

# Heartland Multiple Listing Service

Johnson

## Home Sales Report - Single Family New Homes

June 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$30,000 - \$39,999		0	0	0	0	0	0
\$40,000 - \$49,999		0	0	0	0	0	0
\$50,000 - \$59,999		0	0	0	0	0	0
\$60,000 - \$69,999		0	0	0	0	0	0
\$70,000 - \$79,999		0	0	0	0	0	0
\$80,000 - \$89,999		0	0	0	0	0	0
\$90,000 - \$99,999		0	0	0	0	0	0
\$100,000 - \$119,999		0	0	0	0	0	0
\$120,000 - \$139,999		0	0	0	0	0	0
\$140,000 - \$159,999		0	0	0	0	0	0
\$160,000 - \$179,999		0	0	0	0	0	0
\$180,000 - \$199,999		0	0	0	0	0	0
\$200,000 - \$249,999		0	2	0	0	2	0
\$250,000 - \$299,999		1	3	0	0	4	9
\$300,000 - \$399,999		0	17	24	0	41	120
\$400,000 - \$499,999		1	4	36	0	41	149
\$500,000 - \$749,999		1	2	44	0	47	172
\$750,000 - \$999,999		0	0	12	0	12	30
\$1,000,000 +		0	0	8	0	8	30
Total Units		3	28	124	0	155	510
Average Price		\$406,417	\$353,038	\$581,748	\$0	\$537,039	\$555,473

Total Dollar Volume Sgl Fam  
\$83,241,043

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$83,241,043

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	54	0	54
31-60	9	0	9
61-90	7	0	7
91-120	6	0	6
121+	79	0	79

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	2	0	2
VA	5	0	5
Conv	129	0	129
Assume	0	0	0
Cash	16	0	16
Owner	0	0	0
Other	2	0	2

# Heartland Multiple Listing Service

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## Home Sales Report - Single Family Resales

June 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	1
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	1	1	0
\$90,000 - \$99,999	0	0	0	2	2	2
\$100,000 - \$119,999	2	1	0	3	6	1
\$120,000 - \$139,999	5	6	0	8	19	4
\$140,000 - \$159,999	11	9	1	2	23	1
\$160,000 - \$179,999	18	17	1	0	36	4
\$180,000 - \$199,999	9	26	1	0	36	5
\$200,000 - \$249,999	16	123	30	1	170	32
\$250,000 - \$299,999	6	96	81	1	184	37
\$300,000 - \$399,999	2	63	212	0	277	104
\$400,000 - \$499,999	2	16	108	1	127	115
\$500,000 - \$749,999	0	6	88	0	94	191
\$750,000 - \$999,999	0	0	28	0	28	72
\$1,000,000 +	0	0	17	0	17	112
<b>Total Units</b>	<b>71</b>	<b>363</b>	<b>567</b>	<b>19</b>	<b>1,020</b>	<b>681</b>
<b>Average Price</b>	<b>\$196,297</b>	<b>\$262,102</b>	<b>\$441,848</b>	<b>\$150,109</b>	<b>\$355,353</b>	<b>\$735,986</b>

**Total Dollar Volume Sgl Fam**  
\$359,607,735

**Total Dollar Volume Condo/Lft**  
\$2,852,072

**Total Dollar Volume**  
\$362,459,807

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	760	14	774
<b>31-60</b>	131	4	135
<b>61-90</b>	61	0	61
<b>91-120</b>	17	0	17
<b>121+</b>	25	1	26

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	74	1	75
<b>VA</b>	31	0	31
<b>Conv</b>	781	15	796
<b>Assume</b>	0	0	0
<b>Cash</b>	100	3	103
<b>Owner</b>	0	0	0
<b>Other</b>	7	0	7

# Heartland Multiple Listing Service

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## Home Sales Report - Single Family Total

June 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	1
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	1	1	0
\$90,000 - \$99,999	0	0	0	2	2	2
\$100,000 - \$119,999	2	1	0	3	6	1
\$120,000 - \$139,999	5	6	0	8	19	4
\$140,000 - \$159,999	11	9	1	2	23	1
\$160,000 - \$179,999	18	17	1	0	36	4
\$180,000 - \$199,999	9	26	1	0	36	5
\$200,000 - \$249,999	16	125	30	1	172	32
\$250,000 - \$299,999	7	99	81	1	188	46
\$300,000 - \$399,999	2	80	236	0	318	224
\$400,000 - \$499,999	3	20	144	1	168	264
\$500,000 - \$749,999	1	8	132	0	141	363
\$750,000 - \$999,999	0	0	40	0	40	102
\$1,000,000 +	0	0	25	0	25	142
<b>Total Units</b>	<b>74</b>	<b>391</b>	<b>691</b>	<b>19</b>	<b>1,175</b>	<b>1,191</b>
<b>Average Price</b>	<b>\$204,815</b>	<b>\$268,614</b>	<b>\$466,953</b>	<b>\$150,109</b>	<b>\$379,320</b>	<b>\$658,689</b>

**Total Dollar Volume Sgl Fam**  
\$442,848,778

**Total Dollar Volume Condo/Lft**  
\$2,852,072

**Total Dollar Volume**  
\$445,700,850

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	814	14	828
<b>31-60</b>	140	4	144
<b>61-90</b>	68	0	68
<b>91-120</b>	23	0	23
<b>121+</b>	104	1	105

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	76	1	77
<b>VA</b>	36	0	36
<b>Conv</b>	910	15	925
<b>Assume</b>	0	0	0
<b>Cash</b>	116	3	119
<b>Owner</b>	0	0	0
<b>Other</b>	9	0	9