# **Heartland Multiple Listing Service**

#### Kansas

### **Year-To-Date Homes Sales Report**

### **Through February 2020**

	SF	Homes So	ld	SF	Con	ido Loft Solo	t	Cnd/Lft	
	#	Bedrooms	;	Total	#	Bedrooms		Total	Total
Price Class	0-2	3	4+	Sales	0-2	3	4+	Sales	Sales
Under \$19,999	4	4	1	9	0	0	0	0	9
\$20,000 - \$29,999	12	2	3	17	0	0	0	0	17
\$30,000 - \$39,999	5	5	0	10	0	0	0	0	10
\$40,000 - \$49,999	4	6	0	10	0	0	0	0	10
\$50,000 - \$59,999	10	8	4	22	0	0	0	0	22
\$60,000 - \$69,999	7	14	1	22	0	0	0	0	22
\$70,000 - \$79,999	8	5	4	17	1	0	0	1	18
\$80,000 - \$89,999	12	10	1	23	3	0	0	3	26
\$90,000 - \$99,999	3	7	0	10	4	0	0	4	14
\$100,000 - \$119,999	18	28	6	52	3	0	0	3	55
\$120,000 - \$139,999	18	43	8	69	4	0	0	4	73
\$140,000 - \$159,999	21	56	10	87	2	2	0	4	91
\$160,000 - \$179,999	17	63	13	93	0	0	0	0	93
\$180,000 - \$199,999	9	57	19	85	1	1	0	2	87
\$200,000 - \$249,999	16	164	85	265	2	0	0	2	267
\$250,000 - \$299,999	6	93	144	243	2	0	0	2	245
\$300,000 - \$399,999	9	66	263	338	0	0	0	0	338
\$400,000 - \$499,999	1	17	124	142	0	0	0	0	142
\$500,000 - \$749,999	0	10	125	135	0	0	0	0	135
\$750,000 - \$999,999	0	0	26	26	0	0	0	0	26
\$1,000,000 +	0	0	18	18	0	1	0	1	19
Total Units	180	658	855	1,693	22	4	0	26	1,719
Total Value			\$497	,956,678			\$4	4,997,050	\$502,953,728
Med Price (in 1,000's)	\$128.0	\$205.0	\$340.0	\$260.0	\$116.0	\$168.0		\$130.0	\$258.0
Avg Price (in 1,000's)	\$134.7	\$213.4	\$389.8	\$294.1	\$137.7	\$491.9		\$192.2	\$292.6
Avg SP/OLP %	637%	97%	331%	273%	96%	100%		97%	270%

	# Sold by Days on Market					
	Houses	Condos/Loft	Total			
0-30	824	15	839			
31-60	309	4	313			
61-90	207	2	209			
91-120	120	1	121			
120+	223	4	227			

	# Sold by Financing						
	Houses	Condos/Loft	Total				
FHA	183	1	184				
VA	109	1	110				
Conv	1,055	13	1,068				
Assume	0	0	0				
Cash	282	11	293				
Owner	2	0	2				
Other	18	0	18				

# **Heartland Multiple Listing Service**

#### Kansas

#### February 2020

	SF	Homes So	ld	SF	Con	do Loft Sold		Cnd/Lft	
	#	Bedrooms		Total	#	Bedrooms		Total	Total
Price Class	0-2	3	4+	Sales	0-2	3	4+	Sales	Sales
Under \$19,999	2	1	0	3	0	0	0	0	3
\$20,000 - \$29,999	6	0	1	7	0	0	0	0	7
\$30,000 - \$39,999	3	2	0	5	0	0	0	0	5
\$40,000 - \$49,999	3	4	0	7	0	0	0	0	7
\$50,000 - \$59,999	6	6	1	13	0	0	0	0	13
\$60,000 - \$69,999	6	7	1	14	0	0	0	0	14
\$70,000 - \$79,999	6	2	3	11	1	0	0	1	12
\$80,000 - \$89,999	7	6	1	14	2	0	0	2	16
\$90,000 - \$99,999	1	3	0	4	2	0	0	2	6
\$100,000 - \$119,999	10	17	2	29	0	0	0	0	29
\$120,000 - \$139,999	9	21	4	34	3	0	0	3	37
\$140,000 - \$159,999	8	27	4	39	2	1	0	3	42
\$160,000 - \$179,999	9	41	8	58	0	0	0	0	58
\$180,000 - \$199,999	4	30	14	48	1	0	0	1	49
\$200,000 - \$249,999	11	97	39	147	1	0	0	1	148
\$250,000 - \$299,999	4	50	71	125	1	0	0	1	126
\$300,000 - \$399,999	4	38	133	175	0	0	0	0	175
\$400,000 - \$499,999	0	10	59	69	0	0	0	0	69
\$500,000 - \$749,999	0	3	63	66	0	0	0	0	66
\$750,000 - \$999,999	0	0	12	12	0	0	0	0	12
\$1,000,000 +	0	0	9	9	0	0	0	0	9
Total Units	99	365	425	889	13	1	0	14	903
Total Value			\$254	,571,216			\$1	,940,000	\$256,511,216
Med Price (in 1,000's)	\$118.0	\$205.0	\$339.0	\$255.0	\$130.0	\$145.0		\$130.0	\$250.0
Avg Price (in 1,000's)	\$129.9	\$212.3	\$386.4	\$286.4	\$138.1	\$145.0		\$138.6	\$284.1
Avg SP/OLP %	1,083%	97%	569%	433%	97%	97%		97%	427%

## # Sold by Days on Market

	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	435	10	445	FHA	88	0	88
31-60	169	0	169	VA	61	1	62
61-90	101	2	103	Conv	546	9	555
91-120	67	0	67	Assume	0	0	0
120+	114	2	116	Cash	166	4	170
				Owner	1	0	1
				Other	9	0	9

# **Heartland Multiple Listing Service**

#### Kansas

### **Active Listing Report**

### February 2020

	SF	Homes So	ld		Co	ndo Loft So	ld		
	#	Bedrooms	;	SF	#	Bedrooms		Cnd/Lft	
Price Class	0-2	3	4+	Total	0-2	3	4+	Total	Total
Under \$19,999	7	4	2	13	0	0	0	0	13
\$20,000 - \$29,999	7	8	3	18	0	0	0	0	18
\$30,000 - \$39,999	8	5	5	18	0	0	0	0	18
\$40,000 - \$49,999	15	6	4	25	0	0	0	0	25
\$50,000 - \$59,999	18	16	4	38	1	0	0	1	39
\$60,000 - \$69,999	17	6	3	26	0	0	0	0	26
\$70,000 - \$79,999	15	18	6	39	1	0	0	1	40
\$80,000 - \$89,999	9	18	5	32	1	0	0	1	33
\$90,000 - \$99,999	9	12	5	26	4	0	0	4	30
\$100,000 - \$119,999	13	14	8	35	3	0	0	3	38
\$120,000 - \$139,999	13	31	12	56	1	1	0	2	58
\$140,000 - \$159,999	5	27	3	35	1	0	0	1	36
\$160,000 - \$179,999	6	33	11	50	0	0	0	0	50
\$180,000 - \$199,999	8	30	5	43	0	0	0	0	43
\$200,000 - \$249,999	11	71	25	107	1	1	0	2	109
\$250,000 - \$299,999	12	51	80	143	0	0	0	0	143
\$300,000 - \$399,999	9	154	293	456	1	2	0	3	459
\$400,000 - \$499,999	4	57	319	380	1	0	0	1	381
\$500,000 - \$749,999	2	37	376	415	3	0	0	3	418
\$750,000 - \$999,999	1	19	107	127	0	0	0	0	127
<b>\$1,000,000 +</b>	1	16	148	165	4	6	0	10	175
Total Units	190	633	1,424	2,247	22	10	0	32	2,279
Total Value			\$1,099	,789,359			\$20	0,415,600	\$1,120,204,959
Med Price (in 1,000's)	\$87.0	\$274.0	\$475.0	\$395.0	\$141.0	\$1,390.0		\$349.0	\$395.0
Avg Price (in 1,000's)	\$140.8	\$318.9	\$611.8	\$489.4	\$403.8	\$1,153.3		\$638.0	\$491.5