

Heartland Multiple Listing Service

Missouri

Year-To-Date Homes Sales Report

Through January 2020

Price Class	SF Homes Sold # Bedrooms			SF Total Sales	Condo Loft Sold # Bedrooms			Cnd/Lft Total Sales	Total Sales
	0-2	3	4+		0-2	3	4+		
Under \$19,999	7	8	1	16	0	0	0	0	16
\$20,000 - \$29,999	9	15	1	25	0	0	0	0	25
\$30,000 - \$39,999	7	11	1	19	0	0	0	0	19
\$40,000 - \$49,999	10	11	3	24	0	0	0	0	24
\$50,000 - \$59,999	3	6	1	10	0	0	0	0	10
\$60,000 - \$69,999	9	17	3	29	0	0	0	0	29
\$70,000 - \$79,999	13	10	3	26	0	0	0	0	26
\$80,000 - \$89,999	15	13	2	30	3	0	0	3	33
\$90,000 - \$99,999	16	19	1	36	2	0	0	2	38
\$100,000 - \$119,999	28	33	6	67	5	0	0	5	72
\$120,000 - \$139,999	11	84	19	114	8	0	0	8	122
\$140,000 - \$159,999	11	64	16	91	3	1	0	4	95
\$160,000 - \$179,999	10	75	12	97	3	0	0	3	100
\$180,000 - \$199,999	6	64	23	93	2	0	0	2	95
\$200,000 - \$249,999	9	110	46	165	5	0	0	5	170
\$250,000 - \$299,999	6	46	68	120	1	0	0	1	121
\$300,000 - \$399,999	4	40	111	155	5	0	0	5	160
\$400,000 - \$499,999	2	10	39	51	1	0	0	1	52
\$500,000 - \$749,999	0	8	21	29	0	0	0	0	29
\$750,000 - \$999,999	1	0	2	3	1	0	0	1	4
\$1,000,000 +	0	0	3	3	0	0	0	0	3
Total Units	177	644	382	1,203	39	1	0	40	1,243
Total Value				\$250,814,676				\$7,839,525	\$258,654,201
Med Price (in 1,000's)	\$99.0	\$168.0	\$290.0	\$183.0	\$148.0	\$140.0		\$144.0	\$182.0
Avg Price (in 1,000's)	\$119.7	\$177.9	\$301.2	\$208.5	\$197.4	\$140.0		\$196.0	\$208.1
Avg SP/OLP %	92%	97%	96%	96%	94%	100%		94%	96%

	# Sold by Days on Market				# Sold by Financing		
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	538	13	551	FHA	222	1	223
31-60	252	7	259	VA	116	1	117
61-90	157	3	160	Conv	560	25	585
91-120	96	8	104	Assume	0	0	0
120+	149	8	157	Cash	241	13	254
				Owner	0	0	0
				Other	19	0	19

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Missouri

January 2020

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		# Bedrooms 0-2	3	4+		# Bedrooms 0-2	3	4+		
Under	\$19,999	7	8	1	16	0	0	0	0	16
\$20,000 - \$29,999		9	15	1	25	0	0	0	0	25
\$30,000 - \$39,999		7	11	1	19	0	0	0	0	19
\$40,000 - \$49,999		10	11	3	24	0	0	0	0	24
\$50,000 - \$59,999		3	6	1	10	0	0	0	0	10
\$60,000 - \$69,999		9	17	3	29	0	0	0	0	29
\$70,000 - \$79,999		13	10	3	26	0	0	0	0	26
\$80,000 - \$89,999		15	13	2	30	3	0	0	3	33
\$90,000 - \$99,999		16	19	1	36	2	0	0	2	38
\$100,000 - \$119,999		28	33	6	67	5	0	0	5	72
\$120,000 - \$139,999		11	84	19	114	8	0	0	8	122
\$140,000 - \$159,999		11	64	16	91	3	1	0	4	95
\$160,000 - \$179,999		10	75	12	97	3	0	0	3	100
\$180,000 - \$199,999		6	64	23	93	2	0	0	2	95
\$200,000 - \$249,999		9	110	46	165	5	0	0	5	170
\$250,000 - \$299,999		6	46	68	120	1	0	0	1	121
\$300,000 - \$399,999		4	40	111	155	5	0	0	5	160
\$400,000 - \$499,999		2	10	39	51	1	0	0	1	52
\$500,000 - \$749,999		0	8	21	29	0	0	0	0	29
\$750,000 - \$999,999		1	0	2	3	1	0	0	1	4
\$1,000,000 +		0	0	3	3	0	0	0	0	3
Total Units		177	644	382	1,203	39	1	0	40	1,243
Total Value					\$250,814,676				\$7,839,525	\$258,654,201
Med Price (in 1,000's)		\$99.0	\$168.0	\$290.0	\$183.0	\$148.0	\$140.0		\$144.0	\$182.0
Avg Price (in 1,000's)		\$119.7	\$177.9	\$301.2	\$208.5	\$197.4	\$140.0		\$196.0	\$208.1
Avg SP/OLP %		92%	97%	96%	96%	94%	100%		94%	96%

# Sold by Days on Market			
	Houses	Condos/Loft	Total
0-30	538	13	551
31-60	252	7	259
61-90	157	3	160
91-120	96	8	104
120+	149	8	157

# Sold by Financing			
	Houses	Condos/Loft	Total
FHA	222	1	223
VA	116	1	117
Conv	560	25	585
Assume	0	0	0
Cash	241	13	254
Owner	0	0	0
Other	19	0	19

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Missouri

Active Listing Report

January 2020

Price Class	SF Homes Sold # Bedrooms			SF Total	Condo Loft Sold # Bedrooms			Cnd/Lft Total	Total
	0-2	3	4+		0-2	3	4+		
Under \$19,999	8	4	2	14	0	0	0	0	14
\$20,000 - \$29,999	12	12	3	27	0	0	0	0	27
\$30,000 - \$39,999	21	18	9	48	2	0	0	2	50
\$40,000 - \$49,999	32	19	4	55	0	0	0	0	55
\$50,000 - \$59,999	25	16	2	43	1	0	0	1	44
\$60,000 - \$69,999	38	25	8	71	0	0	0	0	71
\$70,000 - \$79,999	28	32	6	66	2	0	0	2	68
\$80,000 - \$89,999	28	45	8	81	2	0	0	2	83
\$90,000 - \$99,999	13	45	9	67	1	0	0	1	68
\$100,000 - \$119,999	22	88	17	127	8	0	0	8	135
\$120,000 - \$139,999	36	106	18	160	22	1	0	23	183
\$140,000 - \$159,999	19	66	20	105	10	1	0	11	116
\$160,000 - \$179,999	15	73	30	118	10	1	0	11	129
\$180,000 - \$199,999	17	70	24	111	15	1	1	17	128
\$200,000 - \$249,999	25	140	78	243	16	1	0	17	260
\$250,000 - \$299,999	37	152	133	322	13	1	0	14	336
\$300,000 - \$399,999	29	182	464	675	17	5	1	23	698
\$400,000 - \$499,999	6	44	277	327	12	0	0	12	339
\$500,000 - \$749,999	3	38	176	217	9	2	0	11	228
\$750,000 - \$999,999	3	11	39	53	2	1	0	3	56
\$1,000,000 +	0	12	62	74	0	4	0	4	78
Total Units	417	1,198	1,389	3,004	142	18	2	162	3,166
Total Value				\$974,372,918				\$46,593,549	\$1,020,966,467
Med Price (in 1,000's)	\$106.0	\$198.0	\$374.0	\$279.0	\$199.0	\$387.0	286.00	\$216.0	\$275.0
Avg Price (in 1,000's)	\$146.1	\$234.6	\$455.3	\$324.4	\$251.3	\$574.0	\$287.0	\$287.6	\$322.5