

# Heartland Multiple Listing Service

Johnson

Home Sales Report - Single Family New Homes

March 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$30,000 - \$39,999		0	0	0	0	0	0
\$40,000 - \$49,999		0	0	0	0	0	0
\$50,000 - \$59,999		0	0	0	0	0	0
\$60,000 - \$69,999		0	0	0	0	0	0
\$70,000 - \$79,999		0	0	0	0	0	0
\$80,000 - \$89,999		0	0	0	0	0	0
\$90,000 - \$99,999		0	0	0	0	0	0
\$100,000 - \$119,999		0	0	0	0	0	0
\$120,000 - \$139,999		0	0	0	0	0	0
\$140,000 - \$159,999		0	0	0	0	0	0
\$160,000 - \$179,999		0	0	0	0	0	0
\$180,000 - \$199,999		0	0	0	0	0	0
\$200,000 - \$249,999		0	2	0	1	3	1
\$250,000 - \$299,999		0	4	1	0	5	13
\$300,000 - \$399,999		0	11	26	0	37	157
\$400,000 - \$499,999		0	1	42	0	43	188
\$500,000 - \$749,999		0	2	36	0	38	200
\$750,000 - \$999,999		0	0	8	0	8	36
\$1,000,000 +		0	0	6	0	6	35
Total Units		0	20	119	1	140	630
Average Price		\$0	\$342,361	\$538,334	\$239,900	\$508,206	\$548,489

Total Dollar Volume Sgl Fam  
\$70,908,931

Total Dollar Volume Condo/Lft  
\$239,900

Total Dollar Volume  
\$71,148,831

# Sold by Days on Market			
	Houses	Condos/Loft	Total
0-30	38	0	38
31-60	11	0	11
61-90	11	0	11
91-120	7	0	7
121+	72	1	73

# Sold by Financing			
	Houses	Condos/Loft	Total
FHA	1	0	1
VA	6	0	6
Conv	118	1	119
Assume	0	0	0
Cash	13	0	13
Owner	0	0	0
Other	1	0	1

# Heartland Multiple Listing Service

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## Home Sales Report - Single Family Resales

March 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$20,000 - \$29,999		0	0	0	0	0	0
\$30,000 - \$39,999		0	0	0	0	0	0
\$40,000 - \$49,999		0	0	0	0	0	0
\$50,000 - \$59,999		0	0	0	0	0	0
\$60,000 - \$69,999		1	0	0	0	1	0
\$70,000 - \$79,999		0	0	0	0	0	1
\$80,000 - \$89,999		0	0	0	2	2	2
\$90,000 - \$99,999		0	0	0	1	1	3
\$100,000 - \$119,999		0	1	0	2	3	4
\$120,000 - \$139,999		7	8	0	7	22	8
\$140,000 - \$159,999		9	9	1	3	22	5
\$160,000 - \$179,999		14	25	2	0	41	10
\$180,000 - \$199,999		9	18	3	1	31	11
\$200,000 - \$249,999		7	75	33	1	116	51
\$250,000 - \$299,999		3	47	64	2	116	63
\$300,000 - \$399,999		3	52	145	0	200	138
\$400,000 - \$499,999		0	13	71	0	84	135
\$500,000 - \$749,999		1	4	63	0	68	172
\$750,000 - \$999,999		0	0	8	0	8	72
\$1,000,000 +		0	0	13	0	13	114
<b>Total Units</b>		<b>54</b>	<b>252</b>	<b>403</b>	<b>19</b>	<b>728</b>	<b>789</b>
<b>Average Price</b>		<b>\$190,792</b>	<b>\$259,258</b>	<b>\$423,519</b>	<b>\$143,921</b>	<b>\$342,099</b>	<b>\$670,859</b>

**Total Dollar Volume Sgl Fam**  
\$246,313,773

**Total Dollar Volume Condo/Lft**  
\$2,734,500

**Total Dollar Volume**  
\$249,048,273

# Sold by Days on Market			
	Houses	Condos/Loft	Total
<b>0-30</b>	479	12	491
<b>31-60</b>	112	3	115
<b>61-90</b>	39	2	41
<b>91-120</b>	38	0	38
<b>121+</b>	38	2	40

# Sold by Financing			
	Houses	Condos/Loft	Total
<b>FHA</b>	59	0	59
<b>VA</b>	31	0	31
<b>Conv</b>	492	11	503
<b>Assume</b>	0	0	0
<b>Cash</b>	104	6	110
<b>Owner</b>	0	0	0
<b>Other</b>	11	2	13

# Heartland Multiple Listing Service

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## Home Sales Report - Single Family Total

March 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	1	0	0	0	1	0
\$70,000 - \$79,999	0	0	0	0	0	1
\$80,000 - \$89,999	0	0	0	2	2	2
\$90,000 - \$99,999	0	0	0	1	1	3
\$100,000 - \$119,999	0	1	0	2	3	4
\$120,000 - \$139,999	7	8	0	7	22	8
\$140,000 - \$159,999	9	9	1	3	22	5
\$160,000 - \$179,999	14	25	2	0	41	10
\$180,000 - \$199,999	9	18	3	1	31	11
\$200,000 - \$249,999	7	77	33	2	119	52
\$250,000 - \$299,999	3	51	65	2	121	76
\$300,000 - \$399,999	3	63	171	0	237	295
\$400,000 - \$499,999	0	14	113	0	127	323
\$500,000 - \$749,999	1	6	99	0	106	372
\$750,000 - \$999,999	0	0	16	0	16	108
\$1,000,000 +	0	0	19	0	19	149
<b>Total Units</b>	<b>54</b>	<b>272</b>	<b>522</b>	<b>20</b>	<b>868</b>	<b>1,419</b>
<b>Average Price</b>	<b>\$190,792</b>	<b>\$265,368</b>	<b>\$449,693</b>	<b>\$148,720</b>	<b>\$368,891</b>	<b>\$616,530</b>

**Total Dollar Volume Sgl Fam**  
\$317,222,704

**Total Dollar Volume Condo/Lft**  
\$2,974,400

**Total Dollar Volume**  
\$320,197,104

# Sold by Days on Market			
	Houses	Condos/Loft	Total
<b>0-30</b>	517	12	529
<b>31-60</b>	123	3	126
<b>61-90</b>	50	2	52
<b>91-120</b>	45	0	45
<b>121+</b>	110	3	113

# Sold by Financing			
	Houses	Condos/Loft	Total
<b>FHA</b>	60	0	60
<b>VA</b>	37	0	37
<b>Conv</b>	610	12	622
<b>Assume</b>	0	0	0
<b>Cash</b>	117	6	123
<b>Owner</b>	0	0	0
<b>Other</b>	12	2	14