

Heartland Multiple Listing Service

Kansas

Year-To-Date Homes Sales Report

Through December 2020

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	28	17	9	54	0	0	0	0	54
\$20,000 - \$29,999	37	16	11	64	0	0	0	0	64
\$30,000 - \$39,999	38	32	6	76	0	1	0	1	77
\$40,000 - \$49,999	51	34	9	94	1	0	0	1	95
\$50,000 - \$59,999	65	47	13	125	0	0	0	0	125
\$60,000 - \$69,999	58	58	15	131	2	0	0	2	133
\$70,000 - \$79,999	67	68	21	156	2	0	0	2	158
\$80,000 - \$89,999	72	78	14	164	13	1	0	14	178
\$90,000 - \$99,999	53	66	12	131	20	0	0	20	151
\$100,000 - \$119,999	136	199	46	381	20	4	0	24	405
\$120,000 - \$139,999	175	312	53	540	54	2	0	56	596
\$140,000 - \$159,999	182	422	79	683	26	10	0	36	719
\$160,000 - \$179,999	172	514	104	790	10	4	0	14	804
\$180,000 - \$199,999	147	547	115	809	6	3	0	9	818
\$200,000 - \$249,999	241	1,672	592	2,505	17	3	0	20	2,525
\$250,000 - \$299,999	117	1,226	1,258	2,601	9	1	0	10	2,611
\$300,000 - \$399,999	83	941	2,665	3,689	8	3	0	11	3,700
\$400,000 - \$499,999	12	269	1,596	1,877	2	1	1	4	1,881
\$500,000 - \$749,999	7	107	1,526	1,640	0	0	0	0	1,640
\$750,000 - \$999,999	2	19	376	397	2	0	0	2	399
\$1,000,000 +	0	12	267	279	0	1	0	1	280
Total Units	1,743	6,656	8,787	17,186	192	34	1	227	17,413
Total Value				\$5,656,645,045				\$38,760,093	\$5,695,405,138
Med Price (in 1,000's)	\$149.0	\$228.0	\$375.0	\$284.0	\$135.0	\$156.0	445.00	\$137.0	\$280.0
Avg Price (in 1,000's)	\$157.0	\$238.7	\$431.8	\$329.1	\$160.0	\$223.4	\$445.0	\$170.7	\$327.1
Avg SP/OLP %	276%	147%	166%	169%	98%	99%	95%	98%	168%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	11,345	165	11,510
31-60	2,494	31	2,525
61-90	1,027	9	1,036
91-120	628	4	632
120+	1,616	17	1,633

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	1,668	8	1,676
VA	1,011	5	1,016
Conv	11,626	140	11,766
Assume	0	0	0
Cash	2,366	70	2,436
Owner	8	0	8
Other	128	3	131

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December 2020

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	0-2	3	4+		0-2	3	4+		
Under \$19,999	6	2	1	9	0	0	0	0	9
\$20,000 - \$29,999	0	0	1	1	0	0	0	0	1
\$30,000 - \$39,999	3	2	0	5	0	0	0	0	5
\$40,000 - \$49,999	3	1	1	5	0	0	0	0	5
\$50,000 - \$59,999	5	2	0	7	0	0	0	0	7
\$60,000 - \$69,999	1	6	2	9	0	0	0	0	9
\$70,000 - \$79,999	4	6	2	12	0	0	0	0	12
\$80,000 - \$89,999	5	8	2	15	2	0	0	2	17
\$90,000 - \$99,999	6	4	0	10	2	0	0	2	12
\$100,000 - \$119,999	9	13	8	30	3	0	0	3	33
\$120,000 - \$139,999	19	18	4	41	5	0	0	5	46
\$140,000 - \$159,999	15	37	4	56	3	0	0	3	59
\$160,000 - \$179,999	12	46	13	71	1	1	0	2	73
\$180,000 - \$199,999	15	53	9	77	0	1	0	1	78
\$200,000 - \$249,999	24	136	48	208	3	1	0	4	212
\$250,000 - \$299,999	12	126	92	230	1	0	0	1	231
\$300,000 - \$399,999	12	85	197	294	3	0	0	3	297
\$400,000 - \$499,999	0	27	119	146	0	1	0	1	147
\$500,000 - \$749,999	3	8	128	139	0	0	0	0	139
\$750,000 - \$999,999	1	0	36	37	1	0	0	1	38
\$1,000,000 +	0	5	37	42	0	0	0	0	42
Total Units	155	585	704	1,444	24	4	0	28	1,472
Total Value				\$503,811,965				\$5,817,000	\$509,628,965
Med Price (in 1,000's)	\$160.0	\$237.0	\$382.0	\$284.0	\$136.0	\$209.0		\$153.0	\$280.0
Avg Price (in 1,000's)	\$179.7	\$256.6	\$462.8	\$348.9	\$200.7	\$250.0		\$207.8	\$346.2
Avg SP/OLP %	107%	269%	237%	236%	97%	96%		97%	233%

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	1,002	21	1,023
31-60	219	6	225
61-90	97	0	97
91-120	38	0	38
120+	86	1	87

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	123	1	124
VA	94	0	94
Conv	978	16	994
Assume	0	0	0
Cash	214	10	224
Owner	1	0	1
Other	4	0	4

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Active Listing Report

December 2020

Price Class	SF Homes Sold # Bedrooms			SF Total	Condo Loft Sold # Bedrooms			Cnd/Lft Total	Total
	0-2	3	4+		0-2	3	4+		
Under \$19,999	3	6	2	11	0	0	0	0	11
\$20,000 - \$29,999	2	0	1	3	0	0	0	0	3
\$30,000 - \$39,999	3	1	1	5	0	0	0	0	5
\$40,000 - \$49,999	7	7	0	14	0	0	0	0	14
\$50,000 - \$59,999	3	4	2	9	0	0	0	0	9
\$60,000 - \$69,999	6	6	1	13	0	0	0	0	13
\$70,000 - \$79,999	9	3	1	13	1	0	0	1	14
\$80,000 - \$89,999	9	6	2	17	0	0	0	0	17
\$90,000 - \$99,999	15	6	3	24	1	0	0	1	25
\$100,000 - \$119,999	15	12	8	35	1	0	0	1	36
\$120,000 - \$139,999	10	11	5	26	1	0	0	1	27
\$140,000 - \$159,999	6	15	8	29	0	0	0	0	29
\$160,000 - \$179,999	6	12	4	22	2	0	0	2	24
\$180,000 - \$199,999	4	19	3	26	0	0	0	0	26
\$200,000 - \$249,999	6	32	12	50	1	1	0	2	52
\$250,000 - \$299,999	8	31	18	57	0	0	0	0	57
\$300,000 - \$399,999	11	73	104	188	3	0	0	3	191
\$400,000 - \$499,999	4	49	138	191	0	0	0	0	191
\$500,000 - \$749,999	4	23	190	217	4	0	0	4	221
\$750,000 - \$999,999	0	13	62	75	0	0	0	0	75
\$1,000,000 +	2	11	81	94	0	1	0	1	95
Total Units	133	340	646	1,119	14	2	0	16	1,135
Total Value				\$589,607,400				\$5,830,150	\$595,437,550
Med Price (in 1,000's)	\$110.0	\$299.0	\$515.0	\$411.0	\$282.0	\$759.0		\$286.0	\$409.0
Avg Price (in 1,000's)	\$177.7	\$357.1	\$688.2	\$526.9	\$307.9	\$759.5		\$364.4	\$524.6