b>486</b>	<b>241</b>	<b>47</b>	<b>893</b>	<b>1,892</b>
<b>Average Price</b>	<b>\$102,233</b>	<b>\$165,614</b>	<b>\$268,952</b>	<b>\$208,323</b>	<b>\$187,305</b>	<b>\$257,789</b>

**Total Dollar Volume Sgl Fam**  
\$157,471,782

**Total Dollar Volume Condo/Lft**  
\$9,791,195

**Total Dollar Volume**  
\$167,262,977

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	454	21	475
<b>31-60</b>	216	4	220
<b>61-90</b>	87	4	91
<b>91-120</b>	40	9	49
<b>121+</b>	38	9	47

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	172	2	174
<b>VA</b>	53	0	53
<b>Conv</b>	410	32	442
<b>Assume</b>	0	0	0
<b>Cash</b>	194	12	206
<b>Owner</b>	1	0	1
<b>Other</b>	4	0	4

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Total

September 2018

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	14	1	0	0	15	10
\$20,000 - \$29,999	7	3	1	0	11	38
\$30,000 - \$39,999	10	3	1	0	14	51
\$40,000 - \$49,999	3	6	4	0	13	64
\$50,000 - \$59,999	3	9	4	0	16	64
\$60,000 - \$69,999	9	10	2	1	22	71
\$70,000 - \$79,999	3	13	2	0	18	69
\$80,000 - \$89,999	8	19	0	1	28	54
\$90,000 - \$99,999	8	18	4	2	32	64
\$100,000 - \$119,999	12	54	8	6	80	133
\$120,000 - \$139,999	9	58	10	7	84	122
\$140,000 - \$159,999	10	61	21	5	97	89
\$160,000 - \$179,999	5	65	14	7	91	107
\$180,000 - \$199,999	5	59	16	1	81	108
\$200,000 - \$249,999	9	56	33	6	104	247
\$250,000 - \$299,999	5	29	48	4	86	256
\$300,000 - \$399,999	3	27	58	1	89	357
\$400,000 - \$499,999	0	3	20	3	26	187
\$500,000 - \$749,999	0	3	12	2	17	107
\$750,000 - \$999,999	0	1	6	1	8	48
\$1,000,000 +	0	0	1	0	1	37
<b>Total Units</b>	<b>123</b>	<b>498</b>	<b>265</b>	<b>47</b>	<b>933</b>	<b>2,283</b>
<b>Average Price</b>	<b>\$108,242</b>	<b>\$168,136</b>	<b>\$280,404</b>	<b>\$208,323</b>	<b>\$194,152</b>	<b>\$272,998</b>

**Total Dollar Volume Sgl Fam**  
\$171,352,619

**Total Dollar Volume Condo/Lft**  
\$9,791,195

**Total Dollar Volume**  
\$181,143,814

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	463	21	484
<b>31-60</b>	218	4	222
<b>61-90</b>	88	4	92
<b>91-120</b>	41	9	50
<b>121+</b>	64	9	73

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	173	2	175
<b>VA</b>	55	0	55
<b>Conv</b>	441	32	473
<b>Assume</b>	0	0	0
<b>Cash</b>	198	12	210
<b>Owner</b>	1	0	1
<b>Other</b>	5	0	5