

# Heartland Multiple Listing Service

Johnson

Home Sales Report - Single Family New Homes

September 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$30,000 - \$39,999		0	0	0	0	0	0
\$40,000 - \$49,999		0	0	0	0	0	0
\$50,000 - \$59,999		0	0	0	0	0	0
\$60,000 - \$69,999		0	0	0	0	0	0
\$70,000 - \$79,999		0	0	0	0	0	0
\$80,000 - \$89,999		0	0	0	0	0	0
\$90,000 - \$99,999		0	0	0	0	0	0
\$100,000 - \$119,999		0	0	0	0	0	0
\$120,000 - \$139,999		0	0	0	0	0	0
\$140,000 - \$159,999		0	0	0	0	0	0
\$160,000 - \$179,999		0	0	0	0	0	0
\$180,000 - \$199,999		0	0	0	0	0	0
\$200,000 - \$249,999		0	0	0	0	0	0
\$250,000 - \$299,999		0	5	0	0	5	6
\$300,000 - \$399,999		1	11	19	0	31	72
\$400,000 - \$499,999		0	8	39	0	47	139
\$500,000 - \$749,999		0	3	33	0	36	154
\$750,000 - \$999,999		0	0	11	0	11	27
\$1,000,000 +		0	1	10	0	11	27
Total Units		1	28	112	0	141	425
Average Price		\$355,000	\$471,524	\$591,565	\$0	\$566,049	\$564,218

Total Dollar Volume Sgl Fam  
\$79,812,907

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$79,812,907

# Sold by Days on Market			
	Houses	Condos/Loft	Total
0-30	52	0	52
31-60	7	0	7
61-90	9	0	9
91-120	11	0	11
121+	62	0	62

# Sold by Financing			
	Houses	Condos/Loft	Total
FHA	7	0	7
VA	9	0	9
Conv	102	0	102
Assume	0	0	0
Cash	23	0	23
Owner	0	0	0
Other	0	0	0

# Heartland Multiple Listing Service

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## Home Sales Report - Single Family Resales

September 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	1	0	0	0	1	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	1	0	0	0	1	0
\$80,000 - \$89,999	0	0	0	0	0	1
\$90,000 - \$99,999	0	0	0	0	0	1
\$100,000 - \$119,999	4	0	0	1	5	5
\$120,000 - \$139,999	5	5	0	5	15	3
\$140,000 - \$159,999	8	9	0	3	20	5
\$160,000 - \$179,999	11	17	1	3	32	7
\$180,000 - \$199,999	10	17	1	0	28	10
\$200,000 - \$249,999	34	95	20	1	150	34
\$250,000 - \$299,999	8	96	85	0	189	67
\$300,000 - \$399,999	7	70	178	1	256	100
\$400,000 - \$499,999	1	19	112	0	132	90
\$500,000 - \$749,999	0	12	126	0	138	143
\$750,000 - \$999,999	0	1	31	0	32	51
\$1,000,000 +	0	0	18	0	18	95
<b>Total Units</b>	<b>90</b>	<b>341</b>	<b>572</b>	<b>14</b>	<b>1,017</b>	<b>612</b>
<b>Average Price</b>	<b>\$207,395</b>	<b>\$280,942</b>	<b>\$465,453</b>	<b>\$169,607</b>	<b>\$376,677</b>	<b>\$715,032</b>

**Total Dollar Volume Sgl Fam**  
\$380,705,655

**Total Dollar Volume Condo/Lft**  
\$2,374,500

**Total Dollar Volume**  
\$383,080,155

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	770	10	780
<b>31-60</b>	138	3	141
<b>61-90</b>	35	1	36
<b>91-120</b>	26	0	26
<b>121+</b>	32	0	32

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	64	0	64
<b>VA</b>	39	0	39
<b>Conv</b>	752	12	764
<b>Assume</b>	0	0	0
<b>Cash</b>	129	2	131
<b>Owner</b>	0	0	0
<b>Other</b>	4	0	4

# Heartland Multiple Listing Service

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## Home Sales Report - Single Family Total

September 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	1	0	0	0	1	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	1	0	0	0	1	0
\$80,000 - \$89,999	0	0	0	0	0	1
\$90,000 - \$99,999	0	0	0	0	0	1
\$100,000 - \$119,999	4	0	0	1	5	5
\$120,000 - \$139,999	5	5	0	5	15	3
\$140,000 - \$159,999	8	9	0	3	20	5
\$160,000 - \$179,999	11	17	1	3	32	7
\$180,000 - \$199,999	10	17	1	0	28	10
\$200,000 - \$249,999	34	95	20	1	150	34
\$250,000 - \$299,999	8	101	85	0	194	73
\$300,000 - \$399,999	8	81	197	1	287	172
\$400,000 - \$499,999	1	27	151	0	179	229
\$500,000 - \$749,999	0	15	159	0	174	297
\$750,000 - \$999,999	0	1	42	0	43	78
\$1,000,000 +	0	1	28	0	29	122
<b>Total Units</b>	<b>91</b>	<b>369</b>	<b>684</b>	<b>14</b>	<b>1,158</b>	<b>1,037</b>
<b>Average Price</b>	<b>\$209,017</b>	<b>\$295,404</b>	<b>\$486,102</b>	<b>\$169,607</b>	<b>\$399,735</b>	<b>\$653,223</b>

**Total Dollar Volume Sgl Fam**  
\$460,518,562

**Total Dollar Volume Condo/Lft**  
\$2,374,500

**Total Dollar Volume**  
\$462,893,062

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	822	10	832
<b>31-60</b>	145	3	148
<b>61-90</b>	44	1	45
<b>91-120</b>	37	0	37
<b>121+</b>	94	0	94

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	71	0	71
<b>VA</b>	48	0	48
<b>Conv</b>	854	12	866
<b>Assume</b>	0	0	0
<b>Cash</b>	152	2	154
<b>Owner</b>	0	0	0
<b>Other</b>	4	0	4