# Heartland Multiple Listing Service 

## Johnson

Home Sales Report - Single Family New Homes
November 2019

|  | SF H | s Sold \# B | ms |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Price Class | 0-2 | 3 | 4+ | Cnd/Lft | Total | Active |
| Under \$19,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$30,000-\$39,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$40,000-\$49,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50,000-\$59,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$60,000-\$69,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$70,000-\$79,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$80,000-\$89,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$90,000-\$99,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100,000-\$119,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$120,000-\$139,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$140,000-\$159,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$160,000-\$179,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$180,000-\$199,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200,000-\$249,999 | 0 | 0 | 0 | 0 | 0 | 13 |
| \$250,000-\$299,999 | 0 | 3 | 2 | 5 | 10 | 20 |
| \$300,000-\$399,999 | 1 | 6 | 14 | 0 | 21 | 204 |
| \$400,000-\$499,999 | 0 | 5 | 18 | 0 | 23 | 205 |
| \$500,000-\$749,999 | 0 | 1 | 24 | 0 | 25 | 223 |
| \$750,000-\$999,999 | 0 | 1 | 11 | 0 | 12 | 43 |
| \$1,000,000 + | 0 | 1 | 5 | 0 | 6 | 37 |
| Total Units | 1 | 17 | 74 | 5 | 97 | 745 |
| Average Price | \$337,961 | \$483,518 | \$616,245 | \$255,558 | \$571,522 | \$531,374 |
| Total Dollar Volume Sgl Fam |  | Total Dollar Volume Condo/Lft |  |  | Total Dollar Volume |  |
| \$54,159,880 |  | \$1,277,791 |  |  | \$55,437,671 |  |


|  | \# Sold by Days on Market |  |  |
| :--- | :---: | :---: | :---: |
|  | Houses | Condos/Loft | Total |
| $\mathbf{0 - 3 0}$ | 40 | 5 | 45 |
| $\mathbf{3 1 - 6 0}$ | 7 | 0 | 7 |
| $\mathbf{6 1 - 9 0}$ | 2 | 0 | 2 |
| $\mathbf{9 1 - 1 2 0}$ | 6 | 0 | 6 |
| $\mathbf{1 2 1 +}$ | 36 | 0 | 36 |


|  | \# Sold by Financing |  |  |
| :--- | :---: | :---: | :---: |
|  | Houses | Condos/Loft | Total |
| FHA | 1 | 0 | 1 |
| VA | 3 | 0 | 3 |
| Conv | 70 | 2 | 72 |
| Assume | 0 | 0 | 0 |
| Cash | 17 | 3 | 20 |
| Owner | 0 | 0 | 0 |
| Other | 0 | 0 | 0 |

# Heartland Multiple Listing Service 

Johnson

## Home Sales Report - Single Family Resales

November 2019

|  | SF H | Sold \# B | oms |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Price Class | 0-2 | 3 | 4+ | Cnd/Lft | Total | Active |
| Under \$19,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000-\$29,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$40,000-\$49,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50,000-\$59,999 | 1 | 1 | 0 | 0 | 2 | 0 |
| \$60,000-\$69,999 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$70,000-\$79,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$80,000-\$89,999 | 0 | 0 | 0 | 0 | 0 | 3 |
| \$90,000-\$99,999 | 0 | 0 | 0 | 1 | 1 | 0 |
| \$100,000-\$119,999 | 1 | 3 | 0 | 3 | 7 | 13 |
| \$120,000-\$139,999 | 6 | 4 | 0 | 2 | 12 | 15 |
| \$140,000-\$159,999 | 8 | 14 | 3 | 0 | 25 | 12 |
| \$160,000-\$179,999 | 4 | 16 | 1 | 1 | 22 | 23 |
| \$180,000-\$199,999 | 5 | 21 | 1 | 1 | 28 | 21 |
| \$200,000-\$249,999 | 16 | 87 | 46 | 0 | 149 | 82 |
| \$250,000-\$299,999 | 4 | 43 | 64 | 0 | 111 | 105 |
| \$300,000-\$399,999 | 2 | 35 | 118 | 0 | 155 | 205 |
| \$400,000-\$499,999 | 0 | 6 | 53 | 1 | 60 | 119 |
| \$500,000-\$749,999 | 0 | 2 | 60 | 0 | 62 | 157 |
| \$750,000-\$999,999 | 0 | 0 | 11 | 0 | 11 | 67 |
| \$1,000,000 + | 0 | 1 | 9 | 0 | 10 | 111 |
| Total Units | 47 | 233 | 366 | 9 | 655 | 934 |
| Average Price | \$192,859 | \$246,830 | \$408,633 | \$164,267 | \$332,235 | \$614,041 |
| Total Dollar Volume Sgl Fam |  | Total Dollar Volume Condo/Lft |  |  | Total Dollar Volume |  |
| \$216,135,534 |  | \$1,478,400 |  |  | \$217,613,934 |  |


|  | \# Sold by Days on Market |  |  |
| :--- | :---: | :---: | :---: |
|  | Houses | Condos/Loft | Total |
| $\mathbf{0 - 3 0}$ | 397 | 6 | 403 |
| $\mathbf{3 1 - 6 0}$ | 127 | 2 | 129 |
| $\mathbf{6 1 - 9 0}$ | 64 | 0 | 64 |
| $\mathbf{9 1 - 1 2 0}$ | 28 | 1 | 29 |
| $\mathbf{1 2 1 +}$ | 24 | 0 | 24 |


|  | \# Sold by Financing |  |  |
| :--- | :---: | :---: | :---: |
|  | Houses | Condos/Loft | Total |
| FHA | 59 | 0 | 59 |
| VA | 27 | 0 | 27 |
| Conv | 439 | 7 | 446 |
| Assume | 0 | 0 | 0 |
| Cash | 107 | 2 | 109 |
| Owner | 0 | 0 | 0 |
| Other | 8 | 0 | 8 |

# Heartland Multiple Listing Service 

## Johnson

Home Sales Report - Single Family Total
November 2019

|  | SF H | s Sold \# B | oms |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Price Class | 0-2 | 3 | 4+ | Cnd/Lft | Total | Active |
| Under \$19,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000-\$29,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$30,000-\$39,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$40,000-\$49,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50,000-\$59,999 | 1 | 1 | 0 | 0 | 2 | 0 |
| \$60,000-\$69,999 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$70,000-\$79,999 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$80,000-\$89,999 | 0 | 0 | 0 | 0 | 0 | 3 |
| \$90,000-\$99,999 | 0 | 0 | 0 | 1 | 1 | 0 |
| \$100,000-\$119,999 | 1 | 3 | 0 | 3 | 7 | 13 |
| \$120,000-\$139,999 | 6 | 4 | 0 | 2 | 12 | 15 |
| \$140,000-\$159,999 | 8 | 14 | 3 | 0 | 25 | 12 |
| \$160,000-\$179,999 | 4 | 16 | 1 | 1 | 22 | 23 |
| \$180,000-\$199,999 | 5 | 21 | 1 | 1 | 28 | 21 |
| \$200,000-\$249,999 | 16 | 87 | 46 | 0 | 149 | 95 |
| \$250,000-\$299,999 | 4 | 46 | 66 | 5 | 121 | 125 |
| \$300,000-\$399,999 | 3 | 41 | 132 | 0 | 176 | 409 |
| \$400,000-\$499,999 | 0 | 11 | 71 | 1 | 83 | 324 |
| \$500,000-\$749,999 | 0 | 3 | 84 | 0 | 87 | 380 |
| \$750,000-\$999,999 | 0 | 1 | 22 | 0 | 23 | 110 |
| \$1,000,000 + | 0 | 2 | 14 | 0 | 16 | 148 |
| Total Units | 48 | 250 | 440 | 14 | 752 | 1,679 |
| Average Price | \$195,882 | \$262,925 | \$443,550 | \$196,871 | \$363,101 | \$577,360 |
| Total Dollar Volume Sgl Fam |  | Total Dollar Volume Condo/Lft |  |  | Total Dollar Volume |  |
| \$270,295,414 |  | \$2,756,191 |  |  | \$273,051,605 |  |


|  | \# Sold by Days on Market |  |  |
| :--- | :---: | :---: | :---: |
|  | Houses | Condos/Loft | Total |
| $\mathbf{0 - 3 0}$ | 437 | 11 | 448 |
| $\mathbf{3 1 - 6 0}$ | 134 | 2 | 136 |
| $\mathbf{6 1 - 9 0}$ | 66 | 0 | 66 |
| $\mathbf{9 1 - 1 2 0}$ | 34 | 1 | 35 |
| $\mathbf{1 2 1 +}$ | 60 | 0 | 60 |


|  | \# Sold by Financing |  |  |
| :--- | :---: | :---: | :---: |
|  | Houses | Condos/Loft | Total |
| FHA | 60 | 0 | 60 |
| VA | 30 | 0 | 30 |
| Conv | 509 | 9 | 518 |
| Assume | 0 | 0 | 0 |
| Cash | 124 | 5 | 129 |
| Owner | 0 | 0 | 0 |
| Other | 8 | 0 | 8 |

