# Heartland Multiple Listing Service

## Johnson

## Home Sales Report - Single Family New Homes

## December 2009

| Price Class | SF Homes Sold # Bedrooms 0-2 | 3 | 4+ | Cnd/Lft | Total | Active |
|---|---|---|---|---|---|---|
| **Under $19,999** | 0 | 0 | 0 | 0 | 0 | 0 |
| **$20,000 - $29,999** | 0 | 0 | 0 | 0 | 0 | 0 |
| **$30,000 - $39,999** | 0 | 0 | 0 | 0 | 0 | 0 |
| **$40,000 - $49,999** | 0 | 0 | 0 | 0 | 0 | 0 |
| **$50,000 - $59,999** | 0 | 0 | 0 | 0 | 0 | 0 |
| **$60,000 - $69,999** | 0 | 0 | 0 | 0 | 0 | 0 |
| **$70,000 - $79,999** | 0 | 0 | 0 | 0 | 0 | 0 |
| **$80,000 - $89,999** | 0 | 0 | 0 | 0 | 0 | 7 |
| **$90,000 - $99,999** | 0 | 0 | 0 | 0 | 0 | 0 |
| **$100,000 - $119,999** | 0 | 0 | 0 | 0 | 0 | 6 |
| **$120,000 - $139,999** | 0 | 1 | 1 | 0 | 2 | 13 |
| **$140,000 - $159,999** | 1 | 2 | 0 | 0 | 3 | 29 |
| **$160,000 - $179,999** | 0 | 1 | 0 | 2 | 3 | 31 |
| **$180,000 - $199,999** | 0 | 1 | 1 | 0 | 2 | 23 |
| **$200,000 - $249,999** | 2 | 4 | 2 | 0 | 8 | 89 |
| **$250,000 - $299,999** | 0 | 2 | 7 | 0 | 9 | 97 |
| **$300,000 - $399,999** | 0 | 3 | 14 | 0 | 17 | 129 |
| **$400,000 - $499,999** | 0 | 0 | 8 | 0 | 8 | 69 |
| **$500,000 - $749,999** | 0 | 0 | 10 | 0 | 10 | 101 |
| **$750,000 - $999,999** | 0 | 0 | 3 | 0 | 3 | 45 |
| **$1,000,000 +** | 0 | 0 | 2 | 0 | 2 | 25 |
| **Total Units** | **3** | **14** | **48** | **2** | **67** | **664** |
| **Average Price** | **$196,333** | **$236,623** | **$467,718** | **$173,900** | **$398,507** | **$429,335** |

| Total Dollar Volume Sgl Fam | Total Dollar Volume Condo/Lft | Total Dollar Volume |
|---|---|---|
| $26,352,200 | $347,800 | $26,700,000 |

**# Sold by Days on Market**

| | Houses | Condos/Loft | Total |
|---|---|---|---|
| **0-30** | 24 | 0 | 24 |
| **31-60** | 4 | 0 | 4 |
| **61-90** | 6 | 1 | 7 |
| **91-120** | 3 | 0 | 3 |
| **121+** | 28 | 1 | 29 |

**# Sold by Financing**

| | Houses | Condos/Loft | Total |
|---|---|---|---|
| **FHA** | 4 | 0 | 4 |
| **VA** | 1 | 0 | 1 |
| **Conv** | 53 | 1 | 54 |
| **Assume** | 0 | 0 | 0 |
| **Cash** | 5 | 1 | 6 |
| **Owner** | 0 | 0 | 0 |
| **Other** | 0 | 0 | 0 |

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# Heartland Multiple Listing Service

**Johnson**

**Home Sales Report - Single Family Resales**

**December 2009**

| Price Class | SF Homes Sold # Bedrooms 0-2 | 3 | 4+ | Cnd/Lft | Total | Active |
|---|---|---|---|---|---|---|
| **Under $19,999** | 0 | 0 | 0 | 0 | 0 | 0 |
| **$20,000 - $29,999** | 1 | 0 | 0 | 0 | 1 | 0 |
| **$30,000 - $39,999** | 0 | 0 | 0 | 1 | 1 | 0 |
| **$40,000 - $49,999** | 1 | 0 | 0 | 0 | 1 | 1 |
| **$50,000 - $59,999** | 1 | 2 | 0 | 0 | 3 | 5 |
| **$60,000 - $69,999** | 3 | 1 | 0 | 0 | 4 | 10 |
| **$70,000 - $79,999** | 0 | 3 | 1 | 0 | 4 | 29 |
| **$80,000 - $89,999** | 1 | 10 | 0 | 1 | 12 | 37 |
| **$90,000 - $99,999** | 5 | 7 | 1 | 1 | 14 | 57 |
| **$100,000 - $119,999** | 5 | 13 | 2 | 1 | 21 | 145 |
| **$120,000 - $139,999** | 5 | 18 | 3 | 0 | 26 | 184 |
| **$140,000 - $159,999** | 4 | 19 | 10 | 0 | 33 | 289 |
| **$160,000 - $179,999** | 2 | 29 | 13 | 0 | 44 | 250 |
| **$180,000 - $199,999** | 1 | 23 | 17 | 0 | 41 | 203 |
| **$200,000 - $249,999** | 2 | 24 | 41 | 1 | 68 | 357 |
| **$250,000 - $299,999** | 0 | 3 | 33 | 0 | 36 | 238 |
| **$300,000 - $399,999** | 0 | 4 | 28 | 0 | 32 | 289 |
| **$400,000 - $499,999** | 0 | 0 | 15 | 0 | 15 | 171 |
| **$500,000 - $749,999** | 0 | 2 | 18 | 0 | 20 | 165 |
| **$750,000 - $999,999** | 0 | 0 | 2 | 0 | 2 | 64 |
| **$1,000,000 +** | 0 | 0 | 4 | 0 | 4 | 92 |
| **Total Units** | **31** | **158** | **188** | **5** | **382** | **2,586** |
| **Average Price** | **$114,178** | **$168,109** | **$315,493** | **$106,350** | **$235,458** | **$322,136** |

| Total Dollar Volume Sgl Fam | Total Dollar Volume Condo/Lft | Total Dollar Volume |
|---|---|---|
| $89,413,320 | $531,750 | $89,945,070 |

**# Sold by Days on Market**

| | Houses | Condos/Loft | Total |
|---|---|---|---|
| **0-30** | 96 | 1 | 97 |
| **31-60** | 92 | 0 | 92 |
| **61-90** | 56 | 2 | 58 |
| **91-120** | 44 | 0 | 44 |
| **121+** | 85 | 2 | 87 |

**# Sold by Financing**

| | Houses | Condos/Loft | Total |
|---|---|---|---|
| **FHA** | 85 | 1 | 86 |
| **VA** | 10 | 0 | 10 |
| **Conv** | 216 | 3 | 219 |
| **Assume** | 0 | 0 | 0 |
| **Cash** | 56 | 1 | 57 |
| **Owner** | 0 | 0 | 0 |
| **Other** | 5 | 0 | 5 |

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# Heartland Multiple Listing Service

## Johnson

## Home Sales Report - Single Family Total

## December 2009

| | SF Homes Sold # Bedrooms | | | | | |
|---|---|---|---|---|---|---|
| **Price Class** | **0-2** | **3** | **4+** | **Cnd/Lft** | **Total** | **Active** |
| **Under $19,999** | 0 | 0 | 0 | 0 | 0 | 0 |
| **$20,000 - $29,999** | 1 | 0 | 0 | 0 | 1 | 0 |
| **$30,000 - $39,999** | 0 | 0 | 0 | 1 | 1 | 0 |
| **$40,000 - $49,999** | 1 | 0 | 0 | 0 | 1 | 1 |
| **$50,000 - $59,999** | 1 | 2 | 0 | 0 | 3 | 5 |
| **$60,000 - $69,999** | 3 | 1 | 0 | 0 | 4 | 10 |
| **$70,000 - $79,999** | 0 | 3 | 1 | 0 | 4 | 29 |
| **$80,000 - $89,999** | 1 | 10 | 0 | 1 | 12 | 44 |
| **$90,000 - $99,999** | 5 | 7 | 1 | 1 | 14 | 57 |
| **$100,000 - $119,999** | 5 | 13 | 2 | 1 | 21 | 151 |
| **$120,000 - $139,999** | 5 | 19 | 4 | 0 | 28 | 197 |
| **$140,000 - $159,999** | 5 | 21 | 10 | 0 | 36 | 318 |
| **$160,000 - $179,999** | 2 | 30 | 13 | 2 | 47 | 281 |
| **$180,000 - $199,999** | 1 | 24 | 18 | 0 | 43 | 226 |
| **$200,000 - $249,999** | 4 | 28 | 43 | 1 | 76 | 446 |
| **$250,000 - $299,999** | 0 | 5 | 40 | 0 | 45 | 335 |
| **$300,000 - $399,999** | 0 | 7 | 42 | 0 | 49 | 418 |
| **$400,000 - $499,999** | 0 | 0 | 23 | 0 | 23 | 240 |
| **$500,000 - $749,999** | 0 | 2 | 28 | 0 | 30 | 266 |
| **$750,000 - $999,999** | 0 | 0 | 5 | 0 | 5 | 109 |
| **$1,000,000 +** | 0 | 0 | 6 | 0 | 6 | 117 |
| **Total Units** | **34** | **172** | **236** | **7** | **449** | **3,250** |
| **Average Price** | **$121,427** | **$173,685** | **$346,454** | **$125,650** | **$259,789** | **$344,038** |

| Total Dollar Volume Sgl Fam | Total Dollar Volume Condo/Lft | Total Dollar Volume |
|---|---|---|
| $115,765,520 | $879,550 | $116,645,070 |

**# Sold by Days on Market**

| | Houses | Condos/Loft | Total |
|---|---|---|---|
| **0-30** | 120 | 1 | 121 |
| **31-60** | 96 | 0 | 96 |
| **61-90** | 62 | 3 | 65 |
| **91-120** | 47 | 0 | 47 |
| **121+** | 113 | 3 | 116 |

**# Sold by Financing**

| | Houses | Condos/Loft | Total |
|---|---|---|---|
| **FHA** | 89 | 1 | 90 |
| **VA** | 11 | 0 | 11 |
| **Conv** | 269 | 4 | 273 |
| **Assume** | 0 | 0 | 0 |
| **Cash** | 61 | 2 | 63 |
| **Owner** | 0 | 0 | 0 |
| **Other** | 5 | 0 | 5 |

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