Heartland Multiple Listing Service

Johnson

Home Sales Report - Single Family New Homes September 2019

SF Homes Sold # Bedr	ooms
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Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	1
\$180,000 - \$199,999	0	0	0	0	0	0
\$200,000 - \$249,999	0	0	0	1	1	10
\$250,000 - \$299,999	0	3	1	0	4	24
\$300,000 - \$399,999	2	5	11	0	18	188
\$400,000 - \$499,999	0	3	24	0	27	206
\$500,000 - \$749,999	0	0	29	0	29	222
\$750,000 - \$999,999	0	0	4	0	4	48
\$1,000,000 +	0	0	4	0	4	36
Total Units	2	11	73	1	87	735
Average Price	\$323,325	\$360,451	\$564,027	\$249,000	\$529,133	\$535,378

Total Dollar Volume Sgl Fam \$45,785,557 Total Dollar Volume Condo/Lft \$249,000

Total Dollar Volume \$46,034,557

# Sold	by	Days	on	Market
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	Houses	Condos/Loft	Total
0-30	38	0	38
31-60	3	0	3
61-90	5	1	6
91-120	4	0	4
121+	36	0	36

	#	Sold by Financing)
	Houses	Condos/Loft	Total
FHA	0	0	0
VA	4	0	4
Conv	65	1	66
Assume	0	0	0
Cash	16	0	16
Owner	0	0	0
Other	0	0	0

Heartland Multiple Listing Service

Johnson

Home Sales Report - Single Family Resales September 2019

SF H	lomes	Sold #	Bedrooms
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Price Class	0-2	3	4+	Cnd/Lft	Total	Active	
Under \$19,999	0	0	0	0	0	0	
\$20,000 - \$29,999	0	0	0	0	0	0	
\$30,000 - \$39,999	0	0	0	0	0	0	
\$40,000 - \$49,999	0	0	0	0	0	2	
\$50,000 - \$59,999	1	0	0	0	1	0	
\$60,000 - \$69,999	0	0	0	0	0	0	
\$70,000 - \$79,999	0	0	0	0	0	1	
\$80,000 - \$89,999	0	0	0	0	0	5	
\$90,000 - \$99,999	0	3	0	1	4	2	
\$100,000 - \$119,999	3	0	0	3	6	7	
\$120,000 - \$139,999	13	10	2	6	31	15	
\$140,000 - \$159,999	11	9	1	2	23	16	
\$160,000 - \$179,999	8	28	5	0	41	20	
\$180,000 - \$199,999	13	31	7	4	55	25	
\$200,000 - \$249,999	16	88	40	0	144	113	
\$250,000 - \$299,999	8	63	76	0	147	142	
\$300,000 - \$399,999	3	40	124	0	167	312	
\$400,000 - \$499,999	3	9	75	1	88	183	
\$500,000 - \$749,999	1	3	49	0	53	243	
\$750,000 - \$999,999	0	6	12	0	18	93	
\$1,000,000 +	0	0	10	0	10	142	
Total Units	80	290	401	17	788	1,321	
Average Price	\$200,740	\$256,449	\$402,421	\$157,765	\$322,947	\$588,838	

Total Dollar Volume Sgl Fam \$251,800,211

Total Dollar Volume Condo/Lft \$2,682,000

Total Dollar Volume \$254,482,211

# Sold	hv	Davs	on	Market
# JUIU	\mathbf{v}	Davs	vII	Mai Ver

	Houses	Condos/Loft	Total
0-30	510	12	522
31-60	142	3	145
61-90	52	2	54
91-120	32	0	32
121+	27	0	27

Sold by Financing

	Houses	Condos/Loft	Total
FHA	67	2	69
VA	36	1	37
Conv	531	9	540
Assume	0	0	0
Cash	119	5	124
Owner	1	0	1
Other	6	0	6

Heartland Multiple Listing Service

Johnson

Home Sales Report - Single Family Total September 2019

SF	Homes	Sold #	Bedrooms	

Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	2
\$50,000 - \$59,999	1	0	0	0	1	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	1
\$80,000 - \$89,999	0	0	0	0	0	5
\$90,000 - \$99,999	0	3	0	1	4	2
\$100,000 - \$119,999	3	0	0	3	6	7
\$120,000 - \$139,999	13	10	2	6	31	15
\$140,000 - \$159,999	11	9	1	2	23	16
\$160,000 - \$179,999	8	28	5	0	41	21
\$180,000 - \$199,999	13	31	7	4	55	25
\$200,000 - \$249,999	16	88	40	1	145	123
\$250,000 - \$299,999	8	66	77	0	151	166
\$300,000 - \$399,999	5	45	135	0	185	500
\$400,000 - \$499,999	3	12	99	1	115	389
\$500,000 - \$749,999	1	3	78	0	82	465
\$750,000 - \$999,999	0	6	16	0	22	141
<u>\$1,000,000 +</u>	0	0	14	0	14	178
Total Units	82	301	474	18	875	2,056
Average Price	\$203,730	\$260,249	\$427,310	\$162,833	\$343,448	\$569,727

Total Dollar Volume Sgl Fam \$297,585,768

Total Dollar Volume Condo/Lft \$2,931,000

Total Dollar Volume \$300,516,768

	# Sold by Days on Market				# Sold by Financing		
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	548	12	560	FHA	67	2	69
31-60	145	3	148	VA	40	1	41
61-90	57	3	60	Conv	596	10	606
91-120	36	0	36	Assume	0	0	0
121+	63	0	63	Cash	135	5	140
				Owner	1	0	1
				Other	6	0	6