

# Heartland Multiple Listing Service

Kansas

## Year-To-Date Homes Sales Report

Through June 2019

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	23	10	5	38	0	0	0	0	38
\$20,000 - \$29,999	20	21	5	46	0	0	0	0	46
\$30,000 - \$39,999	26	23	5	54	0	0	0	0	54
\$40,000 - \$49,999	27	31	8	66	0	0	0	0	66
\$50,000 - \$59,999	33	29	7	69	1	0	0	1	70
\$60,000 - \$69,999	28	33	10	71	2	0	0	2	73
\$70,000 - \$79,999	39	35	9	83	1	0	0	1	84
\$80,000 - \$89,999	41	40	12	93	5	0	0	5	98
\$90,000 - \$99,999	31	61	5	97	8	0	0	8	105
\$100,000 - \$119,999	77	116	27	220	21	2	0	23	243
\$120,000 - \$139,999	107	201	39	347	27	1	0	28	375
\$140,000 - \$159,999	87	221	48	356	12	3	0	15	371
\$160,000 - \$179,999	73	244	65	382	8	0	0	8	390
\$180,000 - \$199,999	61	279	60	400	3	1	0	4	404
\$200,000 - \$249,999	87	811	386	1,284	10	3	0	13	1,297
\$250,000 - \$299,999	35	422	613	1,070	5	0	0	5	1,075
\$300,000 - \$399,999	20	305	1,139	1,464	0	0	0	0	1,464
\$400,000 - \$499,999	6	86	641	733	0	1	0	1	734
\$500,000 - \$749,999	1	34	541	576	0	0	1	1	577
\$750,000 - \$999,999	0	7	126	133	0	0	0	0	133
\$1,000,000 +	0	3	76	79	0	0	0	0	79
<b>Total Units</b>	<b>822</b>	<b>3,012</b>	<b>3,827</b>	<b>7,661</b>	<b>103</b>	<b>11</b>	<b>1</b>	<b>115</b>	<b>7,776</b>
<b>Total Value</b>				<b>\$2,268,442,103</b>				<b>\$17,409,394</b>	<b>\$2,285,851,497</b>
<b>Med Price</b> (in 1,000's)	\$132.0	\$210.0	\$348.0	\$257.0	\$127.0	\$145.0	690.00	\$130.0	\$255.0
<b>Avg Price</b> (in 1,000's)	\$137.5	\$216.2	\$393.2	\$296.1	\$142.1	\$189.4	\$690.0	\$151.4	\$294.0
<b>Avg SP/OLP %</b>	212%	265%	463%	358%	97%	97%	95%	97%	354%

# Sold by Days on Market			# Sold by Financing				
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	4,614	79	4,693	FHA	797	1	798
31-60	1,168	13	1,181	VA	485	1	486
61-90	571	5	576	Conv	5,011	71	5,082
91-120	329	8	337	Assume	0	0	0
120+	933	9	942	Cash	1,131	39	1,170
				Owner	8	0	8
				Other	60	1	61

# Heartland Multiple Listing Service

Kansas

June 2019

Price Class		SF Homes Sold			SF Total Sales	Condo Loft Sold			Cnd/Lft Total Sales	Total Sales
		# Bedrooms 0-2	3	4+		# Bedrooms 0-2	3	4+		
Under	\$19,999	2	1	0	3	0	0	0	0	3
\$20,000 - \$29,999		5	4	2	11	0	0	0	0	11
\$30,000 - \$39,999		2	3	0	5	0	0	0	0	5
\$40,000 - \$49,999		10	7	1	18	0	0	0	0	18
\$50,000 - \$59,999		10	4	1	15	1	0	0	1	16
\$60,000 - \$69,999		3	10	1	14	0	0	0	0	14
\$70,000 - \$79,999		9	7	2	18	0	0	0	0	18
\$80,000 - \$89,999		9	6	2	17	1	0	0	1	18
\$90,000 - \$99,999		8	10	0	18	1	0	0	1	19
\$100,000 - \$119,999		14	16	1	31	4	0	0	4	35
\$120,000 - \$139,999		28	39	7	74	5	0	0	5	79
\$140,000 - \$159,999		16	32	8	56	3	1	0	4	60
\$160,000 - \$179,999		19	44	11	74	4	0	0	4	78
\$180,000 - \$199,999		23	78	8	109	0	0	0	0	109
\$200,000 - \$249,999		21	201	90	312	4	0	0	4	316
\$250,000 - \$299,999		9	114	153	276	3	0	0	3	279
\$300,000 - \$399,999		7	70	282	359	0	0	0	0	359
\$400,000 - \$499,999		2	16	152	170	0	0	0	0	170
\$500,000 - \$749,999		0	11	164	175	0	0	0	0	175
\$750,000 - \$999,999		0	3	32	35	0	0	0	0	35
\$1,000,000 +		0	1	22	23	0	0	0	0	23
Total Units		197	677	939	1,813	26	1	0	27	1,840
Total Value					\$574,927,796				\$4,354,950	\$579,282,746
Med Price (in 1,000's)		\$139.0	\$220.0	\$363.0	\$268.0	\$143.0	\$145.0		\$144.0	\$265.0
Avg Price (in 1,000's)		\$146.5	\$228.0	\$417.2	\$317.1	\$161.9	\$145.5		\$161.3	\$314.8
Avg SP/OLP %		99%	100%	98%	99%	97%	98%		97%	99%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	1,197	16	1,213
<b>31-60</b>	276	4	280
<b>61-90</b>	116	3	119
<b>91-120</b>	44	1	45
<b>120+</b>	160	2	162

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	170	1	171
<b>VA</b>	129	0	129
<b>Conv</b>	1,223	15	1,238
<b>Assume</b>	0	0	0
<b>Cash</b>	237	10	247
<b>Owner</b>	5	0	5
<b>Other</b>	15	1	16

# Heartland Multiple Listing Service

Kansas

Active Listing Report

June 2019

Price Class	SF Homes Sold # Bedrooms			SF Total	Condo Loft Sold # Bedrooms			Cnd/Lft Total	Total
	0-2	3	4+		0-2	3	4+		
Under \$19,999	8	10	3	21	0	0	0	0	21
\$20,000 - \$29,999	4	4	2	10	0	0	0	0	10
\$30,000 - \$39,999	15	4	3	22	0	1	0	1	23
\$40,000 - \$49,999	15	11	5	31	0	0	0	0	31
\$50,000 - \$59,999	19	8	2	29	0	0	0	0	29
\$60,000 - \$69,999	17	16	4	37	0	0	0	0	37
\$70,000 - \$79,999	16	13	4	33	0	0	0	0	33
\$80,000 - \$89,999	16	13	6	35	0	0	0	0	35
\$90,000 - \$99,999	13	20	2	35	1	0	0	1	36
\$100,000 - \$119,999	10	27	11	48	2	0	0	2	50
\$120,000 - \$139,999	23	51	22	96	4	0	0	4	100
\$140,000 - \$159,999	14	45	16	75	2	0	0	2	77
\$160,000 - \$179,999	17	50	9	76	0	0	0	0	76
\$180,000 - \$199,999	4	63	19	86	1	1	0	2	88
\$200,000 - \$249,999	12	127	77	216	4	0	0	4	220
\$250,000 - \$299,999	34	101	156	291	1	0	0	1	292
\$300,000 - \$399,999	22	182	464	668	2	0	0	2	670
\$400,000 - \$499,999	5	63	436	504	1	1	0	2	506
\$500,000 - \$749,999	11	44	469	524	2	0	0	2	526
\$750,000 - \$999,999	4	18	162	184	0	1	0	1	185
\$1,000,000 +	4	16	174	194	1	5	0	6	200
<b>Total Units</b>	<b>283</b>	<b>886</b>	<b>2,046</b>	<b>3,215</b>	<b>21</b>	<b>9</b>	<b>0</b>	<b>30</b>	<b>3,245</b>
<b>Total Value</b>				<b>\$1,487,627,575</b>				<b>\$16,023,099</b>	<b>\$1,503,650,674</b>
<b>Med Price</b> (in 1,000's)	\$128.0	\$245.0	\$449.0	\$373.0	\$249.0	\$1,445.0		\$249.0	\$372.0
<b>Avg Price</b> (in 1,000's)	\$200.9	\$299.3	\$569.7	\$462.7	\$300.6	\$1,078.9		\$534.1	\$463.4