

# Heartland Multiple Listing Service

Johnson

## Home Sales Report - Single Family New Homes

October 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$30,000 - \$39,999		0	0	0	0	0	0
\$40,000 - \$49,999		0	0	0	0	0	0
\$50,000 - \$59,999		0	0	0	0	0	0
\$60,000 - \$69,999		0	0	0	0	0	0
\$70,000 - \$79,999		0	0	0	0	0	0
\$80,000 - \$89,999		0	0	0	0	0	0
\$90,000 - \$99,999		0	0	0	0	0	0
\$100,000 - \$119,999		0	0	0	0	0	0
\$120,000 - \$139,999		0	0	0	0	0	0
\$140,000 - \$159,999		0	0	0	0	0	0
\$160,000 - \$179,999		0	0	0	0	0	0
\$180,000 - \$199,999		0	0	0	0	0	0
\$200,000 - \$249,999		0	0	0	0	0	0
\$250,000 - \$299,999		1	3	0	0	4	8
\$300,000 - \$399,999		2	15	20	0	37	63
\$400,000 - \$499,999		0	9	17	0	26	142
\$500,000 - \$749,999		0	2	50	0	52	157
\$750,000 - \$999,999		0	1	9	0	10	34
\$1,000,000 +		0	1	10	0	11	25
Total Units		3	31	106	0	140	429
Average Price		\$331,016	\$446,429	\$620,338	\$0	\$575,630	\$575,529

Total Dollar Volume Sgl Fam  
\$80,588,159

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$80,588,159

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	57	0	57
31-60	10	0	10
61-90	8	0	8
91-120	9	0	9
121+	56	0	56

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	3	0	3
VA	6	0	6
Conv	105	0	105
Assume	0	0	0
Cash	24	0	24
Owner	0	0	0
Other	2	0	2

# Heartland Multiple Listing Service

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## Home Sales Report - Single Family Resales

October 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	1	0	1	0
\$20,000 - \$29,999		0	0	0	0	0	0
\$30,000 - \$39,999		0	0	0	0	0	0
\$40,000 - \$49,999		0	0	0	0	0	0
\$50,000 - \$59,999		0	0	0	0	0	0
\$60,000 - \$69,999		0	0	0	0	0	0
\$70,000 - \$79,999		2	0	0	0	2	0
\$80,000 - \$89,999		0	0	0	0	0	0
\$90,000 - \$99,999		0	0	0	1	1	0
\$100,000 - \$119,999		2	0	0	1	3	1
\$120,000 - \$139,999		2	3	1	5	11	3
\$140,000 - \$159,999		11	7	0	4	22	6
\$160,000 - \$179,999		8	10	3	4	25	5
\$180,000 - \$199,999		8	15	4	0	27	8
\$200,000 - \$249,999		16	117	23	0	156	35
\$250,000 - \$299,999		14	103	70	1	188	74
\$300,000 - \$399,999		5	57	205	1	268	121
\$400,000 - \$499,999		0	18	119	0	137	88
\$500,000 - \$749,999		0	5	109	0	114	124
\$750,000 - \$999,999		1	2	17	0	20	50
\$1,000,000 +		0	0	19	0	19	85
<b>Total Units</b>		<b>69</b>	<b>337</b>	<b>571</b>	<b>17</b>	<b>994</b>	<b>600</b>
<b>Average Price</b>		<b>\$218,434</b>	<b>\$273,687</b>	<b>\$449,436</b>	<b>\$160,085</b>	<b>\$368,867</b>	<b>\$691,036</b>

**Total Dollar Volume Sgl Fam**  
\$363,932,701

**Total Dollar Volume Condo/Lft**  
\$2,721,450

**Total Dollar Volume**  
\$366,654,151

# Sold by Days on Market			
	Houses	Condos/Loft	Total
<b>0-30</b>	784	15	799
<b>31-60</b>	123	2	125
<b>61-90</b>	33	0	33
<b>91-120</b>	15	0	15
<b>121+</b>	14	0	14

# Sold by Financing			
	Houses	Condos/Loft	Total
<b>FHA</b>	76	2	78
<b>VA</b>	38	1	39
<b>Conv</b>	714	8	722
<b>Assume</b>	0	0	0
<b>Cash</b>	130	6	136
<b>Owner</b>	1	0	1
<b>Other</b>	5	0	5

# Heartland Multiple Listing Service

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## Home Sales Report - Single Family Total

October 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	1	0	1	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	2	0	0	0	2	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	1	1	0
\$100,000 - \$119,999	2	0	0	1	3	1
\$120,000 - \$139,999	2	3	1	5	11	3
\$140,000 - \$159,999	11	7	0	4	22	6
\$160,000 - \$179,999	8	10	3	4	25	5
\$180,000 - \$199,999	8	15	4	0	27	8
\$200,000 - \$249,999	16	117	23	0	156	35
\$250,000 - \$299,999	15	106	70	1	192	82
\$300,000 - \$399,999	7	72	225	1	305	184
\$400,000 - \$499,999	0	27	136	0	163	230
\$500,000 - \$749,999	0	7	159	0	166	281
\$750,000 - \$999,999	1	3	26	0	30	84
\$1,000,000 +	0	1	29	0	30	110
<b>Total Units</b>	<b>72</b>	<b>368</b>	<b>677</b>	<b>17</b>	<b>1,134</b>	<b>1,029</b>
<b>Average Price</b>	<b>\$223,125</b>	<b>\$288,239</b>	<b>\$476,195</b>	<b>\$160,085</b>	<b>\$394,394</b>	<b>\$642,880</b>

**Total Dollar Volume Sgl Fam**  
\$444,520,860

**Total Dollar Volume Condo/Lft**  
\$2,721,450

**Total Dollar Volume**  
\$447,242,310

# Sold by Days on Market			
	Houses	Condos/Loft	Total
<b>0-30</b>	841	15	856
<b>31-60</b>	133	2	135
<b>61-90</b>	41	0	41
<b>91-120</b>	24	0	24
<b>121+</b>	70	0	70

# Sold by Financing			
	Houses	Condos/Loft	Total
<b>FHA</b>	79	2	81
<b>VA</b>	44	1	45
<b>Conv</b>	819	8	827
<b>Assume</b>	0	0	0
<b>Cash</b>	154	6	160
<b>Owner</b>	1	0	1
<b>Other</b>	7	0	7