

# Heartland Multiple Listing Service

Kansas

## Year-To-Date Homes Sales Report

Through May 2019

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	21	9	5	35	0	0	0	0	35
\$20,000 - \$29,999	15	17	3	35	0	0	0	0	35
\$30,000 - \$39,999	23	20	5	48	0	0	0	0	48
\$40,000 - \$49,999	17	24	7	48	0	0	0	0	48
\$50,000 - \$59,999	23	25	6	54	0	0	0	0	54
\$60,000 - \$69,999	24	23	9	56	2	0	0	2	58
\$70,000 - \$79,999	30	28	7	65	1	0	0	1	66
\$80,000 - \$89,999	32	34	10	76	4	0	0	4	80
\$90,000 - \$99,999	23	50	5	78	7	0	0	7	85
\$100,000 - \$119,999	63	99	25	187	17	2	0	19	206
\$120,000 - \$139,999	78	162	32	272	22	1	0	23	295
\$140,000 - \$159,999	71	188	40	299	8	2	0	10	309
\$160,000 - \$179,999	54	199	54	307	4	0	0	4	311
\$180,000 - \$199,999	38	201	52	291	3	0	0	3	294
\$200,000 - \$249,999	65	608	297	970	6	3	0	9	979
\$250,000 - \$299,999	26	308	456	790	2	0	0	2	792
\$300,000 - \$399,999	13	234	853	1,100	0	0	0	0	1,100
\$400,000 - \$499,999	4	70	489	563	0	1	0	1	564
\$500,000 - \$749,999	1	23	376	400	0	0	1	1	401
\$750,000 - \$999,999	0	4	94	98	0	0	0	0	98
\$1,000,000 +	0	2	54	56	0	0	0	0	56
<b>Total Units</b>	<b>621</b>	<b>2,328</b>	<b>2,879</b>	<b>5,828</b>	<b>76</b>	<b>9</b>	<b>1</b>	<b>86</b>	<b>5,914</b>
<b>Total Value</b>				<b>\$1,688,856,536</b>				<b>\$12,724,444</b>	<b>\$1,701,580,980</b>
<b>Med Price</b> (in 1,000's)	\$130.0	\$206.0	\$342.0	\$253.0	\$123.0	\$143.0	690.00	\$126.0	\$250.0
<b>Avg Price</b> (in 1,000's)	\$134.8	\$212.8	\$385.6	\$289.8	\$135.3	\$194.8	\$690.0	\$148.0	\$287.8
<b>Avg SP/OLP %</b>	249%	314%	582%	440%	98%	97%	95%	98%	435%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	3,404	62	3,466
<b>31-60</b>	888	8	896
<b>61-90</b>	454	2	456
<b>91-120</b>	285	7	292
<b>120+</b>	772	7	779

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	624	0	624
<b>VA</b>	355	1	356
<b>Conv</b>	3,776	55	3,831
<b>Assume</b>	0	0	0
<b>Cash</b>	890	28	918
<b>Owner</b>	3	0	3
<b>Other</b>	45	0	45

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Kansas

May 2019

Price Class		SF Homes Sold			SF Total Sales	Condo Loft Sold			Cnd/Lft Total Sales	Total Sales
		# Bedrooms 0-2	3	4+		# Bedrooms 0-2	3	4+		
Under	\$19,999	3	3	1	7	0	0	0	0	7
\$20,000 - \$29,999		2	4	1	7	0	0	0	0	7
\$30,000 - \$39,999		3	7	0	10	0	0	0	0	10
\$40,000 - \$49,999		5	8	3	16	0	0	0	0	16
\$50,000 - \$59,999		4	6	2	12	0	0	0	0	12
\$60,000 - \$69,999		3	9	2	14	0	0	0	0	14
\$70,000 - \$79,999		11	6	0	17	1	0	0	1	18
\$80,000 - \$89,999		6	4	1	11	1	0	0	1	12
\$90,000 - \$99,999		6	7	2	15	3	0	0	3	18
\$100,000 - \$119,999		18	28	4	50	7	0	0	7	57
\$120,000 - \$139,999		15	44	9	68	8	1	0	9	77
\$140,000 - \$159,999		25	43	6	74	1	0	0	1	75
\$160,000 - \$179,999		16	57	9	82	0	0	0	0	82
\$180,000 - \$199,999		10	60	14	84	0	0	0	0	84
\$200,000 - \$249,999		12	198	90	300	4	1	0	5	305
\$250,000 - \$299,999		10	92	157	259	2	0	0	2	261
\$300,000 - \$399,999		4	73	260	337	0	0	0	0	337
\$400,000 - \$499,999		2	17	184	203	0	0	0	0	203
\$500,000 - \$749,999		0	11	127	138	0	0	0	0	138
\$750,000 - \$999,999		0	2	26	28	0	0	0	0	28
\$1,000,000 +		0	1	17	18	0	0	0	0	18
Total Units		155	680	915	1,750	27	2	0	29	1,779
Total Value					\$533,128,520				\$4,278,154	\$537,406,674
Med Price (in 1,000's)		\$140.0	\$215.0	\$358.0	\$265.0	\$122.0	\$190.0		\$125.0	\$265.0
Avg Price (in 1,000's)		\$145.1	\$219.6	\$394.8	\$304.6	\$144.3	\$190.8		\$147.5	\$302.1
Avg SP/OLP %		97%	255%	206%	215%	99%	101%		99%	214%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	1,170	25	1,195
<b>31-60</b>	223	1	224
<b>61-90</b>	103	1	104
<b>91-120</b>	46	0	46
<b>120+</b>	198	2	200

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	192	0	192
<b>VA</b>	93	0	93
<b>Conv</b>	1,174	23	1,197
<b>Assume</b>	0	0	0
<b>Cash</b>	248	5	253
<b>Owner</b>	0	0	0
<b>Other</b>	6	0	6

# Heartland Multiple Listing Service

Kansas

Active Listing Report

May 2019

Price Class	SF Homes Sold # Bedrooms			SF Total	Condo Loft Sold # Bedrooms			Cnd/Lft Total	Total
	0-2	3	4+		0-2	3	4+		
Under \$19,999	5	9	3	17	0	0	0	0	17
\$20,000 - \$29,999	5	6	4	15	0	0	0	0	15
\$30,000 - \$39,999	19	3	3	25	0	1	0	1	26
\$40,000 - \$49,999	19	14	5	38	0	1	0	1	39
\$50,000 - \$59,999	20	8	4	32	0	0	0	0	32
\$60,000 - \$69,999	18	17	7	42	0	0	0	0	42
\$70,000 - \$79,999	11	11	5	27	0	0	0	0	27
\$80,000 - \$89,999	12	16	6	34	0	0	0	0	34
\$90,000 - \$99,999	15	24	4	43	0	0	0	0	43
\$100,000 - \$119,999	12	23	12	47	4	0	0	4	51
\$120,000 - \$139,999	19	42	12	73	3	0	0	3	76
\$140,000 - \$159,999	13	35	18	66	3	0	0	3	69
\$160,000 - \$179,999	18	39	10	67	1	0	0	1	68
\$180,000 - \$199,999	7	46	18	71	1	0	0	1	72
\$200,000 - \$249,999	13	115	78	206	4	2	0	6	212
\$250,000 - \$299,999	31	93	132	256	1	0	0	1	257
\$300,000 - \$399,999	23	177	459	659	2	0	0	2	661
\$400,000 - \$499,999	5	62	443	510	0	1	0	1	511
\$500,000 - \$749,999	11	42	477	530	2	0	0	2	532
\$750,000 - \$999,999	4	20	163	187	0	1	0	1	188
\$1,000,000 +	4	17	187	208	0	4	0	4	212
<b>Total Units</b>	<b>284</b>	<b>819</b>	<b>2,050</b>	<b>3,153</b>	<b>21</b>	<b>10</b>	<b>0</b>	<b>31</b>	<b>3,184</b>
<b>Total Value</b>				<b>\$1,488,871,468</b>				<b>\$12,374,989</b>	<b>\$1,501,246,457</b>
<b>Med Price</b> (in 1,000's)	\$129.0	\$250.0	\$450.0	\$381.0	\$164.0	\$630.0		\$240.0	\$380.0
<b>Avg Price</b> (in 1,000's)	\$199.2	\$307.7	\$575.8	\$472.2	\$227.2	\$760.5		\$399.2	\$471.5