

Heartland Multiple Listing Service

Kansas

Year-To-Date Homes Sales Report

Through June 2020

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	10	10	3	23	0	0	0	0	23
\$20,000 - \$29,999	21	9	7	37	0	0	0	0	37
\$30,000 - \$39,999	12	20	4	36	0	0	0	0	36
\$40,000 - \$49,999	23	20	6	49	0	0	0	0	49
\$50,000 - \$59,999	30	22	7	59	0	0	0	0	59
\$60,000 - \$69,999	36	30	5	71	1	0	0	1	72
\$70,000 - \$79,999	23	34	13	70	2	0	0	2	72
\$80,000 - \$89,999	37	38	5	80	8	0	0	8	88
\$90,000 - \$99,999	22	34	8	64	14	0	0	14	78
\$100,000 - \$119,999	62	101	22	185	11	1	0	12	197
\$120,000 - \$139,999	74	169	26	269	28	2	0	30	299
\$140,000 - \$159,999	82	201	33	316	8	5	0	13	329
\$160,000 - \$179,999	81	250	48	379	0	0	0	0	379
\$180,000 - \$199,999	61	234	52	347	3	1	0	4	351
\$200,000 - \$249,999	83	714	295	1,092	9	1	0	10	1,102
\$250,000 - \$299,999	39	454	570	1,063	5	0	0	5	1,068
\$300,000 - \$399,999	30	394	1,158	1,582	2	0	0	2	1,584
\$400,000 - \$499,999	8	92	659	759	1	0	0	1	760
\$500,000 - \$749,999	2	35	570	607	0	0	0	0	607
\$750,000 - \$999,999	0	4	128	132	0	0	0	0	132
\$1,000,000 +	0	2	88	90	0	1	0	1	91
Total Units	736	2,867	3,707	7,310	92	11	0	103	7,413
Total Value				\$2,271,985,293				\$16,246,712	\$2,288,232,005
Med Price (in 1,000's)	\$145.0	\$220.0	\$359.0	\$275.0	\$128.0	\$145.0		\$130.0	\$273.0
Avg Price (in 1,000's)	\$149.6	\$225.7	\$408.6	\$310.8	\$143.6	\$275.9		\$157.7	\$308.7
Avg SP/OLP %	247%	99%	202%	166%	96%	100%		97%	165%

	# Sold by Days on Market				# Sold by Financing		
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	4,441	69	4,510	FHA	747	3	750
31-60	1,110	16	1,126	VA	434	2	436
61-90	518	6	524	Conv	4,911	67	4,978
91-120	332	2	334	Assume	0	0	0
120+	872	10	882	Cash	968	29	997
				Owner	3	0	3
				Other	66	2	68

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June 2020

Price Class		SF Homes Sold			SF Total Sales	Condo Loft Sold			Cnd/Lft Total Sales	Total Sales
		# Bedrooms 0-2	3	4+		# Bedrooms 0-2	3	4+		
Under	\$19,999	0	1	0	1	0	0	0	0	1
\$20,000 - \$29,999		0	3	0	3	0	0	0	0	3
\$30,000 - \$39,999		1	1	2	4	0	0	0	0	4
\$40,000 - \$49,999		9	3	5	17	0	0	0	0	17
\$50,000 - \$59,999		7	1	2	10	0	0	0	0	10
\$60,000 - \$69,999		8	2	1	11	0	0	0	0	11
\$70,000 - \$79,999		5	6	3	14	0	0	0	0	14
\$80,000 - \$89,999		10	2	1	13	1	0	0	1	14
\$90,000 - \$99,999		4	6	4	14	2	0	0	2	16
\$100,000 - \$119,999		17	18	5	40	3	0	0	3	43
\$120,000 - \$139,999		15	36	7	58	7	1	0	8	66
\$140,000 - \$159,999		21	42	9	72	1	1	0	2	74
\$160,000 - \$179,999		25	47	11	83	0	0	0	0	83
\$180,000 - \$199,999		13	57	7	77	0	0	0	0	77
\$200,000 - \$249,999		24	156	59	239	1	0	0	1	240
\$250,000 - \$299,999		10	121	140	271	1	0	0	1	272
\$300,000 - \$399,999		5	97	284	386	0	0	0	0	386
\$400,000 - \$499,999		3	23	160	186	1	0	0	1	187
\$500,000 - \$749,999		1	10	141	152	0	0	0	0	152
\$750,000 - \$999,999		0	0	41	41	0	0	0	0	41
\$1,000,000 +		0	0	25	25	0	0	0	0	25
Total Units		178	632	907	1,717	17	2	0	19	1,736
Total Value					\$558,771,080				\$2,852,072	\$561,623,152
Med Price (in 1,000's)		\$149.0	\$230.0	\$360.0	\$282.0	\$129.0	\$145.0		\$132.0	\$280.0
Avg Price (in 1,000's)		\$157.5	\$236.1	\$420.6	\$325.4	\$150.7	\$145.0		\$150.1	\$323.5
Avg SP/OLP %		98%	100%	99%	99%	96%	102%		96%	99%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	1,131	14	1,145
31-60	254	4	258
61-90	106	0	106
91-120	57	0	57
120+	157	1	158

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	171	1	172
VA	97	0	97
Conv	1,207	15	1,222
Assume	0	0	0
Cash	190	3	193
Owner	0	0	0
Other	16	0	16

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Active Listing Report

June 2020

Price Class	SF Homes Sold # Bedrooms			SF Total	Condo Loft Sold # Bedrooms			Cnd/Lft Total	Total
	0-2	3	4+		0-2	3	4+		
Under \$19,999	4	2	2	8	0	0	0	0	8
\$20,000 - \$29,999	6	3	2	11	0	0	0	0	11
\$30,000 - \$39,999	9	1	1	11	0	0	0	0	11
\$40,000 - \$49,999	10	7	2	19	0	0	0	0	19
\$50,000 - \$59,999	13	8	2	23	1	0	0	1	24
\$60,000 - \$69,999	13	5	2	20	0	0	0	0	20
\$70,000 - \$79,999	10	9	3	22	0	0	0	0	22
\$80,000 - \$89,999	6	10	4	20	0	0	0	0	20
\$90,000 - \$99,999	5	8	1	14	0	0	0	0	14
\$100,000 - \$119,999	9	13	7	29	1	0	0	1	30
\$120,000 - \$139,999	11	22	11	44	2	0	0	2	46
\$140,000 - \$159,999	2	9	6	17	2	0	0	2	19
\$160,000 - \$179,999	5	28	8	41	0	0	0	0	41
\$180,000 - \$199,999	9	19	5	33	0	0	0	0	33
\$200,000 - \$249,999	8	53	18	79	0	0	0	0	79
\$250,000 - \$299,999	8	47	49	104	1	1	0	2	106
\$300,000 - \$399,999	17	100	215	332	2	1	0	3	335
\$400,000 - \$499,999	4	63	237	304	0	0	0	0	304
\$500,000 - \$749,999	3	35	365	403	4	0	0	4	407
\$750,000 - \$999,999	2	20	100	122	0	0	0	0	122
\$1,000,000 +	4	15	136	155	5	6	0	11	166
Total Units	158	477	1,176	1,811	18	8	0	26	1,837
Total Value				\$959,810,853				\$20,966,650	\$980,777,503
Med Price (in 1,000's)	\$111.0	\$295.0	\$509.0	\$429.0	\$424.0	\$1,390.0		\$537.0	\$429.0
Avg Price (in 1,000's)	\$190.0	\$354.1	\$647.0	\$530.0	\$555.0	\$1,372.1		\$806.4	\$533.9