# **Heartland Multiple Listing Service**

Johnson

Home Sales Report - Single Family New Homes

#### November 2020

	SF Hor	nes Sold # Bed	drooms			
Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	0
\$180,000 - \$199,999	0	0	0	0	0	0
\$200,000 - \$249,999	0	0	0	0	0	0
\$250,000 - \$299,999	0	0	0	0	0	7
\$300,000 - \$399,999	0	5	13	0	18	48
\$400,000 - \$499,999	1	9	25	0	35	136
\$500,000 - \$749,999	0	2	46	0	48	147
\$750,000 - \$999,999	0	0	16	0	16	27
\$1,000,000 +	0	0	10	0	10	24
Total Units	1	16	110	0	127	389
Average Price	\$400,000	\$435,229	\$629,329	\$0	\$603,069	\$580,779

Total Dollar Volume Sgl Fam \$76,589,798 Total Dollar Volume Condo/Lft

Total Dollar Volume \$76,589,798

	# Sold by Days on Market				# Sold by Financin			
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total	
0-30	61	0	61	FHA	1	0	1	
31-60	9	0	9	VA	4	0	4	
61-90	7	0	7	Conv	108	0	108	
91-120	7	0	7	Assume	0	0	0	
121+	42	0	42	Cash	12	0	12	
			Owner	0	0	0		
				Other	1	0	1	

# **Heartland Multiple Listing Service**

Johnson

Home Sales Report - Single Family Resales

### November 2020

	SF Hor	nes Sold # Bed	drooms			
Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	1	1	0
\$90,000 - \$99,999	3	0	0	1	4	1
\$100,000 - \$119,999	0	2	0	4	6	0
\$120,000 - \$139,999	7	1	1	2	11	2
\$140,000 - \$159,999	7	6	0	3	16	4
\$160,000 - \$179,999	12	9	3	1	25	7
\$180,000 - \$199,999	9	16	6	1	32	6
\$200,000 - \$249,999	21	108	20	1	150	20
\$250,000 - \$299,999	10	95	68	2	175	39
\$300,000 - \$399,999	4	47	163	1	215	69
\$400,000 - \$499,999	0	13	88	0	101	61
\$500,000 - \$749,999	1	6	85	0	92	101
\$750,000 - \$999,999	0	2	21	0	23	39
\$1,000,000 +	0	1	17	0	18	68
Total Units	74	306	472	17	869	417
Average Price	\$205,714	\$273,229	\$461,772	\$167,635	\$367,822	\$764,237
Total Dollar Vo	lume Sgl Fam	Тс	otal Dollar Volur	ne Condo/Lft	Total D	ollar Volume

\$316,787,434

\$2,849,800

Total Dollar Volum \$319,637,234

	# Sold by Days on Market				#	Sold by Financing	<sup>,</sup> Financing	
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total	
0-30	644	14	658	FHA	55	1	56	
31-60	129	0	129	VA	37	0	37	
61-90	49	1	50	Conv	634	6	640	
91-120	10	1	11	Assume	0	0	0	
121+	17	1	18	Cash	114	9	123	
				Owner	0	0	0	
				Other	8	1	9	

# **Heartland Multiple Listing Service**

Johnson Home Sales Report - Single Family Total

### November 2020

	SF Homes Sold # Bedrooms						
Price Class	0-2	3	4+	Cnd/Lft	Total	Active	
Under \$19,999	0	0	0	0	0	0	
\$20,000 - \$29,999	0	0	0	0	0	0	
\$30,000 - \$39,999	0	0	0	0	0	0	
\$40,000 - \$49,999	0	0	0	0	0	0	
\$50,000 - \$59,999	0	0	0	0	0	0	
\$60,000 - \$69,999	0	0	0	0	0	0	
\$70,000 - \$79,999	0	0	0	0	0	0	
\$80,000 - \$89,999	0	0	0	1	1	0	
\$90,000 - \$99,999	3	0	0	1	4	1	
\$100,000 - \$119,999	0	2	0	4	6	0	
\$120,000 - \$139,999	7	1	1	2	11	2	
\$140,000 - \$159,999	7	6	0	3	16	4	
\$160,000 - \$179,999	12	9	3	1	25	7	
\$180,000 - \$199,999	9	16	6	1	32	6	
\$200,000 - \$249,999	21	108	20	1	150	20	
\$250,000 - \$299,999	10	95	68	2	175	46	
\$300,000 - \$399,999	4	52	176	1	233	117	
\$400,000 - \$499,999	1	22	113	0	136	197	
\$500,000 - \$749,999	1	8	131	0	140	248	
\$750,000 - \$999,999	0	2	37	0	39	66	
\$1,000,000 +	0	1	27	0	28	92	
Total Units	75	322	582	17	996	806	
Average Price	\$208,304	\$281,279	\$493,441	\$167,635	\$397,818	\$675,694	

Total Dollar Volume Sgl Fam \$393,377,232 Total Dollar Volume Condo/Lft \$2,849,800 Total Dollar Volume \$396,227,032

	# Sold by Days on Market				# Sold by Financing		
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	705	14	719	FHA	56	1	57
31-60	138	0	138	VA	41	0	41
61-90	56	1	57	Conv	742	6	748
91-120	17	1	18	Assume	0	0	0
121+	59	1	60	Cash	126	9	135
			Owner	0	0	0	
				Other	9	1	10