Heartland Multiple Listing Service

Missouri

Year-To-Date Homes Sales Report

Through November 2016

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	229	175	40	444	0	0	0	0	444
$20,000 - $29,999	152	188	44	384	3	1	0	4	388
$30,000 - $39,999	147	229	45	421	2	0	0	2	423
$40,000 - $49,999	126	238	50	414	9	0	0	9	423
$50,000 - $59,999	135	262	38	435	6	0	0	6	441
$60,000 - $69,999	169	341	56	566	8	0	0	8	574
$70,000 - $79,999	141	407	59	607	28	1	0	29	636
$80,000 - $89,999	156	487	62	705	26	0	1	27	732
$90,000 - $99,999	129	430	69	628	44	0	0	44	672
$100,000 - $119,999	292	1,153	187	1,632	59	19	0	78	1,710
$120,000 - $139,999	193	1,431	285	1,909	42	1	0	43	1,952
$140,000 - $159,999	160	1,314	306	1,780	44	2	0	46	1,826
$160,000 - $179,999	120	1,246	397	1,763	52	1	0	53	1,816
$180,000 - $199,999	69	813	422	1,304	30	4	0	34	1,338
$200,000 - $249,999	86	1,069	1,282	2,437	52	2	0	54	2,491
$250,000 - $299,999	55	509	1,143	1,707	31	2	0	33	1,740
$300,000 - $399,999	39	412	1,373	1,824	38	4	0	42	1,866
$400,000 - $499,999	4	82	523	609	27	2	0	29	638
$500,000 - $749,999	5	39	252	296	11	9	0	20	316
$750,000 - $999,999	1	6	46	53	0	3	2	5	58
$1,000,000 +	0	3	31	34	2	2	0	4	38
Total Units	**2,408**	**10,834**	**6,710**	**19,952**	**514**	**53**	**3**	**570**	**20,522**
Total Value			**$3,682,037,863**				**$115,205,667**		**$3,797,243,530**
Med Price (in 1,000's)	$86.0	$140.0	$250.0	$160.0	$151.0	$185.0	865.00	$154.0	$160.0
Avg Price (in 1,000's)	$99.0	$150.5	$270.3	$184.5	$187.7	$319.1	$610.8	$202.1	$185.0
Avg SP/OLP %	92%	96%	111%	100%	94%	94%	90%	94%	100%

 # Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	8,421	175	8,596
31-60	4,281	94	4,375
61-90	2,422	83	2,505
91-120	1,416	58	1,474
120+	3,258	154	3,412

 # Sold by Financing

	Houses	Condos/Loft	Total
FHA	4,506	24	4,530
VA	1,619	6	1,625
Conv	8,912	353	9,265
Assume	0	0	0
Cash	3,900	175	4,075
Owner	34	1	35
Other	253	3	256

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Missouri

November 2016

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	11	15	4	30	0	0	0	0	30
$20,000 - $29,999	16	23	5	44	1	0	0	1	45
$30,000 - $39,999	8	14	2	24	0	0	0	0	24
$40,000 - $49,999	9	19	5	33	0	0	0	0	33
$50,000 - $59,999	11	25	4	40	0	0	0	0	40
$60,000 - $69,999	18	29	3	50	0	0	0	0	50
$70,000 - $79,999	14	29	3	46	4	0	0	4	50
$80,000 - $89,999	15	41	2	58	3	0	0	3	61
$90,000 - $99,999	11	27	2	40	3	0	0	3	43
$100,000 - $119,999	31	91	22	144	5	3	0	8	152
$120,000 - $139,999	18	138	19	175	3	0	0	3	178
$140,000 - $159,999	14	104	29	147	6	0	0	6	153
$160,000 - $179,999	11	99	34	144	3	0	0	3	147
$180,000 - $199,999	8	65	32	105	1	0	0	1	106
$200,000 - $249,999	6	85	88	179	1	0	0	1	180
$250,000 - $299,999	3	43	82	128	2	0	0	2	130
$300,000 - $399,999	2	40	90	132	2	1	0	3	135
$400,000 - $499,999	1	4	31	36	4	0	0	4	40
$500,000 - $749,999	0	5	22	27	1	0	0	1	28
$750,000 - $999,999	0	0	4	4	0	1	0	1	5
$1,000,000 +	0	0	0	0	1	0	0	1	1
Total Units	**207**	**896**	**483**	**1,586**	**40**	**5**	**0**	**45**	**1,631**
Total Value				**$281,475,019**				**$10,115,325**	**$291,590,344**
Med Price (in 1,000's)	$90.0	$139.0	$242.0	$154.0	$150.0	$109.0		$150.0	$154.0
Avg Price (in 1,000's)	$100.8	$150.3	$260.6	$177.5	$213.6	$314.3		$224.8	$178.8
Avg SP/OLP %	90%	95%	96%	95%	94%	95%		94%	95%

Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	674	17	691
31-60	348	6	354
61-90	210	5	215
91-120	119	5	124
120+	219	12	231

Sold by Financing

	Houses	Condos/Loft	Total
FHA	349	3	352
VA	146	0	146
Conv	712	28	740
Assume	0	0	0
Cash	301	12	313
Owner	0	0	0
Other	18	1	19

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Heartland Multiple Listing Service

Missouri

Active Listing Report

November 2016

	SF Homes Sold # Bedrooms				Condo Loft Sold # Bedrooms				
Price Class	**0-2**	**3**	**4+**	**SF Total**	**0-2**	**3**	**4+**	**Cnd/Lft Total**	**Total**
Under $19,999	27	18	4	49	0	0	0	0	49
$20,000 - $29,999	47	35	10	92	1	0	0	1	93
$30,000 - $39,999	63	40	9	112	1	0	0	1	113
$40,000 - $49,999	63	56	10	129	0	0	0	0	129
$50,000 - $59,999	56	69	16	141	0	0	0	0	141
$60,000 - $69,999	54	104	16	174	1	0	0	1	175
$70,000 - $79,999	45	96	19	160	1	0	0	1	161
$80,000 - $89,999	35	94	14	143	3	0	0	3	146
$90,000 - $99,999	23	99	16	138	5	0	0	5	143
$100,000 - $119,999	34	185	35	254	12	1	0	13	267
$120,000 - $139,999	25	206	50	281	13	0	0	13	294
$140,000 - $159,999	26	131	51	208	11	1	0	12	220
$160,000 - $179,999	14	127	48	189	24	0	0	24	213
$180,000 - $199,999	18	82	63	163	9	1	0	10	173
$200,000 - $249,999	26	199	190	415	25	2	0	27	442
$250,000 - $299,999	32	110	286	428	8	4	0	12	440
$300,000 - $399,999	29	116	477	622	14	6	0	20	642
$400,000 - $499,999	3	31	209	243	11	2	0	13	256
$500,000 - $749,999	2	23	157	182	16	5	0	21	203
$750,000 - $999,999	2	8	46	56	10	4	0	14	70
$1,000,000 +	1	3	61	65	2	4	2	8	73
Total Units	**625**	**1,832**	**1,787**	**4,244**	**167**	**30**	**2**	**199**	**4,443**
Total Value				**$1,028,613,166**				**$70,612,698**	**$1,099,225,864**
Med Price (in 1,000's)	$70.0	$132.0	$315.0	$186.0	$215.0	$411.0	1,457.00	$229.0	$189.0
Avg Price (in 1,000's)	$109.6	$163.6	$369.0	$242.1	$301.0	$581.0	$1,457.5	$354.8	$247.1

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