Heartland Multiple Listing Service

Johnson

Home Sales Report - Single Family New Homes

July 2011

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	Cnd/Lft	Total	Active
Under $19,999	0	0	0	0	0	0
$20,000 - $29,999	0	0	0	0	0	0
$30,000 - $39,999	0	0	0	0	0	0
$40,000 - $49,999	0	0	0	0	0	0
$50,000 - $59,999	0	0	0	0	0	0
$60,000 - $69,999	0	0	0	0	0	1
$70,000 - $79,999	0	0	0	0	0	0
$80,000 - $89,999	0	0	0	0	0	0
$90,000 - $99,999	0	0	0	0	0	0
$100,000 - $119,999	0	0	0	0	0	13
$120,000 - $139,999	0	1	0	0	1	3
$140,000 - $159,999	0	1	0	0	1	10
$160,000 - $179,999	1	0	0	0	1	21
$180,000 - $199,999	0	1	1	0	2	16
$200,000 - $249,999	1	3	9	0	13	55
$250,000 - $299,999	0	3	13	0	16	100
$300,000 - $399,999	0	1	16	0	17	112
$400,000 - $499,999	0	1	13	0	14	73
$500,000 - $749,999	0	0	3	0	3	31
$750,000 - $999,999	0	0	2	0	2	11
$1,000,000 +	0	0	2	0	2	2
Total Units	**2**	**11**	**59**	**0**	**72**	**448**
Average Price	**$203,778**	**$249,700**	**$391,367**	**$0**	**$364,513**	**$340,989**

Total Dollar Volume Sgl Fam	Total Dollar Volume Condo/Lft	Total Dollar Volume
$26,244,901		$26,244,901

 # Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	21	0	21
31-60	11	0	11
61-90	4	0	4
91-120	2	0	2
121+	34	0	34

 # Sold by Financing

	Houses	Condos/Loft	Total
FHA	8	0	8
VA	4	0	4
Conv	54	0	54
Assume	0	0	0
Cash	6	0	6
Owner	0	0	0
Other	0	0	0

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Johnson

Home Sales Report - Single Family Resales

July 2011

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	Cnd/Lft	Total	Active
Under $19,999	0	0	0	0	0	0
$20,000 - $29,999	1	0	0	0	1	0
$30,000 - $39,999	1	0	0	0	1	0
$40,000 - $49,999	0	3	1	2	6	9
$50,000 - $59,999	3	0	0	1	4	9
$60,000 - $69,999	5	2	2	2	11	35
$70,000 - $79,999	3	13	1	0	17	35
$80,000 - $89,999	1	12	1	2	16	35
$90,000 - $99,999	2	11	2	0	15	69
$100,000 - $119,999	7	20	2	1	30	206
$120,000 - $139,999	12	33	9	0	54	317
$140,000 - $159,999	5	40	13	1	59	329
$160,000 - $179,999	3	43	18	0	64	382
$180,000 - $199,999	4	24	35	0	63	295
$200,000 - $249,999	1	23	75	0	99	524
$250,000 - $299,999	1	11	59	0	71	293
$300,000 - $399,999	0	6	69	0	75	410
$400,000 - $499,999	0	1	25	0	26	206
$500,000 - $749,999	0	0	25	0	25	222
$750,000 - $999,999	0	0	5	0	5	90
$1,000,000 +	0	0	5	0	5	117
Total Units	**49**	**242**	**347**	**9**	**647**	**3,583**
Average Price	**$119,069**	**$157,929**	**$311,331**	**$79,339**	**$236,166**	**$309,515**

Total Dollar Volume Sgl Fam	Total Dollar Volume Condo/Lft	Total Dollar Volume
$152,085,082	$714,050	$152,799,132

 # Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	184	0	184
31-60	131	2	133
61-90	120	0	120
91-120	67	3	70
121+	135	4	139

 # Sold by Financing

	Houses	Condos/Loft	Total
FHA	128	1	129
VA	26	0	26
Conv	377	2	379
Assume	0	0	0
Cash	93	6	99
Owner	1	0	1
Other	9	0	9

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Johnson

Home Sales Report - Single Family Total

July 2011

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	Cnd/Lft	Total	Active
Under $19,999	0	0	0	0	0	0
$20,000 - $29,999	1	0	0	0	1	0
$30,000 - $39,999	1	0	0	0	1	0
$40,000 - $49,999	0	3	1	2	6	9
$50,000 - $59,999	3	0	0	1	4	9
$60,000 - $69,999	5	2	2	2	11	36
$70,000 - $79,999	3	13	1	0	17	35
$80,000 - $89,999	1	12	1	2	16	35
$90,000 - $99,999	2	11	2	0	15	69
$100,000 - $119,999	7	20	2	1	30	219
$120,000 - $139,999	12	34	9	0	55	320
$140,000 - $159,999	5	41	13	1	60	339
$160,000 - $179,999	4	43	18	0	65	403
$180,000 - $199,999	4	25	36	0	65	311
$200,000 - $249,999	2	26	84	0	112	579
$250,000 - $299,999	1	14	72	0	87	393
$300,000 - $399,999	0	7	85	0	92	522
$400,000 - $499,999	0	2	38	0	40	279
$500,000 - $749,999	0	0	28	0	28	253
$750,000 - $999,999	0	0	7	0	7	101
$1,000,000 +	0	0	7	0	7	119
Total Units	**51**	**253**	**406**	**9**	**719**	**4,031**
Average Price	**$122,391**	**$161,919**	**$322,962**	**$79,339**	**$249,018**	**$313,013**

Total Dollar Volume Sgl Fam	Total Dollar Volume Condo/Lft	Total Dollar Volume
$178,329,983	$714,050	$179,044,033

 # Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	205	0	205
31-60	142	2	144
61-90	124	0	124
91-120	69	3	72
121+	169	4	173

 # Sold by Financing

	Houses	Condos/Loft	Total
FHA	136	1	137
VA	30	0	30
Conv	431	2	433
Assume	0	0	0
Cash	99	6	105
Owner	1	0	1
Other	9	0	9

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