

Heartland Multiple Listing Service

Kansas

Year-To-Date Homes Sales Report

Through April 2020

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	6	7	2	15	0	0	0	0	15
\$20,000 - \$29,999	18	3	5	26	0	0	0	0	26
\$30,000 - \$39,999	10	16	1	27	0	0	0	0	27
\$40,000 - \$49,999	11	16	0	27	0	0	0	0	27
\$50,000 - \$59,999	19	15	4	38	0	0	0	0	38
\$60,000 - \$69,999	21	23	2	46	1	0	0	1	47
\$70,000 - \$79,999	15	22	8	45	2	0	0	2	47
\$80,000 - \$89,999	21	29	4	54	6	0	0	6	60
\$90,000 - \$99,999	14	18	3	35	10	0	0	10	45
\$100,000 - \$119,999	35	65	13	113	7	0	0	7	120
\$120,000 - \$139,999	48	105	14	167	17	0	0	17	184
\$140,000 - \$159,999	47	124	17	188	6	3	0	9	197
\$160,000 - \$179,999	39	160	29	228	0	0	0	0	228
\$180,000 - \$199,999	33	135	36	204	2	1	0	3	207
\$200,000 - \$249,999	38	412	192	642	6	0	0	6	648
\$250,000 - \$299,999	22	231	320	573	4	0	0	4	577
\$300,000 - \$399,999	20	216	671	907	1	0	0	1	908
\$400,000 - \$499,999	3	52	375	430	0	0	0	0	430
\$500,000 - \$749,999	1	23	337	361	0	0	0	0	361
\$750,000 - \$999,999	0	3	68	71	0	0	0	0	71
\$1,000,000 +	0	1	47	48	0	1	0	1	49
Total Units	421	1,676	2,148	4,245	62	5	0	67	4,312
Total Value				\$1,299,613,300				\$10,760,190	\$1,310,373,490
Med Price (in 1,000's)	\$135.0	\$212.0	\$359.0	\$270.0	\$126.0	\$158.0		\$129.0	\$269.0
Avg Price (in 1,000's)	\$144.6	\$220.4	\$404.7	\$306.2	\$139.3	\$425.1		\$160.6	\$303.9
Avg SP/OLP %	332%	98%	276%	211%	96%	100%		97%	210%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	2,389	43	2,432
31-60	683	10	693
61-90	346	5	351
91-120	233	1	234
120+	577	8	585

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	463	1	464
VA	257	1	258
Conv	2,759	40	2,799
Assume	0	0	0
Cash	619	23	642
Owner	2	0	2
Other	43	2	45

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April 2020

		SF Homes Sold			SF	Condo Loft Sold			Cnd/Lft	
		# Bedrooms			Total	# Bedrooms			Total	Total
Price Class		0-2	3	4+	Sales	0-2	3	4+	Sales	Sales
Under	\$19,999	0	1	1	2	0	0	0	0	2
\$20,000 - \$29,999		1	0	1	2	0	0	0	0	2
\$30,000 - \$39,999		3	6	0	9	0	0	0	0	9
\$40,000 - \$49,999		4	4	0	8	0	0	0	0	8
\$50,000 - \$59,999		8	3	0	11	0	0	0	0	11
\$60,000 - \$69,999		4	6	1	11	1	0	0	1	12
\$70,000 - \$79,999		3	8	3	14	1	0	0	1	15
\$80,000 - \$89,999		6	6	2	14	1	0	0	1	15
\$90,000 - \$99,999		5	5	1	11	5	0	0	5	16
\$100,000 - \$119,999		10	11	3	24	1	0	0	1	25
\$120,000 - \$139,999		14	29	4	47	6	0	0	6	53
\$140,000 - \$159,999		12	32	1	45	1	1	0	2	47
\$160,000 - \$179,999		7	49	9	65	0	0	0	0	65
\$180,000 - \$199,999		11	48	8	67	0	0	0	0	67
\$200,000 - \$249,999		11	141	54	206	2	0	0	2	208
\$250,000 - \$299,999		12	72	80	164	0	0	0	0	164
\$300,000 - \$399,999		7	69	207	283	1	0	0	1	284
\$400,000 - \$499,999		1	16	125	142	0	0	0	0	142
\$500,000 - \$749,999		0	7	105	112	0	0	0	0	112
\$750,000 - \$999,999		0	2	25	27	0	0	0	0	27
\$1,000,000 +		0	1	10	11	0	0	0	0	11
Total Units		119	516	640	1,275	19	1	0	20	1,295
Total Value					\$399,028,231				\$2,676,240	\$401,704,471
Med Price (in 1,000's)		\$141.0	\$217.0	\$363.0	\$280.0	\$125.0	\$158.0		\$125.0	\$275.0
Avg Price (in 1,000's)		\$156.3	\$227.9	\$410.7	\$313.0	\$132.5	\$158.0		\$133.8	\$310.2
Avg SP/OLP %		106%	99%	109%	105%	96%	100%		96%	105%

# Sold by Days on Market			
	Houses	Condos/Loft	Total
0-30	832	15	847
31-60	176	3	179
61-90	47	1	48
91-120	42	0	42
120+	174	1	175

# Sold by Financing			
	Houses	Condos/Loft	Total
FHA	135	0	135
VA	75	0	75
Conv	879	15	894
Assume	0	0	0
Cash	151	5	156
Owner	0	0	0
Other	8	0	8

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Active Listing Report

April 2020

Price Class	SF Homes Sold # Bedrooms			SF Total	Condo Loft Sold # Bedrooms			Cnd/Lft Total	Total
	0-2	3	4+		0-2	3	4+		
Under \$19,999	5	3	1	9	0	0	0	0	9
\$20,000 - \$29,999	4	3	1	8	0	0	0	0	8
\$30,000 - \$39,999	8	1	3	12	0	0	0	0	12
\$40,000 - \$49,999	14	5	5	24	0	0	0	0	24
\$50,000 - \$59,999	12	13	3	28	1	0	0	1	29
\$60,000 - \$69,999	18	5	3	26	0	0	0	0	26
\$70,000 - \$79,999	13	10	3	26	0	0	0	0	26
\$80,000 - \$89,999	11	9	5	25	1	0	0	1	26
\$90,000 - \$99,999	8	10	4	22	0	0	0	0	22
\$100,000 - \$119,999	13	20	11	44	3	1	0	4	48
\$120,000 - \$139,999	7	27	10	44	1	0	0	1	45
\$140,000 - \$159,999	3	15	8	26	2	0	0	2	28
\$160,000 - \$179,999	9	32	7	48	0	0	0	0	48
\$180,000 - \$199,999	13	21	7	41	1	0	0	1	42
\$200,000 - \$249,999	12	54	31	97	1	0	0	1	98
\$250,000 - \$299,999	16	58	59	133	0	0	0	0	133
\$300,000 - \$399,999	20	138	281	439	1	2	0	3	442
\$400,000 - \$499,999	5	68	327	400	0	1	0	1	401
\$500,000 - \$749,999	3	38	398	439	4	0	0	4	443
\$750,000 - \$999,999	1	23	111	135	0	0	0	0	135
\$1,000,000 +	2	14	143	159	4	6	0	10	169
Total Units	197	567	1,421	2,185	19	10	0	29	2,214
Total Value				\$1,097,618,340				\$20,546,300	\$1,118,164,640
Med Price (in 1,000's)	\$110.0	\$299.0	\$484.0	\$414.0	\$205.0	\$1,390.0		\$410.0	\$414.0
Avg Price (in 1,000's)	\$170.6	\$344.1	\$611.5	\$502.3	\$467.0	\$1,167.3		\$708.5	\$505.0