Heartland Multiple Listing Service

Missouri

Year-To-Date Homes Sales Report

Through November 2020

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	65	42	9	116	0	0	0	0	116
$20,000 - $29,999	104	75	14	193	0	0	0	0	193
$30,000 - $39,999	100	98	12	210	4	0	0	4	214
$40,000 - $49,999	101	109	26	236	3	0	0	3	239
$50,000 - $59,999	94	91	23	208	4	0	0	4	212
$60,000 - $69,999	123	141	26	290	6	0	0	6	296
$70,000 - $79,999	120	147	24	291	13	0	0	13	304
$80,000 - $89,999	137	205	32	374	19	0	0	19	393
$90,000 - $99,999	131	206	38	375	22	0	0	22	397
$100,000 - $119,999	274	529	81	884	56	0	0	56	940
$120,000 - $139,999	337	957	144	1,438	98	8	1	107	1,545
$140,000 - $159,999	247	1,125	181	1,553	55	12	0	67	1,620
$160,000 - $179,999	186	1,228	257	1,671	38	3	0	41	1,712
$180,000 - $199,999	134	1,133	295	1,562	47	1	0	48	1,610
$200,000 - $249,999	204	2,425	911	3,540	78	1	0	79	3,619
$250,000 - $299,999	124	1,224	1,348	2,696	41	2	0	43	2,739
$300,000 - $399,999	100	948	2,373	3,421	50	3	0	53	3,474
$400,000 - $499,999	17	241	1,098	1,356	13	1	0	14	1,370
$500,000 - $749,999	7	114	677	798	16	6	0	22	820
$750,000 - $999,999	2	23	103	128	3	7	1	11	139
$1,000,000 +	1	11	58	70	0	1	0	1	71
Total Units	**2,608**	**11,072**	**7,730**	**21,410**	**566**	**45**	**2**	**613**	**22,023**
Total Value				**$5,213,608,004**				**$128,589,886**	**$5,342,197,890**
Med Price (in 1,000's)	$123.0	$190.0	$316.0	$216.0	$162.0	$176.0	473.00	$164.0	$215.0
Avg Price (in 1,000's)	$134.7	$202.8	$338.5	$243.5	$196.3	$365.1	$473.2	$209.7	$242.6
Avg SP/OLP %	234%	162%	176%	176%	266%	98%	92%	253%	178%

Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	13,841	317	14,158
31-60	3,120	99	3,219
61-90	1,442	58	1,500
91-120	827	31	858
120+	2,082	102	2,184

Sold by Financing

	Houses	Condos/Loft	Total
FHA	3,515	17	3,532
VA	1,822	10	1,832
Conv	12,080	386	12,466
Assume	0	0	0
Cash	3,167	191	3,358
Owner	16	0	16
Other	179	3	182

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November 2020

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	1	1	1	3	0	0	0	0	3
$20,000 - $29,999	4	2	3	9	0	0	0	0	9
$30,000 - $39,999	8	5	2	15	0	0	0	0	15
$40,000 - $49,999	10	5	4	19	0	0	0	0	19
$50,000 - $59,999	5	8	0	13	0	0	0	0	13
$60,000 - $69,999	10	8	1	19	1	0	0	1	20
$70,000 - $79,999	3	10	2	15	1	0	0	1	16
$80,000 - $89,999	12	19	2	33	2	0	0	2	35
$90,000 - $99,999	14	16	2	32	2	0	0	2	34
$100,000 - $119,999	22	40	9	71	2	0	0	2	73
$120,000 - $139,999	34	84	9	127	5	0	0	5	132
$140,000 - $159,999	21	111	20	152	5	0	0	5	157
$160,000 - $179,999	15	105	30	150	0	0	0	0	150
$180,000 - $199,999	14	93	23	130	0	0	0	0	130
$200,000 - $249,999	20	232	87	339	5	0	0	5	344
$250,000 - $299,999	13	126	126	265	6	0	0	6	271
$300,000 - $399,999	9	92	205	306	6	0	0	6	312
$400,000 - $499,999	2	19	97	118	0	0	0	0	118
$500,000 - $749,999	3	8	83	94	1	1	0	2	96
$750,000 - $999,999	0	2	16	18	0	0	0	0	18
$1,000,000 +	0	3	13	16	0	0	0	0	16
Total Units	**220**	**989**	**735**	**1,944**	**36**	**1**	**0**	**37**	**1,981**
Total Value				**$507,638,747**				**$8,237,150**	**$515,875,897**
Med Price (in 1,000's)	$130.0	$197.0	$320.0	$224.0	$177.0	$675.0		$200.0	$224.0
Avg Price (in 1,000's)	$150.0	$213.3	$358.7	$261.1	$210.1	$675.0		$222.6	$260.4
Avg SP/OLP %	588%	304%	370%	361%	2,737%	93%		2,665%	404%

 # Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	1,351	23	1,374
31-60	302	2	304
61-90	116	4	120
91-120	58	1	59
120+	109	7	116

 # Sold by Financing

	Houses	Condos/Loft	Total
FHA	274	0	274
VA	142	3	145
Conv	1,155	24	1,179
Assume	0	0	0
Cash	313	10	323
Owner	2	0	2
Other	16	0	16

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Active Listing Report

November 2020

	SF Homes Sold				Condo Loft Sold				
	# Bedrooms			SF	# Bedrooms			Cnd/Lft	
Price Class	**0-2**	**3**	**4+**	**Total**	**0-2**	**3**	**4+**	**Total**	**Total**
Under $19,999	2	0	0	2	0	0	0	0	2
$20,000 - $29,999	10	1	1	12	0	0	0	0	12
$30,000 - $39,999	6	4	0	10	0	0	0	0	10
$40,000 - $49,999	14	6	1	21	0	0	0	0	21
$50,000 - $59,999	17	11	1	29	0	0	0	0	29
$60,000 - $69,999	12	14	2	28	0	0	0	0	28
$70,000 - $79,999	22	17	6	45	0	0	0	0	45
$80,000 - $89,999	23	19	7	49	0	0	0	0	49
$90,000 - $99,999	21	13	5	39	2	0	0	2	41
$100,000 - $119,999	19	43	7	69	8	1	0	9	78
$120,000 - $139,999	27	63	18	108	19	0	0	19	127
$140,000 - $159,999	23	61	16	100	12	0	0	12	112
$160,000 - $179,999	7	56	14	77	16	0	0	16	93
$180,000 - $199,999	5	41	13	59	12	0	0	12	71
$200,000 - $249,999	11	104	44	159	25	0	0	25	184
$250,000 - $299,999	16	63	65	144	11	0	0	11	155
$300,000 - $399,999	24	140	240	404	9	2	0	11	415
$400,000 - $499,999	1	33	188	222	10	2	0	12	234
$500,000 - $749,999	3	21	129	153	13	5	0	18	171
$750,000 - $999,999	6	10	44	60	7	4	0	11	71
$1,000,000 +	2	7	53	62	5	4	1	10	72
Total Units	**271**	**727**	**854**	**1,852**	**149**	**18**	**1**	**168**	**2,020**
Total Value				**$661,401,393**				**$66,885,000**	**$728,286,393**
Med Price (in 1,000's)	$109.0	$209.0	$399.0	$295.0	$215.0	$677.0	3,400.00	$221.0	$288.0
Avg Price (in 1,000's)	$165.8	$251.5	$507.7	$357.1	$327.3	$817.3	$3,400.0	$398.1	$360.5

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