

Heartland Multiple Listing Service

Kansas

Year-To-Date Homes Sales Report

Through October 2019

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	31	21	7	59	0	0	0	0	59
\$20,000 - \$29,999	42	31	7	80	0	0	0	0	80
\$30,000 - \$39,999	45	36	11	92	0	1	0	1	93
\$40,000 - \$49,999	41	49	17	107	0	0	0	0	107
\$50,000 - \$59,999	57	53	9	119	2	0	0	2	121
\$60,000 - \$69,999	41	56	18	115	2	1	0	3	118
\$70,000 - \$79,999	60	60	18	138	4	0	0	4	142
\$80,000 - \$89,999	59	65	19	143	5	0	0	5	148
\$90,000 - \$99,999	60	101	11	172	12	0	0	12	184
\$100,000 - \$119,999	125	196	40	361	31	2	0	33	394
\$120,000 - \$139,999	188	362	75	625	44	1	0	45	670
\$140,000 - \$159,999	155	384	79	618	16	7	0	23	641
\$160,000 - \$179,999	148	486	116	750	14	0	0	14	764
\$180,000 - \$199,999	105	517	114	736	12	2	0	14	750
\$200,000 - \$249,999	156	1,411	716	2,283	14	6	0	20	2,303
\$250,000 - \$299,999	72	764	1,090	1,926	9	0	0	9	1,935
\$300,000 - \$399,999	44	560	2,032	2,636	2	0	0	2	2,638
\$400,000 - \$499,999	11	166	1,126	1,303	0	2	0	2	1,305
\$500,000 - \$749,999	5	64	943	1,012	2	1	1	4	1,016
\$750,000 - \$999,999	2	17	236	255	0	0	0	0	255
\$1,000,000 +	0	7	144	151	0	1	0	1	152
Total Units	1,447	5,406	6,828	13,681	169	24	1	194	13,875
Total Value				\$4,083,102,518				\$32,535,341	\$4,115,637,859
Med Price (in 1,000's)	\$137.0	\$210.0	\$345.0	\$260.0	\$131.0	\$170.0	690.00	\$134.0	\$257.0
Avg Price (in 1,000's)	\$144.6	\$218.6	\$394.3	\$298.5	\$151.8	\$258.3	\$690.0	\$167.7	\$296.6
Avg SP/OLP %	163%	3,053%	2,822%	2,632%	97%	108%	95%	99%	2,597%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	8,434	132	8,566
31-60	2,192	25	2,217
61-90	1,033	11	1,044
91-120	547	10	557
120+	1,381	15	1,396

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	1,476	5	1,481
VA	854	3	857
Conv	8,861	113	8,974
Assume	0	0	0
Cash	2,050	70	2,120
Owner	7	0	7
Other	104	1	105

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October 2019

		SF Homes Sold			SF	Condo Loft Sold			Cnd/Lft	
		# Bedrooms			Total	# Bedrooms			Total	Total
Price Class		0-2	3	4+	Sales	0-2	3	4+	Sales	Sales
Under	\$19,999	2	4	0	6	0	0	0	0	6
\$20,000 - \$29,999		5	2	0	7	0	0	0	0	7
\$30,000 - \$39,999		6	5	1	12	0	0	0	0	12
\$40,000 - \$49,999		2	5	5	12	0	0	0	0	12
\$50,000 - \$59,999		7	6	1	14	0	0	0	0	14
\$60,000 - \$69,999		5	4	2	11	0	0	0	0	11
\$70,000 - \$79,999		4	10	1	15	0	0	0	0	15
\$80,000 - \$89,999		6	4	2	12	0	0	0	0	12
\$90,000 - \$99,999		9	6	5	20	1	0	0	1	21
\$100,000 - \$119,999		10	21	3	34	4	0	0	4	38
\$120,000 - \$139,999		20	37	8	65	4	0	0	4	69
\$140,000 - \$159,999		19	38	10	67	2	1	0	3	70
\$160,000 - \$179,999		18	54	13	85	1	0	0	1	86
\$180,000 - \$199,999		8	51	11	70	2	0	0	2	72
\$200,000 - \$249,999		14	141	60	215	1	1	0	2	217
\$250,000 - \$299,999		8	80	99	187	0	0	0	0	187
\$300,000 - \$399,999		9	47	189	245	0	0	0	0	245
\$400,000 - \$499,999		1	22	106	129	0	0	0	0	129
\$500,000 - \$749,999		2	8	83	93	0	0	0	0	93
\$750,000 - \$999,999		1	2	23	26	0	0	0	0	26
\$1,000,000 +		0	0	17	17	0	0	0	0	17
Total Units		156	547	639	1,342	15	2	0	17	1,359
Total Value					\$397,926,972				\$2,519,850	\$400,446,822
Med Price (in 1,000's)		\$140.0	\$209.0	\$345.0	\$253.0	\$132.0	\$186.0		\$134.0	\$250.0
Avg Price (in 1,000's)		\$159.2	\$218.2	\$397.1	\$296.5	\$143.2	\$186.0		\$148.2	\$294.7
Avg SP/OLP %		95%	98%	97%	97%	98%	95%		97%	97%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	796	12	808
31-60	263	2	265
61-90	103	2	105
91-120	46	0	46
120+	124	1	125

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	162	1	163
VA	69	1	70
Conv	832	10	842
Assume	0	0	0
Cash	232	5	237
Owner	0	0	0
Other	14	0	14

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Active Listing Report

October 2019

Price Class	SF Homes Sold # Bedrooms			SF Total	Condo Loft Sold # Bedrooms			Cnd/Lft Total	Total
	0-2	3	4+		0-2	3	4+		
Under \$19,999	4	5	3	12	0	0	0	0	12
\$20,000 - \$29,999	6	4	2	12	0	0	0	0	12
\$30,000 - \$39,999	18	3	4	25	0	0	0	0	25
\$40,000 - \$49,999	24	13	5	42	0	0	0	0	42
\$50,000 - \$59,999	15	8	3	26	0	0	0	0	26
\$60,000 - \$69,999	24	18	4	46	0	0	0	0	46
\$70,000 - \$79,999	20	25	9	54	0	1	0	1	55
\$80,000 - \$89,999	19	26	9	54	2	0	0	2	56
\$90,000 - \$99,999	17	13	3	33	0	0	0	0	33
\$100,000 - \$119,999	23	30	12	65	4	0	0	4	69
\$120,000 - \$139,999	20	50	18	88	6	0	0	6	94
\$140,000 - \$159,999	20	38	19	77	2	1	0	3	80
\$160,000 - \$179,999	12	55	8	75	0	1	0	1	76
\$180,000 - \$199,999	9	37	21	67	0	0	0	0	67
\$200,000 - \$249,999	10	111	87	208	5	0	0	5	213
\$250,000 - \$299,999	15	98	157	270	1	0	0	1	271
\$300,000 - \$399,999	16	173	464	653	1	0	0	1	654
\$400,000 - \$499,999	7	58	371	436	1	1	0	2	438
\$500,000 - \$749,999	2	39	448	489	3	0	0	3	492
\$750,000 - \$999,999	1	15	128	144	0	0	0	0	144
\$1,000,000 +	1	14	169	184	5	6	0	11	195
Total Units	283	833	1,944	3,060	30	10	0	40	3,100
Total Value				\$1,380,873,575				\$23,237,150	\$1,404,110,725
Med Price (in 1,000's)	\$96.0	\$240.0	\$439.0	\$362.0	\$222.0	\$1,390.0		\$249.0	\$361.0
Avg Price (in 1,000's)	\$138.1	\$288.5	\$566.6	\$451.3	\$400.6	\$1,121.9		\$580.9	\$452.9