

Heartland Multiple Listing Service

Kansas

Year-To-Date Homes Sales Report

Through October 2020

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	21	14	5	40	0	0	0	0	40
\$20,000 - \$29,999	36	14	8	58	0	0	0	0	58
\$30,000 - \$39,999	31	29	6	66	0	1	0	1	67
\$40,000 - \$49,999	46	31	8	85	1	0	0	1	86
\$50,000 - \$59,999	58	41	10	109	0	0	0	0	109
\$60,000 - \$69,999	51	48	12	111	2	0	0	2	113
\$70,000 - \$79,999	58	56	18	132	2	0	0	2	134
\$80,000 - \$89,999	65	63	11	139	10	1	0	11	150
\$90,000 - \$99,999	39	58	12	109	17	0	0	17	126
\$100,000 - \$119,999	114	167	33	314	14	3	0	17	331
\$120,000 - \$139,999	135	279	46	460	46	2	0	48	508
\$140,000 - \$159,999	151	354	68	573	21	9	0	30	603
\$160,000 - \$179,999	138	427	82	647	8	3	0	11	658
\$180,000 - \$199,999	114	450	96	660	5	2	0	7	667
\$200,000 - \$249,999	193	1,373	505	2,071	13	2	0	15	2,086
\$250,000 - \$299,999	95	987	1,064	2,146	7	0	0	7	2,153
\$300,000 - \$399,999	63	789	2,231	3,083	4	2	0	6	3,089
\$400,000 - \$499,999	11	213	1,351	1,575	2	0	1	3	1,578
\$500,000 - \$749,999	3	89	1,258	1,350	0	0	0	0	1,350
\$750,000 - \$999,999	1	16	301	318	1	0	0	1	319
\$1,000,000 +	0	6	202	208	0	1	0	1	209
Total Units	1,423	5,504	7,327	14,254	153	26	1	180	14,434
Total Value				\$4,646,406,070				\$29,576,393	\$4,675,982,463
Med Price (in 1,000's)	\$146.0	\$226.0	\$372.0	\$284.0	\$133.0	\$151.0	445.00	\$137.0	\$280.0
Avg Price (in 1,000's)	\$153.4	\$236.3	\$426.9	\$326.0	\$153.3	\$218.1	\$445.0	\$164.3	\$324.0
Avg SP/OLP %	314%	119%	151%	155%	98%	100%	95%	98%	154%

# Sold by Days on Market			# Sold by Financing		
	Houses	Condos/Loft	Total		
0-30	9,303	129	9,432	FHA	1,402
31-60	2,057	24	2,081	VA	838
61-90	836	8	844	Conv	9,622
91-120	550	3	553	Assume	0
120+	1,438	15	1,453	Cash	1,949
				Owner	6
				Other	115
					2
					117

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October 2020

		SF Homes Sold			SF Total Sales	Condo Loft Sold			Cnd/Lft Total Sales	Total Sales
		# Bedrooms				# Bedrooms				
Price Class		0-2	3	4+		0-2	3	4+		
Under	\$19,999	2	0	1	3	0	0	0	0	3
\$20,000 - \$29,999		4	0	0	4	0	0	0	0	4
\$30,000 - \$39,999		3	1	1	5	0	0	0	0	5
\$40,000 - \$49,999		6	1	1	8	0	0	0	0	8
\$50,000 - \$59,999		6	3	1	10	0	0	0	0	10
\$60,000 - \$69,999		7	3	3	13	1	0	0	1	14
\$70,000 - \$79,999		15	5	2	22	0	0	0	0	22
\$80,000 - \$89,999		4	4	3	11	0	0	0	0	11
\$90,000 - \$99,999		5	4	1	10	1	0	0	1	11
\$100,000 - \$119,999		14	20	2	36	1	0	0	1	37
\$120,000 - \$139,999		15	21	3	39	5	0	0	5	44
\$140,000 - \$159,999		18	41	10	69	3	1	0	4	73
\$160,000 - \$179,999		16	40	10	66	4	0	0	4	70
\$180,000 - \$199,999		12	53	7	72	0	0	0	0	72
\$200,000 - \$249,999		18	168	46	232	0	0	0	0	232
\$250,000 - \$299,999		17	125	95	237	1	0	0	1	238
\$300,000 - \$399,999		7	100	267	374	1	0	0	1	375
\$400,000 - \$499,999		0	29	144	173	0	0	0	0	173
\$500,000 - \$749,999		0	10	164	174	0	0	0	0	174
\$750,000 - \$999,999		1	4	29	34	0	0	0	0	34
\$1,000,000 +		0	1	29	30	0	0	0	0	30
Total Units		170	633	819	1,622	17	1	0	18	1,640
Total Value					\$547,262,072				\$2,789,950	\$550,052,022
Med Price (in 1,000's)		\$142.0	\$235.0	\$380.0	\$292.0	\$143.0	\$150.0		\$144.0	\$290.0
Avg Price (in 1,000's)		\$154.4	\$250.6	\$442.5	\$337.4	\$155.3	\$150.0		\$155.0	\$335.4
Avg SP/OLP %		674%	102%	99%	161%	99%	100%		99%	160%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	1,183	15	1,198
31-60	218	2	220
61-90	80	0	80
91-120	39	0	39
120+	92	1	93

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	174	2	176
VA	95	1	96
Conv	1,059	9	1,068
Assume	0	0	0
Cash	250	6	256
Owner	2	0	2
Other	12	0	12

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Active Listing Report

October 2020

Price Class	SF Homes Sold # Bedrooms			SF Total	Condo Loft Sold # Bedrooms			Cnd/Lft Total	Total
	0-2	3	4+		0-2	3	4+		
Under \$19,999	1	0	3	4	0	0	0	0	4
\$20,000 - \$29,999	3	0	1	4	0	0	0	0	4
\$30,000 - \$39,999	5	0	0	5	0	0	0	0	5
\$40,000 - \$49,999	6	7	2	15	0	0	0	0	15
\$50,000 - \$59,999	6	5	4	15	0	0	0	0	15
\$60,000 - \$69,999	5	4	2	11	0	0	0	0	11
\$70,000 - \$79,999	5	6	2	13	0	0	0	0	13
\$80,000 - \$89,999	9	8	3	20	0	0	0	0	20
\$90,000 - \$99,999	11	11	3	25	0	0	0	0	25
\$100,000 - \$119,999	12	12	9	33	1	0	0	1	34
\$120,000 - \$139,999	6	12	10	28	2	0	0	2	30
\$140,000 - \$159,999	9	20	9	38	1	0	0	1	39
\$160,000 - \$179,999	8	17	11	36	0	0	0	0	36
\$180,000 - \$199,999	5	21	5	31	1	1	0	2	33
\$200,000 - \$249,999	7	45	17	69	2	1	0	3	72
\$250,000 - \$299,999	8	77	55	140	1	1	0	2	142
\$300,000 - \$399,999	20	98	157	275	2	0	0	2	277
\$400,000 - \$499,999	5	57	207	269	1	0	0	1	270
\$500,000 - \$749,999	6	26	277	309	6	0	0	6	315
\$750,000 - \$999,999	1	22	87	110	0	0	0	0	110
\$1,000,000 +	3	12	112	127	4	4	0	8	135
Total Units	141	460	976	1,577	21	7	0	28	1,605
Total Value				\$829,179,818				\$18,998,750	\$848,178,568
Med Price (in 1,000's)	\$149.0	\$295.0	\$499.0	\$409.0	\$400.0	\$1,190.0		\$450.0	\$409.0
Avg Price (in 1,000's)	\$215.1	\$355.0	\$651.2	\$525.8	\$517.8	\$1,160.6		\$678.5	\$528.5