

Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family New Homes

September 2019

| | | SF Homes Sold # Bedrooms | | | Cnd/Lft | Total | Active |
|-----------------------|--|--------------------------|-----------|-----------|---------|-----------|-----------|
| Price Class | | 0-2 | 3 | 4+ | | | |
| Under \$19,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000 - \$29,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$30,000 - \$39,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$40,000 - \$49,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50,000 - \$59,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$60,000 - \$69,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$70,000 - \$79,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$80,000 - \$89,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$90,000 - \$99,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100,000 - \$119,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$120,000 - \$139,999 | | 0 | 1 | 0 | 0 | 1 | 0 |
| \$140,000 - \$159,999 | | 0 | 0 | 0 | 0 | 0 | 0 |
| \$160,000 - \$179,999 | | 0 | 0 | 0 | 0 | 0 | 1 |
| \$180,000 - \$199,999 | | 0 | 0 | 1 | 0 | 1 | 7 |
| \$200,000 - \$249,999 | | 1 | 5 | 1 | 0 | 7 | 40 |
| \$250,000 - \$299,999 | | 3 | 4 | 2 | 0 | 9 | 68 |
| \$300,000 - \$399,999 | | 2 | 2 | 13 | 0 | 17 | 176 |
| \$400,000 - \$499,999 | | 0 | 2 | 12 | 0 | 14 | 73 |
| \$500,000 - \$749,999 | | 1 | 1 | 2 | 0 | 4 | 21 |
| \$750,000 - \$999,999 | | 0 | 0 | 0 | 0 | 0 | 4 |
| \$1,000,000 + | | 0 | 0 | 0 | 0 | 0 | 4 |
| Total Units | | 7 | 15 | 31 | 0 | 53 | 394 |
| Average Price | | \$326,796 | \$309,186 | \$397,995 | \$0 | \$363,457 | \$368,168 |

Total Dollar Volume Sgl Fam
\$19,263,217

Total Dollar Volume Condo/Lft

Total Dollar Volume
\$19,263,217

| | # Sold by Days on Market | | |
|--------|--------------------------|-------------|-------|
| | Houses | Condos/Loft | Total |
| 0-30 | 10 | 0 | 10 |
| 31-60 | 5 | 0 | 5 |
| 61-90 | 5 | 0 | 5 |
| 91-120 | 0 | 0 | 0 |
| 121+ | 33 | 0 | 33 |

| | # Sold by Financing | | |
|--------|---------------------|-------------|-------|
| | Houses | Condos/Loft | Total |
| FHA | 0 | 0 | 0 |
| VA | 6 | 0 | 6 |
| Conv | 39 | 0 | 39 |
| Assume | 0 | 0 | 0 |
| Cash | 8 | 0 | 8 |
| Owner | 0 | 0 | 0 |
| Other | 0 | 0 | 0 |

Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Resales

September 2019

| Price Class | SF Homes Sold # Bedrooms | | | Cnd/Lft | Total | Active |
|-----------------------|--------------------------|------------------|------------------|------------------|------------------|------------------|
| | 0-2 | 3 | 4+ | | | |
| Under \$19,999 | 10 | 1 | 0 | 0 | 11 | 26 |
| \$20,000 - \$29,999 | 13 | 11 | 1 | 0 | 25 | 28 |
| \$30,000 - \$39,999 | 17 | 6 | 3 | 0 | 26 | 46 |
| \$40,000 - \$49,999 | 3 | 10 | 1 | 0 | 14 | 41 |
| \$50,000 - \$59,999 | 8 | 8 | 0 | 1 | 17 | 39 |
| \$60,000 - \$69,999 | 8 | 12 | 1 | 1 | 22 | 50 |
| \$70,000 - \$79,999 | 5 | 12 | 0 | 0 | 17 | 55 |
| \$80,000 - \$89,999 | 7 | 11 | 4 | 0 | 22 | 55 |
| \$90,000 - \$99,999 | 12 | 10 | 1 | 0 | 23 | 50 |
| \$100,000 - \$119,999 | 10 | 37 | 5 | 1 | 53 | 105 |
| \$120,000 - \$139,999 | 10 | 54 | 10 | 12 | 86 | 156 |
| \$140,000 - \$159,999 | 9 | 57 | 7 | 6 | 79 | 124 |
| \$160,000 - \$179,999 | 6 | 50 | 17 | 8 | 81 | 95 |
| \$180,000 - \$199,999 | 3 | 54 | 15 | 4 | 76 | 82 |
| \$200,000 - \$249,999 | 4 | 91 | 42 | 7 | 144 | 201 |
| \$250,000 - \$299,999 | 1 | 31 | 51 | 8 | 91 | 144 |
| \$300,000 - \$399,999 | 2 | 27 | 51 | 3 | 83 | 235 |
| \$400,000 - \$499,999 | 0 | 6 | 18 | 3 | 27 | 112 |
| \$500,000 - \$749,999 | 0 | 2 | 12 | 2 | 16 | 89 |
| \$750,000 - \$999,999 | 0 | 0 | 3 | 0 | 3 | 35 |
| \$1,000,000 + | 0 | 1 | 2 | 1 | 4 | 37 |
| Total Units | 128 | 491 | 244 | 57 | 920 | 1,805 |
| Average Price | \$89,678 | \$174,922 | \$293,191 | \$244,259 | \$198,725 | \$264,839 |

Total Dollar Volume Sgl Fam
\$168,904,117

Total Dollar Volume Condo/Lft
\$13,922,750

Total Dollar Volume
\$182,826,867

| | # Sold by Days on Market | | |
|---------------|--------------------------|-------------|-------|
| | Houses | Condos/Loft | Total |
| 0-30 | 523 | 23 | 546 |
| 31-60 | 187 | 14 | 201 |
| 61-90 | 85 | 8 | 93 |
| 91-120 | 38 | 4 | 42 |
| 121+ | 25 | 8 | 33 |

| | # Sold by Financing | | |
|---------------|---------------------|-------------|-------|
| | Houses | Condos/Loft | Total |
| FHA | 172 | 1 | 173 |
| VA | 57 | 1 | 58 |
| Conv | 402 | 41 | 443 |
| Assume | 0 | 0 | 0 |
| Cash | 211 | 13 | 224 |
| Owner | 2 | 0 | 2 |
| Other | 6 | 0 | 6 |

Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Total

September 2019

| Price Class | SF Homes Sold # Bedrooms | | | Cnd/Lft | Total | Active |
|-----------------------|--------------------------|------------------|------------------|------------------|------------------|------------------|
| | 0-2 | 3 | 4+ | | | |
| Under \$19,999 | 10 | 1 | 0 | 0 | 11 | 26 |
| \$20,000 - \$29,999 | 13 | 11 | 1 | 0 | 25 | 28 |
| \$30,000 - \$39,999 | 17 | 6 | 3 | 0 | 26 | 46 |
| \$40,000 - \$49,999 | 3 | 10 | 1 | 0 | 14 | 41 |
| \$50,000 - \$59,999 | 8 | 8 | 0 | 1 | 17 | 39 |
| \$60,000 - \$69,999 | 8 | 12 | 1 | 1 | 22 | 50 |
| \$70,000 - \$79,999 | 5 | 12 | 0 | 0 | 17 | 55 |
| \$80,000 - \$89,999 | 7 | 11 | 4 | 0 | 22 | 55 |
| \$90,000 - \$99,999 | 12 | 10 | 1 | 0 | 23 | 50 |
| \$100,000 - \$119,999 | 10 | 37 | 5 | 1 | 53 | 105 |
| \$120,000 - \$139,999 | 10 | 55 | 10 | 12 | 87 | 156 |
| \$140,000 - \$159,999 | 9 | 57 | 7 | 6 | 79 | 124 |
| \$160,000 - \$179,999 | 6 | 50 | 17 | 8 | 81 | 96 |
| \$180,000 - \$199,999 | 3 | 54 | 16 | 4 | 77 | 89 |
| \$200,000 - \$249,999 | 5 | 96 | 43 | 7 | 151 | 241 |
| \$250,000 - \$299,999 | 4 | 35 | 53 | 8 | 100 | 212 |
| \$300,000 - \$399,999 | 4 | 29 | 64 | 3 | 100 | 411 |
| \$400,000 - \$499,999 | 0 | 8 | 30 | 3 | 41 | 185 |
| \$500,000 - \$749,999 | 1 | 3 | 14 | 2 | 20 | 110 |
| \$750,000 - \$999,999 | 0 | 0 | 3 | 0 | 3 | 39 |
| \$1,000,000 + | 0 | 1 | 2 | 1 | 4 | 41 |
| Total Units | 135 | 506 | 275 | 57 | 973 | 2,199 |
| Average Price | \$101,973 | \$178,902 | \$305,005 | \$244,259 | \$207,698 | \$283,353 |

Total Dollar Volume Sgl Fam
\$188,167,334

Total Dollar Volume Condo/Lft
\$13,922,750

Total Dollar Volume
\$202,090,084

| | # Sold by Days on Market | | |
|---------------|--------------------------|-------------|-------|
| | Houses | Condos/Loft | Total |
| 0-30 | 533 | 23 | 556 |
| 31-60 | 192 | 14 | 206 |
| 61-90 | 90 | 8 | 98 |
| 91-120 | 38 | 4 | 42 |
| 121+ | 58 | 8 | 66 |

| | # Sold by Financing | | |
|---------------|---------------------|-------------|-------|
| | Houses | Condos/Loft | Total |
| FHA | 172 | 1 | 173 |
| VA | 63 | 1 | 64 |
| Conv | 441 | 41 | 482 |
| Assume | 0 | 0 | 0 |
| Cash | 219 | 13 | 232 |
| Owner | 2 | 0 | 2 |
| Other | 6 | 0 | 6 |