

# Heartland Multiple Listing Service

Kansas

## Year-To-Date Homes Sales Report

Through November 2019

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	34	23	7	64	0	0	0	0	64
\$20,000 - \$29,999	44	32	8	84	0	0	0	0	84
\$30,000 - \$39,999	49	39	11	99	0	1	0	1	100
\$40,000 - \$49,999	48	50	17	115	0	0	0	0	115
\$50,000 - \$59,999	62	55	11	128	2	0	0	2	130
\$60,000 - \$69,999	45	61	20	126	2	1	0	3	129
\$70,000 - \$79,999	70	68	20	158	4	0	0	4	162
\$80,000 - \$89,999	63	75	19	157	5	0	0	5	162
\$90,000 - \$99,999	65	108	13	186	13	0	0	13	199
\$100,000 - \$119,999	132	223	43	398	34	2	0	36	434
\$120,000 - \$139,999	198	387	81	666	46	1	0	47	713
\$140,000 - \$159,999	168	415	91	674	16	7	0	23	697
\$160,000 - \$179,999	155	532	123	810	14	1	0	15	825
\$180,000 - \$199,999	113	550	123	786	13	2	0	15	801
\$200,000 - \$249,999	175	1,540	783	2,498	14	6	0	20	2,518
\$250,000 - \$299,999	76	823	1,175	2,074	14	0	0	14	2,088
\$300,000 - \$399,999	50	608	2,184	2,842	2	0	0	2	2,844
\$400,000 - \$499,999	12	178	1,206	1,396	0	3	0	3	1,399
\$500,000 - \$749,999	5	68	1,032	1,105	2	1	1	4	1,109
\$750,000 - \$999,999	2	18	258	278	0	0	0	0	278
\$1,000,000 +	0	9	159	168	0	1	0	1	169
<b>Total Units</b>	<b>1,566</b>	<b>5,862</b>	<b>7,384</b>	<b>14,812</b>	<b>181</b>	<b>26</b>	<b>1</b>	<b>208</b>	<b>15,020</b>
<b>Total Value</b>				<b>\$4,425,572,968</b>				<b>\$35,291,532</b>	<b>\$4,460,864,500</b>
<b>Med Price</b> (in 1,000's)	\$137.0	\$210.0	\$345.0	\$259.0	\$131.0	\$176.0	690.00	\$135.0	\$256.0
<b>Avg Price</b> (in 1,000's)	\$144.4	\$218.7	\$395.2	\$298.8	\$153.7	\$261.2	\$690.0	\$169.7	\$297.0
<b>Avg SP/OLP %</b>	158%	2,823%	2,617%	2,438%	97%	107%	95%	99%	2,406%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	9,078	143	9,221
<b>31-60</b>	2,408	27	2,435
<b>61-90</b>	1,142	11	1,153
<b>91-120</b>	606	11	617
<b>120+</b>	1,477	15	1,492

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	1,616	5	1,621
<b>VA</b>	921	3	924
<b>Conv</b>	9,557	122	9,679
<b>Assume</b>	0	0	0
<b>Cash</b>	2,238	75	2,313
<b>Owner</b>	8	0	8
<b>Other</b>	115	1	116

# Heartland Multiple Listing Service

Kansas

November 2019

Price Class		SF Homes Sold			SF Total Sales	Condo Loft Sold			Cnd/Lft Total Sales	Total Sales
		# Bedrooms 0-2	3	4+		# Bedrooms 0-2	3	4+		
Under	\$19,999	3	2	0	5	0	0	0	0	5
\$20,000 - \$29,999		2	1	1	4	0	0	0	0	4
\$30,000 - \$39,999		4	3	0	7	0	0	0	0	7
\$40,000 - \$49,999		7	1	0	8	0	0	0	0	8
\$50,000 - \$59,999		5	2	2	9	0	0	0	0	9
\$60,000 - \$69,999		4	5	1	10	0	0	0	0	10
\$70,000 - \$79,999		9	8	2	19	0	0	0	0	19
\$80,000 - \$89,999		4	10	0	14	0	0	0	0	14
\$90,000 - \$99,999		5	7	3	15	1	0	0	1	16
\$100,000 - \$119,999		6	26	2	34	3	0	0	3	37
\$120,000 - \$139,999		10	25	6	41	2	0	0	2	43
\$140,000 - \$159,999		13	30	10	53	0	0	0	0	53
\$160,000 - \$179,999		7	46	6	59	0	1	0	1	60
\$180,000 - \$199,999		8	33	8	49	1	0	0	1	50
\$200,000 - \$249,999		19	125	66	210	0	0	0	0	210
\$250,000 - \$299,999		4	59	85	148	5	0	0	5	153
\$300,000 - \$399,999		6	48	149	203	0	0	0	0	203
\$400,000 - \$499,999		1	12	79	92	0	1	0	1	93
\$500,000 - \$749,999		0	4	88	92	0	0	0	0	92
\$750,000 - \$999,999		0	1	22	23	0	0	0	0	23
\$1,000,000 +		0	2	15	17	0	0	0	0	17
Total Units		117	450	545	1,112	12	2	0	14	1,126
Total Value					\$338,086,300				\$2,756,191	\$340,842,491
Med Price (in 1,000's)		\$139.0	\$211.0	\$348.0	\$255.0	\$162.0	\$295.0		\$176.0	\$255.0
Avg Price (in 1,000's)		\$143.4	\$219.4	\$408.4	\$304.0	\$180.5	\$295.3		\$196.9	\$302.7
Avg SP/OLP %		99%	97%	97%	97%	98%	99%		98%	97%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	633	11	644
<b>31-60</b>	212	2	214
<b>61-90</b>	107	0	107
<b>91-120</b>	57	1	58
<b>120+</b>	96	0	96

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	139	0	139
<b>VA</b>	66	0	66
<b>Conv</b>	681	9	690
<b>Assume</b>	0	0	0
<b>Cash</b>	186	5	191
<b>Owner</b>	1	0	1
<b>Other</b>	11	0	11

# Heartland Multiple Listing Service

Kansas

Active Listing Report

November 2019

Price Class	SF Homes Sold # Bedrooms			SF Total	Condo Loft Sold # Bedrooms			Cnd/Lft Total	Total
	0-2	3	4+		0-2	3	4+		
Under \$19,999	8	2	3	13	0	0	0	0	13
\$20,000 - \$29,999	5	3	2	10	0	0	0	0	10
\$30,000 - \$39,999	22	5	5	32	0	0	0	0	32
\$40,000 - \$49,999	18	12	5	35	0	0	0	0	35
\$50,000 - \$59,999	13	11	3	27	1	0	0	1	28
\$60,000 - \$69,999	19	19	6	44	1	0	0	1	45
\$70,000 - \$79,999	22	20	8	50	0	0	0	0	50
\$80,000 - \$89,999	14	27	8	49	2	0	0	2	51
\$90,000 - \$99,999	10	19	3	32	0	0	0	0	32
\$100,000 - \$119,999	17	31	10	58	8	0	0	8	66
\$120,000 - \$139,999	21	45	17	83	3	1	0	4	87
\$140,000 - \$159,999	13	38	15	66	2	1	0	3	69
\$160,000 - \$179,999	9	64	10	83	0	1	0	1	84
\$180,000 - \$199,999	7	42	16	65	0	1	0	1	66
\$200,000 - \$249,999	7	94	60	161	5	0	0	5	166
\$250,000 - \$299,999	12	89	126	227	2	0	0	2	229
\$300,000 - \$399,999	14	168	374	556	0	0	0	0	556
\$400,000 - \$499,999	2	52	329	383	1	0	0	1	384
\$500,000 - \$749,999	2	44	376	422	3	0	0	3	425
\$750,000 - \$999,999	1	15	112	128	0	0	0	0	128
\$1,000,000 +	1	14	144	159	5	6	0	11	170
<b>Total Units</b>	<b>237</b>	<b>814</b>	<b>1,632</b>	<b>2,683</b>	<b>33</b>	<b>10</b>	<b>0</b>	<b>43</b>	<b>2,726</b>
<b>Total Value</b>				<b>\$1,207,098,446</b>				<b>\$23,233,000</b>	<b>\$1,230,331,446</b>
<b>Med Price</b> (in 1,000's)	\$89.0	\$237.0	\$449.0	\$359.0	\$159.0	\$1,390.0		\$239.0	\$359.0
<b>Avg Price</b> (in 1,000's)	\$130.6	\$285.2	\$578.4	\$449.9	\$368.9	\$1,106.0		\$540.3	\$451.3