

# Heartland Multiple Listing Service

Jackson

## Home Sales Report - Single Family New Homes

December 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	2
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	0
\$180,000 - \$199,999	0	0	0	0	0	4
\$200,000 - \$249,999	0	5	2	0	7	13
\$250,000 - \$299,999	0	3	6	0	9	39
\$300,000 - \$399,999	3	13	19	0	35	102
\$400,000 - \$499,999	0	3	16	0	19	72
\$500,000 - \$749,999	0	2	8	0	10	40
\$750,000 - \$999,999	0	0	2	0	2	10
\$1,000,000 +	0	0	0	0	0	6
<b>Total Units</b>	<b>3</b>	<b>26</b>	<b>53</b>	<b>0</b>	<b>82</b>	<b>288</b>
<b>Average Price</b>	<b>\$330,605</b>	<b>\$344,700</b>	<b>\$414,678</b>	<b>\$0</b>	<b>\$389,414</b>	<b>\$427,900</b>

Total Dollar Volume Sgl Fam  
\$31,931,965

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$31,931,965

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	39	0	39
31-60	7	0	7
61-90	5	0	5
91-120	6	0	6
121+	25	0	25

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	7	0	7
VA	12	0	12
Conv	55	0	55
Assume	0	0	0
Cash	8	0	8
Owner	0	0	0
Other	0	0	0

# Heartland Multiple Listing Service

Jackson

## Home Sales Report - Single Family Resales

December 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		2	1	1	0	4	1
\$20,000 - \$29,999		3	2	0	0	5	8
\$30,000 - \$39,999		7	5	0	0	12	3
\$40,000 - \$49,999		9	8	3	0	20	26
\$50,000 - \$59,999		5	8	3	0	16	16
\$60,000 - \$69,999		9	10	1	2	22	18
\$70,000 - \$79,999		7	11	1	0	19	25
\$80,000 - \$89,999		10	20	1	0	31	19
\$90,000 - \$99,999		5	16	4	2	27	12
\$100,000 - \$119,999		14	30	5	5	54	43
\$120,000 - \$139,999		14	44	3	5	66	62
\$140,000 - \$159,999		16	67	12	6	101	48
\$160,000 - \$179,999		9	66	16	5	96	43
\$180,000 - \$199,999		7	48	12	2	69	25
\$200,000 - \$249,999		10	121	38	9	178	68
\$250,000 - \$299,999		4	57	37	4	102	38
\$300,000 - \$399,999		3	42	56	5	106	60
\$400,000 - \$499,999		1	10	33	2	46	32
\$500,000 - \$749,999		0	4	24	1	29	45
\$750,000 - \$999,999		1	1	9	0	11	25
\$1,000,000 +		0	0	4	0	4	31
<b>Total Units</b>		<b>136</b>	<b>571</b>	<b>263</b>	<b>48</b>	<b>1,018</b>	<b>648</b>
<b>Average Price</b>		<b>\$129,423</b>	<b>\$189,957</b>	<b>\$333,673</b>	<b>\$205,204</b>	<b>\$219,718</b>	<b>\$325,870</b>

**Total Dollar Volume Sgl Fam**  
\$213,822,987

**Total Dollar Volume Condo/Lft**  
\$9,849,807

**Total Dollar Volume**  
\$223,672,794

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	711	22	733
<b>31-60</b>	158	11	169
<b>61-90</b>	57	7	64
<b>91-120</b>	18	4	22
<b>121+</b>	25	4	29

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	158	2	160
<b>VA</b>	39	0	39
<b>Conv</b>	532	35	567
<b>Assume</b>	0	0	0
<b>Cash</b>	212	10	222
<b>Owner</b>	1	0	1
<b>Other</b>	17	0	17

# Heartland Multiple Listing Service

Jackson

Home Sales Report - Single Family Total

December 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	2	1	1	0	4	1
\$20,000 - \$29,999	3	2	0	0	5	8
\$30,000 - \$39,999	7	5	0	0	12	3
\$40,000 - \$49,999	9	8	3	0	20	26
\$50,000 - \$59,999	5	8	3	0	16	16
\$60,000 - \$69,999	9	10	1	2	22	18
\$70,000 - \$79,999	7	11	1	0	19	25
\$80,000 - \$89,999	10	20	1	0	31	19
\$90,000 - \$99,999	5	16	4	2	27	12
\$100,000 - \$119,999	14	30	5	5	54	43
\$120,000 - \$139,999	14	44	3	5	66	64
\$140,000 - \$159,999	16	67	12	6	101	48
\$160,000 - \$179,999	9	66	16	5	96	43
\$180,000 - \$199,999	7	48	12	2	69	29
\$200,000 - \$249,999	10	126	40	9	185	81
\$250,000 - \$299,999	4	60	43	4	111	77
\$300,000 - \$399,999	6	55	75	5	141	162
\$400,000 - \$499,999	1	13	49	2	65	104
\$500,000 - \$749,999	0	6	32	1	39	85
\$750,000 - \$999,999	1	1	11	0	13	35
\$1,000,000 +	0	0	4	0	4	37
<b>Total Units</b>	<b>139</b>	<b>597</b>	<b>316</b>	<b>48</b>	<b>1,100</b>	<b>936</b>
<b>Average Price</b>	<b>\$133,765</b>	<b>\$196,696</b>	<b>\$347,259</b>	<b>\$205,204</b>	<b>\$232,368</b>	<b>\$357,264</b>

**Total Dollar Volume Sgl Fam**  
\$245,754,952

**Total Dollar Volume Condo/Lft**  
\$9,849,807

**Total Dollar Volume**  
\$255,604,759

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	750	22	772
<b>31-60</b>	165	11	176
<b>61-90</b>	62	7	69
<b>91-120</b>	24	4	28
<b>121+</b>	50	4	54

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	165	2	167
<b>VA</b>	51	0	51
<b>Conv</b>	587	35	622
<b>Assume</b>	0	0	0
<b>Cash</b>	220	10	230
<b>Owner</b>	1	0	1
<b>Other</b>	17	0	17