

Heartland Multiple Listing Service

Kansas

Year-To-Date Homes Sales Report

Through March 2020

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	6	6	1	13	0	0	0	0	13
\$20,000 - \$29,999	17	3	4	24	0	0	0	0	24
\$30,000 - \$39,999	7	10	1	18	0	0	0	0	18
\$40,000 - \$49,999	7	12	0	19	0	0	0	0	19
\$50,000 - \$59,999	11	11	4	26	0	0	0	0	26
\$60,000 - \$69,999	17	17	1	35	0	0	0	0	35
\$70,000 - \$79,999	12	14	5	31	1	0	0	1	32
\$80,000 - \$89,999	15	23	2	40	5	0	0	5	45
\$90,000 - \$99,999	9	13	2	24	5	0	0	5	29
\$100,000 - \$119,999	25	54	10	89	5	0	0	5	94
\$120,000 - \$139,999	34	76	10	120	11	0	0	11	131
\$140,000 - \$159,999	35	92	16	143	5	2	0	7	150
\$160,000 - \$179,999	32	110	20	162	0	0	0	0	162
\$180,000 - \$199,999	21	87	28	136	2	1	0	3	139
\$200,000 - \$249,999	27	269	137	433	4	0	0	4	437
\$250,000 - \$299,999	10	159	240	409	4	0	0	4	413
\$300,000 - \$399,999	13	145	459	617	0	0	0	0	617
\$400,000 - \$499,999	2	34	250	286	0	0	0	0	286
\$500,000 - \$749,999	1	16	230	247	0	0	0	0	247
\$750,000 - \$999,999	0	1	43	44	0	0	0	0	44
\$1,000,000 +	0	0	37	37	0	1	0	1	38
Total Units	301	1,152	1,500	2,953	42	4	0	46	2,999
Total Value				\$895,184,256				\$7,971,450	\$903,155,706
Med Price (in 1,000's)	\$133.0	\$210.0	\$355.0	\$269.0	\$130.0	\$168.0		\$130.0	\$266.0
Avg Price (in 1,000's)	\$139.8	\$216.8	\$402.2	\$303.1	\$143.0	\$491.9		\$173.3	\$301.2
Avg SP/OLP %	423%	98%	348%	258%	96%	100%		97%	256%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	1,547	27	1,574
31-60	504	7	511
61-90	296	4	300
91-120	191	1	192
120+	402	7	409

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	326	1	327
VA	179	1	180
Conv	1,870	25	1,895
Assume	0	0	0
Cash	466	17	483
Owner	2	0	2
Other	35	2	37

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March 2020

		SF Homes Sold			SF	Condo Loft Sold			Cnd/Lft	
		# Bedrooms			Total	# Bedrooms			Total	Total
Price Class		0-2	3	4+	Sales	0-2	3	4+	Sales	Sales
Under	\$19,999	2	2	0	4	0	0	0	0	4
\$20,000 - \$29,999		5	1	1	7	0	0	0	0	7
\$30,000 - \$39,999		2	5	1	8	0	0	0	0	8
\$40,000 - \$49,999		3	6	0	9	0	0	0	0	9
\$50,000 - \$59,999		1	3	0	4	0	0	0	0	4
\$60,000 - \$69,999		10	3	0	13	0	0	0	0	13
\$70,000 - \$79,999		4	9	1	14	0	0	0	0	14
\$80,000 - \$89,999		3	13	1	17	2	0	0	2	19
\$90,000 - \$99,999		6	6	2	14	1	0	0	1	15
\$100,000 - \$119,999		7	26	4	37	2	0	0	2	39
\$120,000 - \$139,999		16	33	2	51	7	0	0	7	58
\$140,000 - \$159,999		14	36	6	56	3	0	0	3	59
\$160,000 - \$179,999		15	47	7	69	0	0	0	0	69
\$180,000 - \$199,999		12	30	8	50	1	0	0	1	51
\$200,000 - \$249,999		11	105	50	166	2	0	0	2	168
\$250,000 - \$299,999		4	66	95	165	2	0	0	2	167
\$300,000 - \$399,999		4	78	196	278	0	0	0	0	278
\$400,000 - \$499,999		1	17	125	143	0	0	0	0	143
\$500,000 - \$749,999		1	6	104	111	0	0	0	0	111
\$750,000 - \$999,999		0	1	17	18	0	0	0	0	18
\$1,000,000 +		0	0	19	19	0	0	0	0	19
Total Units		121	493	639	1,253	20	0	0	20	1,273
Total Value					\$394,707,363				\$2,974,400	\$397,681,763
Med Price (in 1,000's)		\$144.0	\$215.0	\$370.0	\$280.0	\$131.0			\$131.0	\$278.0
Avg Price (in 1,000's)		\$147.5	\$221.0	\$419.3	\$315.0	\$148.7			\$148.7	\$312.4
Avg SP/OLP %		104%	100%	372%	239%	96%			96%	237%

# Sold by Days on Market			
	Houses	Condos/Loft	Total
0-30	718	12	730
31-60	193	3	196
61-90	89	2	91
91-120	71	0	71
120+	179	3	182

# Sold by Financing			
	Houses	Condos/Loft	Total
FHA	142	0	142
VA	68	0	68
Conv	811	12	823
Assume	0	0	0
Cash	184	6	190
Owner	0	0	0
Other	17	2	19

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Active Listing Report

March 2020

Price Class	SF Homes Sold # Bedrooms			SF Total	Condo Loft Sold # Bedrooms			Cnd/Lft Total	Total
	0-2	3	4+		0-2	3	4+		
Under \$19,999	7	8	2	17	0	0	0	0	17
\$20,000 - \$29,999	6	5	4	15	0	0	0	0	15
\$30,000 - \$39,999	8	3	4	15	0	0	0	0	15
\$40,000 - \$49,999	12	2	6	20	0	0	0	0	20
\$50,000 - \$59,999	11	15	5	31	1	0	0	1	32
\$60,000 - \$69,999	25	8	4	37	0	0	0	0	37
\$70,000 - \$79,999	19	20	4	43	0	0	0	0	43
\$80,000 - \$89,999	12	16	5	33	1	0	0	1	34
\$90,000 - \$99,999	11	9	4	24	3	0	0	3	27
\$100,000 - \$119,999	15	26	10	51	3	0	0	3	54
\$120,000 - \$139,999	12	35	13	60	0	1	0	1	61
\$140,000 - \$159,999	7	14	6	27	1	0	0	1	28
\$160,000 - \$179,999	8	29	10	47	0	0	0	0	47
\$180,000 - \$199,999	13	15	8	36	0	0	0	0	36
\$200,000 - \$249,999	18	71	18	107	1	0	0	1	108
\$250,000 - \$299,999	14	68	81	163	0	0	0	0	163
\$300,000 - \$399,999	12	134	300	446	0	2	0	2	448
\$400,000 - \$499,999	5	59	323	387	0	1	0	1	388
\$500,000 - \$749,999	2	38	374	414	4	0	0	4	418
\$750,000 - \$999,999	1	19	109	129	0	0	0	0	129
\$1,000,000 +	2	16	140	158	4	6	0	10	168
Total Units	220	610	1,430	2,260	18	10	0	28	2,288
Total Value				\$1,089,985,042				\$20,039,750	\$1,110,024,792
Med Price (in 1,000's)	\$99.0	\$275.0	\$473.0	\$394.0	\$182.0	\$1,390.0		\$455.0	\$395.0
Avg Price (in 1,000's)	\$153.6	\$323.3	\$600.7	\$482.3	\$464.0	\$1,168.8		\$715.7	\$485.2