

# Heartland Multiple Listing Service

Johnson

Home Sales Report - Single Family New Homes

April 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$30,000 - \$39,999		0	0	0	0	0	0
\$40,000 - \$49,999		0	0	0	0	0	0
\$50,000 - \$59,999		0	0	0	0	0	0
\$60,000 - \$69,999		0	0	0	0	0	0
\$70,000 - \$79,999		0	0	0	0	0	0
\$80,000 - \$89,999		0	0	0	0	0	0
\$90,000 - \$99,999		0	0	0	0	0	0
\$100,000 - \$119,999		0	0	0	0	0	0
\$120,000 - \$139,999		0	0	0	0	0	0
\$140,000 - \$159,999		0	0	0	0	0	0
\$160,000 - \$179,999		0	0	0	0	0	0
\$180,000 - \$199,999		0	0	0	0	0	0
\$200,000 - \$249,999		0	4	0	1	5	0
\$250,000 - \$299,999		1	4	2	0	7	15
\$300,000 - \$399,999		0	13	21	0	34	147
\$400,000 - \$499,999		0	7	33	0	40	180
\$500,000 - \$749,999		0	5	37	0	42	201
\$750,000 - \$999,999		0	0	8	0	8	35
\$1,000,000 +		0	0	6	0	6	38
Total Units		1	33	107	1	142	616
Average Price		\$299,950	\$375,526	\$564,553	\$225,000	\$516,369	\$553,548

Total Dollar Volume Sgl Fam  
\$73,099,468

Total Dollar Volume Condo/Lft  
\$225,000

Total Dollar Volume  
\$73,324,468

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	43	0	43
31-60	7	0	7
61-90	6	0	6
91-120	10	0	10
121+	75	1	76

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	1	0	1
VA	3	0	3
Conv	120	0	120
Assume	0	0	0
Cash	16	1	17
Owner	0	0	0
Other	1	0	1

# Heartland Multiple Listing Service

Johnson

## Home Sales Report - Single Family Resales

April 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	1
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	1	1	0
\$70,000 - \$79,999	1	0	0	1	2	0
\$80,000 - \$89,999	0	0	0	1	1	0
\$90,000 - \$99,999	0	1	0	5	6	1
\$100,000 - \$119,999	2	0	0	1	3	5
\$120,000 - \$139,999	6	8	0	6	20	4
\$140,000 - \$159,999	6	7	0	2	15	6
\$160,000 - \$179,999	6	16	3	0	25	9
\$180,000 - \$199,999	8	25	3	0	36	12
\$200,000 - \$249,999	9	102	22	1	134	34
\$250,000 - \$299,999	10	58	56	0	124	41
\$300,000 - \$399,999	6	41	157	1	205	148
\$400,000 - \$499,999	1	7	73	0	81	161
\$500,000 - \$749,999	0	2	61	0	63	200
\$750,000 - \$999,999	0	2	16	0	18	78
\$1,000,000 +	0	0	4	0	4	114
<b>Total Units</b>	<b>55</b>	<b>269</b>	<b>395</b>	<b>19</b>	<b>738</b>	<b>814</b>
<b>Average Price</b>	<b>\$211,389</b>	<b>\$252,763</b>	<b>\$412,008</b>	<b>\$129,013</b>	<b>\$331,726</b>	<b>\$681,631</b>

**Total Dollar Volume Sgl Fam**  
\$242,362,822

**Total Dollar Volume Condo/Lft**  
\$2,451,240

**Total Dollar Volume**  
\$244,814,062

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	559	15	574
<b>31-60</b>	89	3	92
<b>61-90</b>	15	1	16
<b>91-120</b>	14	0	14
<b>121+</b>	39	0	39

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	56	0	56
<b>VA</b>	24	0	24
<b>Conv</b>	548	15	563
<b>Assume</b>	0	0	0
<b>Cash</b>	78	4	82
<b>Owner</b>	0	0	0
<b>Other</b>	5	0	5

# Heartland Multiple Listing Service

Johnson

Home Sales Report - Single Family Total

April 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	1
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	1	1	0
\$70,000 - \$79,999	1	0	0	1	2	0
\$80,000 - \$89,999	0	0	0	1	1	0
\$90,000 - \$99,999	0	1	0	5	6	1
\$100,000 - \$119,999	2	0	0	1	3	5
\$120,000 - \$139,999	6	8	0	6	20	4
\$140,000 - \$159,999	6	7	0	2	15	6
\$160,000 - \$179,999	6	16	3	0	25	9
\$180,000 - \$199,999	8	25	3	0	36	12
\$200,000 - \$249,999	9	106	22	2	139	34
\$250,000 - \$299,999	11	62	58	0	131	56
\$300,000 - \$399,999	6	54	178	1	239	295
\$400,000 - \$499,999	1	14	106	0	121	341
\$500,000 - \$749,999	0	7	98	0	105	401
\$750,000 - \$999,999	0	2	24	0	26	113
\$1,000,000 +	0	0	10	0	10	152
<b>Total Units</b>	<b>56</b>	<b>302</b>	<b>502</b>	<b>20</b>	<b>880</b>	<b>1,430</b>
<b>Average Price</b>	<b>\$212,970</b>	<b>\$266,178</b>	<b>\$444,522</b>	<b>\$133,812</b>	<b>\$361,521</b>	<b>\$626,456</b>

**Total Dollar Volume Sgl Fam**  
\$315,462,290

**Total Dollar Volume Condo/Lft**  
\$2,676,240

**Total Dollar Volume**  
\$318,138,530

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	602	15	617
<b>31-60</b>	96	3	99
<b>61-90</b>	21	1	22
<b>91-120</b>	24	0	24
<b>121+</b>	114	1	115

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	57	0	57
<b>VA</b>	27	0	27
<b>Conv</b>	668	15	683
<b>Assume</b>	0	0	0
<b>Cash</b>	94	5	99
<b>Owner</b>	0	0	0
<b>Other</b>	6	0	6