

# Heartland Multiple Listing Service

Kansas

## Year-To-Date Homes Sales Report

Through July 2019

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	26	12	6	44	0	0	0	0	44
\$20,000 - \$29,999	29	22	6	57	0	0	0	0	57
\$30,000 - \$39,999	30	25	6	61	0	0	0	0	61
\$40,000 - \$49,999	31	35	12	78	0	0	0	0	78
\$50,000 - \$59,999	40	33	7	80	1	0	0	1	81
\$60,000 - \$69,999	30	41	11	82	2	1	0	3	85
\$70,000 - \$79,999	45	40	10	95	2	0	0	2	97
\$80,000 - \$89,999	44	49	14	107	5	0	0	5	112
\$90,000 - \$99,999	39	76	5	120	10	0	0	10	130
\$100,000 - \$119,999	86	136	30	252	22	2	0	24	276
\$120,000 - \$139,999	124	242	43	409	29	1	0	30	439
\$140,000 - \$159,999	108	265	55	428	14	4	0	18	446
\$160,000 - \$179,999	95	307	73	475	11	0	0	11	486
\$180,000 - \$199,999	76	339	71	486	6	1	0	7	493
\$200,000 - \$249,999	108	981	494	1,583	11	4	0	15	1,598
\$250,000 - \$299,999	46	513	756	1,315	5	0	0	5	1,320
\$300,000 - \$399,999	24	382	1,419	1,825	1	0	0	1	1,826
\$400,000 - \$499,999	6	105	770	881	0	1	0	1	882
\$500,000 - \$749,999	2	44	666	712	1	0	1	2	714
\$750,000 - \$999,999	1	7	161	169	0	0	0	0	169
\$1,000,000 +	0	5	94	99	0	0	0	0	99
<b>Total Units</b>	<b>990</b>	<b>3,659</b>	<b>4,709</b>	<b>9,358</b>	<b>120</b>	<b>14</b>	<b>1</b>	<b>135</b>	<b>9,493</b>
<b>Total Value</b>				<b>\$2,789,293,826</b>				<b>\$20,949,744</b>	<b>\$2,810,243,570</b>
<b>Med Price</b> (in 1,000's)	\$135.0	\$210.0	\$348.0	\$260.0	\$129.0	\$144.0	690.00	\$132.0	\$257.0
<b>Avg Price</b> (in 1,000's)	\$140.0	\$217.6	\$393.9	\$298.1	\$147.9	\$179.5	\$690.0	\$155.2	\$296.1
<b>Avg SP/OLP %</b>	193%	288%	394%	331%	97%	96%	95%	97%	328%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	5,788	90	5,878
<b>31-60</b>	1,409	18	1,427
<b>61-90</b>	692	6	698
<b>91-120</b>	374	9	383
<b>120+</b>	1,035	11	1,046

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	997	2	999
<b>VA</b>	587	1	588
<b>Conv</b>	6,132	82	6,214
<b>Assume</b>	0	0	0
<b>Cash</b>	1,347	47	1,394
<b>Owner</b>	8	0	8
<b>Other</b>	71	1	72

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Kansas

July 2019

		SF Homes Sold			SF	Condo Loft Sold		Cnd/Lft	
		# Bedrooms			Total	# Bedrooms		Total	Total
Price Class		0-2	3	4+	Sales	0-2	3	4+	Sales
Under \$19,999		3	2	1	6	0	0	0	0
\$20,000 - \$29,999		9	1	1	11	0	0	0	0
\$30,000 - \$39,999		4	2	1	7	0	0	0	0
\$40,000 - \$49,999		4	4	4	12	0	0	0	0
\$50,000 - \$59,999		7	4	0	11	0	0	0	0
\$60,000 - \$69,999		2	8	1	11	0	1	0	1
\$70,000 - \$79,999		6	5	1	12	1	0	0	1
\$80,000 - \$89,999		3	9	2	14	0	0	0	0
\$90,000 - \$99,999		8	15	0	23	2	0	0	2
\$100,000 - \$119,999		9	20	3	32	1	0	0	1
\$120,000 - \$139,999		17	41	4	62	2	0	0	2
\$140,000 - \$159,999		21	44	7	72	2	1	0	3
\$160,000 - \$179,999		22	62	8	92	3	0	0	3
\$180,000 - \$199,999		15	60	11	86	3	0	0	3
\$200,000 - \$249,999		21	170	107	298	1	1	0	2
\$250,000 - \$299,999		11	89	143	243	0	0	0	0
\$300,000 - \$399,999		4	77	279	360	1	0	0	1
\$400,000 - \$499,999		0	19	127	146	0	0	0	0
\$500,000 - \$749,999		1	10	125	136	1	0	0	1
\$750,000 - \$999,999		1	0	35	36	0	0	0	0
\$1,000,000 +		0	2	18	20	0	0	0	0
Total Units		168	644	878	1,690	17	3	0	20
Total Value					\$518,620,433				\$3,540,350
Med Price (in 1,000's)		\$150.0	\$213.0	\$346.0	\$265.0	\$164.0	\$140.0		\$159.0
Avg Price (in 1,000's)		\$152.5	\$224.3	\$397.0	\$306.9	\$183.0	\$143.0		\$177.0
Avg SP/OLP %		96%	395%	98%	211%	97%	90%		96%
									210%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	1,170	11	1,181
<b>31-60</b>	239	5	244
<b>61-90</b>	121	1	122
<b>91-120</b>	44	1	45
<b>120+</b>	102	2	104

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	200	1	201
<b>VA</b>	102	0	102
<b>Conv</b>	1,114	11	1,125
<b>Assume</b>	0	0	0
<b>Cash</b>	216	8	224
<b>Owner</b>	0	0	0
<b>Other</b>	11	0	11

# Heartland Multiple Listing Service

Kansas

Active Listing Report

July 2019

Price Class	SF Homes Sold # Bedrooms			SF Total	Condo Loft Sold # Bedrooms			Cnd/Lft Total	Total
	0-2	3	4+		0-2	3	4+		
Under \$19,999	8	10	2	20	0	0	0	0	20
\$20,000 - \$29,999	8	6	3	17	0	0	0	0	17
\$30,000 - \$39,999	10	6	2	18	0	1	0	1	19
\$40,000 - \$49,999	20	14	4	38	0	0	0	0	38
\$50,000 - \$59,999	25	11	2	38	0	0	0	0	38
\$60,000 - \$69,999	17	20	5	42	0	0	0	0	42
\$70,000 - \$79,999	22	17	5	44	0	0	0	0	44
\$80,000 - \$89,999	18	18	5	41	0	0	0	0	41
\$90,000 - \$99,999	20	22	5	47	2	0	0	2	49
\$100,000 - \$119,999	16	36	12	64	6	0	0	6	70
\$120,000 - \$139,999	23	47	19	89	6	0	0	6	95
\$140,000 - \$159,999	13	43	15	71	1	0	0	1	72
\$160,000 - \$179,999	13	51	12	76	1	0	0	1	77
\$180,000 - \$199,999	8	41	14	63	1	0	0	1	64
\$200,000 - \$249,999	16	121	80	217	6	0	0	6	223
\$250,000 - \$299,999	12	99	153	264	2	0	0	2	266
\$300,000 - \$399,999	25	179	435	639	0	0	0	0	639
\$400,000 - \$499,999	8	68	381	457	1	1	0	2	459
\$500,000 - \$749,999	12	41	474	527	3	0	0	3	530
\$750,000 - \$999,999	2	16	147	165	0	0	0	0	165
\$1,000,000 +	2	15	171	188	5	6	0	11	199
<b>Total Units</b>	<b>298</b>	<b>881</b>	<b>1,946</b>	<b>3,125</b>	<b>34</b>	<b>8</b>	<b>0</b>	<b>42</b>	<b>3,167</b>
<b>Total Value</b>				<b>\$1,420,176,831</b>				<b>\$23,701,800</b>	<b>\$1,443,878,631</b>
<b>Med Price</b> (in 1,000's)	\$100.0	\$240.0	\$450.0	\$369.0	\$197.0	\$1,445.0		\$249.0	\$368.0
<b>Avg Price</b> (in 1,000's)	\$174.8	\$290.6	\$571.5	\$454.5	\$373.4	\$1,375.6		\$564.3	\$455.9