

Heartland Multiple Listing Service

Kansas

Year-To-Date Homes Sales Report

Through March 2019

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	13	3	2	18	0	0	0	0	18
\$20,000 - \$29,999	10	9	2	21	0	0	0	0	21
\$30,000 - \$39,999	14	10	3	27	0	0	0	0	27
\$40,000 - \$49,999	9	12	2	23	0	0	0	0	23
\$50,000 - \$59,999	12	12	4	28	0	0	0	0	28
\$60,000 - \$69,999	16	13	4	33	1	0	0	1	34
\$70,000 - \$79,999	15	13	4	32	0	0	0	0	32
\$80,000 - \$89,999	21	21	4	46	2	0	0	2	48
\$90,000 - \$99,999	13	36	1	50	4	0	0	4	54
\$100,000 - \$119,999	33	53	15	101	7	1	0	8	109
\$120,000 - \$139,999	40	90	21	151	12	0	0	12	163
\$140,000 - \$159,999	32	109	21	162	3	2	0	5	167
\$160,000 - \$179,999	26	105	29	160	2	0	0	2	162
\$180,000 - \$199,999	20	97	23	140	3	0	0	3	143
\$200,000 - \$249,999	27	263	160	450	2	0	0	2	452
\$250,000 - \$299,999	10	140	195	345	0	0	0	0	345
\$300,000 - \$399,999	8	100	390	498	0	0	0	0	498
\$400,000 - \$499,999	2	31	200	233	0	1	0	1	234
\$500,000 - \$749,999	1	9	150	160	0	0	0	0	160
\$750,000 - \$999,999	0	2	46	48	0	0	0	0	48
\$1,000,000 +	0	1	21	22	0	0	0	0	22
Total Units	322	1,129	1,297	2,748	36	4	0	40	2,788
Total Value				\$757,939,386				\$5,531,102	\$763,470,488
Med Price (in 1,000's)	\$121.0	\$197.0	\$333.0	\$241.0	\$124.0	\$141.0		\$126.0	\$240.0
Avg Price (in 1,000's)	\$129.1	\$205.4	\$373.8	\$275.9	\$131.0	\$203.9		\$138.3	\$273.9
Avg SP/OLP %	387%	369%	1,018%	677%	97%	94%		96%	669%

	# Sold by Days on Market				# Sold by Financing		
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	1,400	25	1,425	FHA	293	0	293
31-60	490	6	496	VA	177	1	178
61-90	273	1	274	Conv	1,730	20	1,750
91-120	186	3	189	Assume	0	0	0
120+	390	5	395	Cash	452	18	470
				Owner	2	0	2
				Other	26	0	26

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March 2019

		SF Homes Sold			SF	Condo Loft Sold			Cnd/Lft	
		# Bedrooms			Total	# Bedrooms			Total	Total
Price Class		0-2	3	4+	Sales	0-2	3	4+	Sales	Sales
Under	\$19,999	4	0	2	6	0	0	0	0	6
\$20,000 - \$29,999		2	4	0	6	0	0	0	0	6
\$30,000 - \$39,999		3	5	1	9	0	0	0	0	9
\$40,000 - \$49,999		2	1	2	5	0	0	0	0	5
\$50,000 - \$59,999		2	6	1	9	0	0	0	0	9
\$60,000 - \$69,999		8	9	1	18	1	0	0	1	19
\$70,000 - \$79,999		7	7	1	15	0	0	0	0	15
\$80,000 - \$89,999		12	5	0	17	1	0	0	1	18
\$90,000 - \$99,999		6	16	0	22	2	0	0	2	24
\$100,000 - \$119,999		15	22	5	42	3	0	0	3	45
\$120,000 - \$139,999		15	33	7	55	4	0	0	4	59
\$140,000 - \$159,999		8	39	9	56	1	2	0	3	59
\$160,000 - \$179,999		9	36	13	58	0	0	0	0	58
\$180,000 - \$199,999		7	39	12	58	1	0	0	1	59
\$200,000 - \$249,999		14	106	56	176	1	0	0	1	177
\$250,000 - \$299,999		6	72	78	156	0	0	0	0	156
\$300,000 - \$399,999		3	42	171	216	0	0	0	0	216
\$400,000 - \$499,999		1	15	88	104	0	0	0	0	104
\$500,000 - \$749,999		0	3	66	69	0	0	0	0	69
\$750,000 - \$999,999		0	0	17	17	0	0	0	0	17
\$1,000,000 +		0	0	10	10	0	0	0	0	10
Total Units		124	460	540	1,124	14	2	0	16	1,140
Total Value					\$317,767,139				\$2,053,275	\$319,820,414
Med Price (in 1,000's)		\$120.0	\$203.0	\$340.0	\$250.0	\$122.0	\$141.0		\$126.0	\$250.0
Avg Price (in 1,000's)		\$134.6	\$209.0	\$379.5	\$282.7	\$126.4	\$141.5		\$128.3	\$280.5
Avg SP/OLP %		95%	98%	2,134%	1,076%	96%	96%		96%	1,062%

# Sold by Days on Market			
	Houses	Condos/Loft	Total
0-30	604	9	613
31-60	169	2	171
61-90	98	1	99
91-120	67	1	68
120+	181	3	184

# Sold by Financing			
	Houses	Condos/Loft	Total
FHA	122	0	122
VA	79	1	80
Conv	714	11	725
Assume	0	0	0
Cash	171	4	175
Owner	1	0	1
Other	9	0	9

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Active Listing Report

March 2019

Price Class	SF Homes Sold # Bedrooms			SF Total	Condo Loft Sold # Bedrooms			Cnd/Lft Total	Total
	0-2	3	4+		0-2	3	4+		
Under \$19,999	6	2	1	9	0	0	0	0	9
\$20,000 - \$29,999	10	7	2	19	0	0	0	0	19
\$30,000 - \$39,999	12	10	4	26	0	1	0	1	27
\$40,000 - \$49,999	14	19	6	39	0	0	0	0	39
\$50,000 - \$59,999	14	12	1	27	0	0	0	0	27
\$60,000 - \$69,999	14	17	7	38	0	0	0	0	38
\$70,000 - \$79,999	16	18	4	38	0	0	0	0	38
\$80,000 - \$89,999	13	12	5	30	0	0	0	0	30
\$90,000 - \$99,999	10	19	7	36	1	1	0	2	38
\$100,000 - \$119,999	17	31	10	58	3	0	0	3	61
\$120,000 - \$139,999	14	31	12	57	3	0	0	3	60
\$140,000 - \$159,999	14	18	12	44	2	0	0	2	46
\$160,000 - \$179,999	12	49	7	68	3	0	0	3	71
\$180,000 - \$199,999	7	29	9	45	1	0	0	1	46
\$200,000 - \$249,999	10	107	61	178	2	2	0	4	182
\$250,000 - \$299,999	31	79	125	235	3	0	0	3	238
\$300,000 - \$399,999	23	142	404	569	3	0	0	3	572
\$400,000 - \$499,999	1	56	437	494	0	0	0	0	494
\$500,000 - \$749,999	11	37	483	531	3	0	0	3	534
\$750,000 - \$999,999	4	17	127	148	0	0	0	0	148
\$1,000,000 +	4	16	161	181	0	1	0	1	182
Total Units	257	728	1,885	2,870	24	5	0	29	2,899
Total Value				\$1,358,858,544				\$8,082,776	\$1,366,941,320
Med Price (in 1,000's)	\$125.0	\$245.0	\$459.0	\$390.0	\$177.0	\$209.0		\$180.0	\$389.0
Avg Price (in 1,000's)	\$203.1	\$304.2	\$575.7	\$473.5	\$253.6	\$399.2		\$278.7	\$471.5