

Heartland Multiple Listing Service

Kansas

Year-To-Date Homes Sales Report

Through July 2020

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	12	13	3	28	0	0	0	0	28
\$20,000 - \$29,999	25	10	8	43	0	0	0	0	43
\$30,000 - \$39,999	19	23	5	47	0	0	0	0	47
\$40,000 - \$49,999	25	22	6	53	1	0	0	1	54
\$50,000 - \$59,999	36	25	7	68	0	0	0	0	68
\$60,000 - \$69,999	40	36	6	82	1	0	0	1	83
\$70,000 - \$79,999	28	42	15	85	2	0	0	2	87
\$80,000 - \$89,999	45	47	6	98	8	0	0	8	106
\$90,000 - \$99,999	30	40	11	81	15	0	0	15	96
\$100,000 - \$119,999	78	110	28	216	11	3	0	14	230
\$120,000 - \$139,999	88	198	31	317	31	2	0	33	350
\$140,000 - \$159,999	100	249	39	388	9	6	0	15	403
\$160,000 - \$179,999	96	297	53	446	0	2	0	2	448
\$180,000 - \$199,999	74	291	62	427	5	1	0	6	433
\$200,000 - \$249,999	109	893	364	1,366	11	1	0	12	1,378
\$250,000 - \$299,999	58	593	744	1,395	6	0	0	6	1,401
\$300,000 - \$399,999	37	504	1,459	2,000	2	1	0	3	2,003
\$400,000 - \$499,999	10	118	854	982	2	0	1	3	985
\$500,000 - \$749,999	2	49	753	804	0	0	0	0	804
\$750,000 - \$999,999	0	7	182	189	1	0	0	1	190
\$1,000,000 +	0	4	117	121	0	1	0	1	122
Total Units	912	3,571	4,753	9,236	105	17	1	123	9,359
Total Value				\$2,929,724,983				\$20,851,903	\$2,950,576,886
Med Price (in 1,000's)	\$145.0	\$223.0	\$364.0	\$279.0	\$129.0	\$150.0	445.00	\$132.0	\$276.0
Avg Price (in 1,000's)	\$151.5	\$229.7	\$414.7	\$317.2	\$155.0	\$242.9	\$445.0	\$169.5	\$315.3
Avg SP/OLP %	328%	128%	179%	174%	97%	100%	95%	97%	173%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	5,752	85	5,837
31-60	1,365	16	1,381
61-90	604	6	610
91-120	411	2	413
120+	1,059	13	1,072

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	907	3	910
VA	552	2	554
Conv	6,256	81	6,337
Assume	0	0	0
Cash	1,212	35	1,247
Owner	4	0	4
Other	82	2	84

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July 2020

Price Class		SF Homes Sold			SF Total Sales	Condo Loft Sold			Cnd/Lft Total Sales	Total Sales
		# Bedrooms 0-2	3	4+		# Bedrooms 0-2	3	4+		
Under	\$19,999	2	4	0	6	0	0	0	0	6
\$20,000 - \$29,999		4	1	1	6	0	0	0	0	6
\$30,000 - \$39,999		6	3	1	10	0	0	0	0	10
\$40,000 - \$49,999		2	2	0	4	1	0	0	1	5
\$50,000 - \$59,999		6	3	0	9	0	0	0	0	9
\$60,000 - \$69,999		4	6	1	11	0	0	0	0	11
\$70,000 - \$79,999		5	8	2	15	0	0	0	0	15
\$80,000 - \$89,999		8	9	1	18	0	0	0	0	18
\$90,000 - \$99,999		8	6	3	17	1	0	0	1	18
\$100,000 - \$119,999		15	9	6	30	0	2	0	2	32
\$120,000 - \$139,999		14	29	5	48	3	0	0	3	51
\$140,000 - \$159,999		18	48	6	72	1	1	0	2	74
\$160,000 - \$179,999		14	47	5	66	0	2	0	2	68
\$180,000 - \$199,999		13	57	10	80	2	0	0	2	82
\$200,000 - \$249,999		25	177	69	271	2	0	0	2	273
\$250,000 - \$299,999		18	138	174	330	1	0	0	1	331
\$300,000 - \$399,999		7	107	299	413	0	1	0	1	414
\$400,000 - \$499,999		2	26	195	223	1	0	1	2	225
\$500,000 - \$749,999		0	14	183	197	0	0	0	0	197
\$750,000 - \$999,999		0	3	53	56	1	0	0	1	57
\$1,000,000 +		0	2	29	31	0	0	0	0	31
Total Units		171	699	1,043	1,913	13	6	1	20	1,933
Total Value					\$653,436,150				\$4,605,191	\$658,041,341
Med Price (in 1,000's)		\$149.0	\$234.0	\$380.0	\$290.0	\$185.0	\$156.0	445.00	\$166.0	\$289.0
Avg Price (in 1,000's)		\$159.6	\$245.2	\$436.0	\$341.6	\$235.9	\$182.3	\$445.0	\$230.3	\$340.4
Avg SP/OLP %		683%	245%	101%	206%	100%	99%	95%	99%	205%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	1,302	16	1,318
31-60	254	0	254
61-90	86	0	86
91-120	77	0	77
120+	186	3	189

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	159	0	159
VA	118	0	118
Conv	1,337	14	1,351
Assume	0	0	0
Cash	240	6	246
Owner	1	0	1
Other	16	0	16

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Active Listing Report

July 2020

Price Class	SF Homes Sold # Bedrooms			SF Total	Condo Loft Sold # Bedrooms			Cnd/Lft Total	Total
	0-2	3	4+		0-2	3	4+		
Under \$19,999	1	0	3	4	0	0	0	0	4
\$20,000 - \$29,999	8	1	1	10	0	0	0	0	10
\$30,000 - \$39,999	6	0	0	6	0	0	0	0	6
\$40,000 - \$49,999	10	10	1	21	0	0	0	0	21
\$50,000 - \$59,999	7	7	4	18	0	0	0	0	18
\$60,000 - \$69,999	12	7	5	24	0	0	0	0	24
\$70,000 - \$79,999	10	5	4	19	0	0	0	0	19
\$80,000 - \$89,999	14	9	4	27	1	0	0	1	28
\$90,000 - \$99,999	4	7	1	12	0	0	0	0	12
\$100,000 - \$119,999	15	18	10	43	0	0	0	0	43
\$120,000 - \$139,999	10	24	7	41	2	0	0	2	43
\$140,000 - \$159,999	4	27	5	36	1	0	0	1	37
\$160,000 - \$179,999	9	24	10	43	0	0	0	0	43
\$180,000 - \$199,999	8	28	9	45	0	0	0	0	45
\$200,000 - \$249,999	7	59	24	90	0	0	0	0	90
\$250,000 - \$299,999	10	67	59	136	3	0	0	3	139
\$300,000 - \$399,999	22	103	188	313	3	1	0	4	317
\$400,000 - \$499,999	3	66	206	275	1	0	0	1	276
\$500,000 - \$749,999	4	22	324	350	5	0	0	5	355
\$750,000 - \$999,999	0	21	88	109	1	0	0	1	110
\$1,000,000 +	4	15	136	155	4	4	0	8	163
Total Units	168	520	1,089	1,777	21	5	0	26	1,803
Total Value				\$919,359,448				\$19,430,300	\$938,789,748
Med Price (in 1,000's)	\$117.0	\$275.0	\$500.0	\$400.0	\$400.0	\$1,445.0		\$500.0	\$400.0
Avg Price (in 1,000's)	\$190.7	\$336.8	\$654.0	\$517.4	\$546.8	\$1,589.4		\$747.3	\$520.7