

Heartland Multiple Listing Service

Kansas

Year-To-Date Homes Sales Report

Through January 2020

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	2	3	1	6	0	0	0	0	6
\$20,000 - \$29,999	6	2	2	10	0	0	0	0	10
\$30,000 - \$39,999	2	3	0	5	0	0	0	0	5
\$40,000 - \$49,999	1	2	0	3	0	0	0	0	3
\$50,000 - \$59,999	4	2	3	9	0	0	0	0	9
\$60,000 - \$69,999	1	7	0	8	0	0	0	0	8
\$70,000 - \$79,999	1	3	1	5	0	0	0	0	5
\$80,000 - \$89,999	5	4	0	9	1	0	0	1	10
\$90,000 - \$99,999	2	4	0	6	2	0	0	2	8
\$100,000 - \$119,999	8	11	4	23	3	0	0	3	26
\$120,000 - \$139,999	9	22	4	35	1	0	0	1	36
\$140,000 - \$159,999	12	28	6	46	0	1	0	1	47
\$160,000 - \$179,999	8	20	5	33	0	0	0	0	33
\$180,000 - \$199,999	5	25	5	35	0	1	0	1	36
\$200,000 - \$249,999	5	67	46	118	1	0	0	1	119
\$250,000 - \$299,999	2	43	73	118	1	0	0	1	119
\$300,000 - \$399,999	5	27	129	161	0	0	0	0	161
\$400,000 - \$499,999	1	7	64	72	0	0	0	0	72
\$500,000 - \$749,999	0	6	61	67	0	0	0	0	67
\$750,000 - \$999,999	0	0	14	14	0	0	0	0	14
\$1,000,000 +	0	0	8	8	0	1	0	1	9
Total Units	79	286	426	791	9	3	0	12	803
Total Value				\$238,950,232				\$3,057,050	\$242,007,282
Med Price (in 1,000's)	\$137.0	\$205.0	\$345.0	\$269.0	\$105.0	\$192.0		\$116.0	\$268.0
Avg Price (in 1,000's)	\$141.2	\$214.1	\$391.0	\$302.1	\$137.2	\$607.5		\$254.8	\$301.4
Avg SP/OLP %	92%	97%	96%	96%	95%	101%		96%	96%

# Sold by Days on Market			# Sold by Financing				
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	381	5	386	FHA	91	1	92
31-60	138	4	142	VA	48	0	48
61-90	106	0	106	Conv	503	4	507
91-120	51	1	52	Assume	0	0	0
120+	108	2	110	Cash	114	7	121
				Owner	1	0	1
				Other	9	0	9

Heartland Multiple Listing Service

Kansas

January 2020

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	2	3	1	6	0	0	0	0	6
\$20,000 - \$29,999	6	2	2	10	0	0	0	0	10
\$30,000 - \$39,999	2	3	0	5	0	0	0	0	5
\$40,000 - \$49,999	1	2	0	3	0	0	0	0	3
\$50,000 - \$59,999	4	2	3	9	0	0	0	0	9
\$60,000 - \$69,999	1	7	0	8	0	0	0	0	8
\$70,000 - \$79,999	1	3	1	5	0	0	0	0	5
\$80,000 - \$89,999	5	4	0	9	1	0	0	1	10
\$90,000 - \$99,999	2	4	0	6	2	0	0	2	8
\$100,000 - \$119,999	8	11	4	23	3	0	0	3	26
\$120,000 - \$139,999	9	22	4	35	1	0	0	1	36
\$140,000 - \$159,999	12	28	6	46	0	1	0	1	47
\$160,000 - \$179,999	8	20	5	33	0	0	0	0	33
\$180,000 - \$199,999	5	25	5	35	0	1	0	1	36
\$200,000 - \$249,999	5	67	46	118	1	0	0	1	119
\$250,000 - \$299,999	2	43	73	118	1	0	0	1	119
\$300,000 - \$399,999	5	27	129	161	0	0	0	0	161
\$400,000 - \$499,999	1	7	64	72	0	0	0	0	72
\$500,000 - \$749,999	0	6	61	67	0	0	0	0	67
\$750,000 - \$999,999	0	0	14	14	0	0	0	0	14
\$1,000,000 +	0	0	8	8	0	1	0	1	9
Total Units	79	286	426	791	9	3	0	12	803
Total Value				\$238,950,232				\$3,057,050	\$242,007,282
Med Price (in 1,000's)	\$137.0	\$205.0	\$345.0	\$269.0	\$105.0	\$192.0		\$116.0	\$268.0
Avg Price (in 1,000's)	\$141.2	\$214.1	\$391.0	\$302.1	\$137.2	\$607.5		\$254.8	\$301.4
Avg SP/OLP %	92%	97%	96%	96%	95%	101%		96%	96%

# Sold by Days on Market			
	Houses	Condos/Loft	Total
0-30	381	5	386
31-60	138	4	142
61-90	106	0	106
91-120	51	1	52
120+	108	2	110

# Sold by Financing			
	Houses	Condos/Loft	Total
FHA	91	1	92
VA	48	0	48
Conv	503	4	507
Assume	0	0	0
Cash	114	7	121
Owner	1	0	1
Other	9	0	9

Heartland Multiple Listing Service

Kansas

Active Listing Report

January 2020

Price Class	SF Homes Sold # Bedrooms			SF Total	Condo Loft Sold # Bedrooms			Cnd/Lft Total	Total
	0-2	3	4+		0-2	3	4+		
Under \$19,999	8	5	2	15	0	0	0	0	15
\$20,000 - \$29,999	6	8	3	17	0	0	0	0	17
\$30,000 - \$39,999	11	6	6	23	0	0	0	0	23
\$40,000 - \$49,999	17	9	3	29	0	0	0	0	29
\$50,000 - \$59,999	17	12	2	31	1	0	0	1	32
\$60,000 - \$69,999	18	11	3	32	0	0	0	0	32
\$70,000 - \$79,999	16	22	7	45	0	0	0	0	45
\$80,000 - \$89,999	8	17	7	32	0	0	0	0	32
\$90,000 - \$99,999	15	20	7	42	0	0	0	0	42
\$100,000 - \$119,999	20	25	7	52	3	0	0	3	55
\$120,000 - \$139,999	16	36	11	63	2	1	0	3	66
\$140,000 - \$159,999	9	27	6	42	1	0	0	1	43
\$160,000 - \$179,999	8	51	12	71	0	0	0	0	71
\$180,000 - \$199,999	8	23	8	39	0	0	0	0	39
\$200,000 - \$249,999	9	73	30	112	3	0	0	3	115
\$250,000 - \$299,999	7	64	86	157	0	0	0	0	157
\$300,000 - \$399,999	10	133	288	431	1	2	0	3	434
\$400,000 - \$499,999	3	51	333	387	1	0	0	1	388
\$500,000 - \$749,999	2	36	344	382	3	0	0	3	385
\$750,000 - \$999,999	1	15	100	116	0	0	0	0	116
\$1,000,000 +	0	15	133	148	5	6	0	11	159
Total Units	209	659	1,398	2,266	20	9	0	29	2,295
Total Value				\$1,058,987,060				\$21,699,100	\$1,080,686,160
Med Price (in 1,000's)	\$92.0	\$239.0	\$459.0	\$384.0	\$299.0	\$1,390.0		\$450.0	\$385.0
Avg Price (in 1,000's)	\$125.9	\$295.4	\$599.4	\$467.3	\$519.7	\$1,256.2		\$748.2	\$470.9